

BYHA Monthly Meeting Minutes
When: April 17th, 2023, at 7:00 pm

Where: Grand Hall – National Sports Center and Online via Microsoft Teams

Present: Brad Keogh, Jed Rohlf, Lindsay Axelrod, Chris Pahl, Ron Leathers, Neal Verhulst, Jason Kacures, Rick Japor, Jeff Meister (See Exhibit D for list of attendees)

This meeting was called to order at 8:12 pm by Jeff Meister

Motion made (Chris Pahl) second (Jason Kacures) to approve the agenda for tonight's meeting. Motion passed.

Secretary's Report: Lindsay A – The following motions were made between the March and April meetings:

- **Motion made by Jason Kacures** to order 50K coasters for Moe's with a cost not to exceed \$2400 including shipping costs, seconded by Brad Keogh, motion passed.
- **Motion made by Jason Kacures** to cover the cost of our EBUG goalie's hotel expenses for Regions and State tournaments for the 2022-23 season, seconded Ron Leathers, motion passed.
- **Motion made by Jason Kacures** to donate \$3000 to the Anoka Hennepin Mustangs, seconded by Chris Pahl, Motion passes.
- **Motion made by Jason Kacures** to donate \$2500 to the Soderville Baseball Association, seconded by Lindsay Axelrod, Motion passes.
- **Motion made by Neal Verhulst** to donate \$2500 to the Blaine Youth Lacrosse Association, seconded by Jason Kacures, Motion passes.
- **Motion made by Ron Leathers** to donate \$750 to the Gentry Stars Girls Lacrosse Booster club, seconded by Lindsay Axelrod, Motion passes.
- **Motion made by Lindsay Axelrod** to cover \$75 for each traveling manager on the Letterman's Manager Store, seconded by Jason Kacures, Motion passes.
- **Motion made by Lindsay Axelrod** to fund 12 \$500 scholarships applications for the Senior Boys and Girls, with an amount not to exceed \$6000, seconded by Brad Keogh, Motion passed.
- **Motion made by Chris Pahl** to donate \$6500 to the MN Moose in support of their national's tournament, seconded by Neal Verhulst, motion passed.

Motion made (Lindsay Axelrod) second (Rick Japor) to approve the March 20th, 2023, meeting minutes. Motion passed.

Treasurer's Report: Ron Leathers – Charitable gambling was again the largest source of income this period, accounting for \$200,000. General program donations were significant this month. The two primary sources of donations this month included ice donations related to the significant ice expense and donations to support PWB1 trip to the state tournament.

Academy registrations were the largest source of program income this period, \$16,352. Most of the program payments for 2022-23 season were wrapped up in January.

Ice expenses were significant, accounting for \$185,493.14 of expense. Final invoices for training were also significant, totaling \$10,045.40. Most of the coach credits and coordinator expenses hit during the month, contribution to larger the normal total expense.

Overall net revenue declined by \$59,258 this month.

Charitable Gambling Report: Suzanne S. reported that the donation for March was \$110,000. Ole Piper is looking to go to behind the bar sales, but that means there is no cap on the rent, so we increase about 13K in costs. He doesn't want to rush into it, but it is headed that way. That also means that they take our employees.

Motion made (Lindsay Axelrod) second (Jason Kacures) to approve the March 2023 charitable gambling report. Motion passed.

Motion made (Lindsay Axelrod) second (Jason Kacures) to approve the May 2023 proposed Gambling expenditures as shown in the attached report. Motion passed.

Old Business: No old business

New Business: Lindsay Axelrod made the motion to have all board members keep the same positions as previous season, seconded by Jason Kacures, motion passed.

Motion made by (Jason Kacures) seconded by (Rick Japor) to close the session. Motion passed.

Session closed at 8:35 pm.

Exhibit A: Charitable Gambling Report

BLAINE YOUTH HOCKEY ASSOCIATION STATEMENT OF REVENUES AND EXPENSES - REGULATORY BASIS FOR THE PERIOD THEN ENDED March 31, 2023 and 2022

CONSOLIDATED

	1 Month Ended Mar. 31, 2023		1 Month Ended Mar. 31, 2022		12 Months Ended Mar. 31, 2023		12 Months Ended Mar. 31, 2022	
		Pct		Pct		Pct		Pct
RECEIPTS								
INTEREST INCOME	\$ 7.12	0.00	\$ 7.58	0.00	\$ 98.76	0.00	\$ 101.77	0.00
PULL TAB RECEIPTS	1,214,849.00	47.63	1,379,333.00	57.67	14,612,260.00	51.51	15,344,644.00	60.59
E-TAB RECEIPTS	1,264,505.25	49.58	957,261.00	40.02	13,102,114.00	46.18	9,432,823.50	37.25
E-BINGO RECEIPTS	27,223.50	1.07	15,058.50	0.63	200,849.00	0.71	143,153.50	0.57
PADDLETICKET RECEIPTS	4,110.00	0.16	2,490.00	0.10	36,480.00	0.13	30,330.00	0.12
RAFFLE RECEIPTS	0.00	0.00	0.00	0.00	9,250.00	0.03	8,780.00	0.03
BINGO RECEIPTS	39,736.00	1.56	37,645.00	1.57	408,034.00	1.44	365,226.00	1.44
TOTAL RECEIPTS	2,550,430.87	100.00	2,391,795.08	100.00	28,369,085.76	100.00	25,325,058.77	100.00
COST OF SALES								
PULL TAB PRIZES	1,031,676.00	40.45	1,168,171.00	48.84	12,400,931.00	43.71	13,051,194.00	51.53
E-TAB PRIZES	1,105,721.50	43.35	826,517.95	34.56	11,483,544.50	40.48	8,214,645.95	32.44
E-BINGO PRIZES	23,139.97	0.91	12,799.70	0.54	170,721.51	0.60	121,680.30	0.48
PADDLETICKET PRIZES	2,500.00	0.10	1,300.00	0.05	23,060.00	0.08	19,540.00	0.08
BINGO PRIZES	29,319.42	1.15	29,713.42	1.24	319,957.99	1.13	289,937.22	1.14
PULL TAB EXPENSE	19,208.84	0.75	15,064.92	0.63	194,073.47	0.68	180,255.57	0.71
PADDLETICKET EXPENSE	0.00	0.00	65.88	0.00	131.77	0.00	527.04	0.00
BINGO PAPER SUPPLY	0.00	0.00	674.91	0.03	1,087.34	0.00	4,414.65	0.02
TOTAL COST OF SALES	2,211,565.73	86.71	2,054,307.78	85.89	24,593,507.58	86.69	21,882,194.73	86.41
GROSS PROFIT	338,865.14	13.29	337,487.30	14.11	3,775,578.18	13.31	3,442,864.04	13.59
OPERATING EXPENSES								
WAGES & PAYROLL TAXES	24,767.86	0.97	21,341.62	0.89	322,749.97	1.14	299,672.33	1.18
ACCOUNTING EXPENSE	1,145.00	0.04	1,090.00	0.05	19,840.00	0.07	19,227.05	0.08
INTEREST/PENALTY EXPENSE	0.00	0.00	374.71	0.02	0.00	0.00	374.71	0.00
CASH SHORT/OVER	(138.61)	(0.01)	82.73	0.00	2,568.07	0.01	850.48	0.00
CASH SHORT REIMBURSED	(19.04)	(0.00)	0.00	0.00	(306.51)	(0.00)	(120.44)	(0.00)
E-TAB REVENUE SHARING	96,226.50	3.77	35,959.56	1.50	581,667.61	2.05	391,318.76	1.55
E-BINGO PROVIDER FEE	359.44	0.01	355.68	0.01	4,337.33	0.02	3,182.19	0.01
ADVERTISING EXPENSE	286.00	0.01	264.94	0.01	3,237.70	0.01	2,604.94	0.01
INSURANCE EXPENSE	0.00	0.00	0.00	0.00	120.00	0.00	378.00	0.00
INSURANCE W/C EXPENSE	573.00	0.02	0.00	0.00	1,476.00	0.01	625.00	0.00
DUES & SUBSCRIPTIONS	0.00	0.00	0.00	0.00	276.30	0.00	0.00	0.00
OFFICE & POSTAGE	2,459.55	0.10	1,843.12	0.08	39,948.24	0.14	24,071.21	0.10
GAMBLING EQUIPMENT	0.00	0.00	0.00	0.00	0.00	0.00	521.38	0.00
MN UBIT TAX	0.00	0.00	2,943.82	0.12	21.00	0.00	2,943.82	0.01
LOCAL GAMB TAX -10%	0.00	0.00	0.00	0.00	121,602.28	0.43	127,152.80	0.50
MN COMB REC TAX	116,967.78	4.59	103,160.15	4.31	1,355,570.89	4.78	1,217,620.94	4.81
MN 8.5% TAX	1,040.66	0.04	998.35	0.04	9,490.07	0.03	8,683.24	0.03
REGULATORY FEE	2,851.56	0.11	2,541.50	0.11	35,263.04	0.12	31,243.82	0.12
RENT EXPENSE	25,753.56	1.01	18,279.98	0.76	266,700.06	0.94	209,089.50	0.83
TOTAL EXPENSES	272,273.26	10.68	189,236.16	7.91	2,764,562.05	9.74	2,339,439.73	9.24
OPERATING INCOME	66,591.88	2.61	148,251.14	6.20	1,011,016.13	3.56	1,103,424.31	4.36
LAWFUL PURPOSE EXPENSES								
DONATION	110,000.00	4.31	80,000.00	3.34	1,118,452.19	3.94	1,068,022.72	4.22
ORG LICENSE / FEES	0.00	0.00	0.00	0.00	1,050.00	0.00	0.00	0.00
TOTAL LAWFUL PURPOSE EX	110,000.00	4.31	80,000.00	3.34	1,119,502.19	3.95	1,068,022.72	4.22
NET INCOME (LOSS)	\$ (43,408.12)	(1.70)	\$ 68,251.14	2.85	\$ (108,486.06)	(0.38)	\$ 35,401.59	0.14

SEE INDEPENDENT ACCOUNTANTS' COMPILATION REPORT

Exhibit B: Next Months Estimated Expenditures

MONTHLY EXPENDITURES TO HAVE BOARD APPROVAL

SITE RENTAL	\$35,000.00	PER MONTH APPROX.
COMPENSATION & TAXES	\$45,000.00	PER MONTH APPROX.
PAYROLL SERVICES	\$1000.00	PER MONTH APPROX.
CONTRIBUTION TO CITIES BLAINE 10% TAX	\$140,000.00	PER YEAR APPROX.
SUPPLIES SITES & OFFICE	\$3,000.00	PER MONTH
CONTRIBUTIONS TO B.Y.H.A.	\$1,500,000.00	PER YEAR APPROX.
PULL TAB DISPOSAL	\$5,000.00	PER YEAR APPROX.
WORKERS COMP.	\$2,500.00	PER YEAR APPROX.
COST OF PULLTABS	\$20,000.00	PER MONTH APPROX.
COMBINED RCPT TAX	\$120,000.00	PER MONTH APPROX.
REGULATORY FEE	\$4,000.00	PER MONTH
CASH SHORTAGES	\$800.00	PER MONTH APPROX.
ETAB REVENUE SHARE	\$60,000.00	PER MONTH APPROX.
EBINGO PROVIDER FEE	\$5000.00	PER MONTH APPROX.
STATE LIC. RENEWAL	\$150.00	PER SITE PER YEAR
MANAGER LIC. RENEWAL	\$150.00	PER YEAR
UNIFORMS	\$3,000.00	PER YEAR
CPA	\$20,000.00	PER YEAR APPROX.
ADVERTISING	\$3500.00	PER MONTH
MEAT RAFFLE INVOICES	\$6,000.00	PER MONTH
PURSES FOR BINGO	\$6000.00	PER MONTH
MISC. ADMINISTRATIVE EXPENSES	\$3,000.00	PER MONTH APPROX.

MUST BE INCLUDED IN MEETING MINUTES MONTHLY WITHOUT FAIL!

Updated January 2023

Exhibit C: Gambling Report Summary

BLAINE YOUTH HOCKEY ASSOCIATION GAMBLING REPORT SUMMARY

March-23

REVENUES	358,074		BEGINNING PROFIT CARRYOVER	180,429.43
EXPENSES	(401,482)		PROFIT CARRY OVER +/-	(43,408.12)
NET INCOME	<u>(43,408)</u>		ENDING PROFIT CARRYOVER	<u>137,021.31</u>
		Percentage		
		of Income		
Pulltabs (Net)				
OLE PIPER INN	81,529			
BROADWAY PIZZA	6,647			
WILD BILLS	64,655			
CLIVE'S	<u>30,342</u>			
	183,173	51.16%		
Etabs				
OLE PIPER INN	49,613			
BROADWAY PIZZA	59,703			
WILD BILLS	37,463			
CLIVE'S	<u>12,005</u>			
	158,784	44.34%		
E-Bingo				
OLE PIPER INN	861			
BROADWAY PIZZA	916			
WILD BILLS	1,731			
CLIVE'S	<u>576</u>			
	4,084	1.14%		
Sports Tipboard				
OLE PIPER INN	-			
BROADWAY PIZZA	-			
WILD BILLS	-			
CLIVE'S	<u>-</u>			
	-	0.00%		
Paddlewheel				
OLE PIPER INN	1,210			
BROADWAY PIZZA	400			
WILD BILLS				
CLIVE'S	<u></u>			
	1,610	0.45%		
Bingo				
OLE PIPER INN	(308)			
BROADWAY PIZZA	2,132			
WILD BILLS	8,203			
CLIVE'S	<u>390</u>			
	10,417	2.91%		
Raffle				
OLE PIPER INN				
BROADWAY PIZZA	-			
WILD BILLS	-			
CLIVE'S	<u>-</u>			
	-	0.00%		
Interest	7			
Net Revenues	358,074		Expenses	401,482.10

BLAINE YOUTH HOCKEY ASSOCIATION
 GAMBLING REPORT SUMMARY

March-23

	OLE PIPER INN	BROADWAY PIZZA	WILD BILLS	CLIVE'S	TOTAL
GROSS RECEIPTS	957,331.25	485,181.75	814,262.75	293,648.00	2,550,423.75
PRIZES PAID	824,426.90	415,383.60	702,211.12	250,335.27	2,192,356.89
NET RECEIPTS	132,904.35	69,798.15	112,051.63	43,312.73	358,066.86
PRIZE PAYOUT %	86%	86%	86%	85%	86%
GAME CLOSED	100	7	78	43	228
INTEREST EARNED	2.63	1.64	1.92	0.93	7.12
EXPENSES	48,973.88	59,127.81	40,090.30	22,430.11	170,622.10
TAXES PAID	39,559.75	27,942.90	38,458.53	14,898.82	120,860.00
NET PROFIT	44,373.35	(17,270.92)	33,504.72	5,984.73	66,591.88
	YTD NET PROFIT	(108,486.06)			
	YTD CONTRIBUTIONS		1,118,452.19		

Exhibit D - Attendees: See Attached

Online attendees: Ron Leathers

BYHA MONTHLY BOARD MEETING SIGN-IN (PLEASE PRINT YOUR NAME)
DATE: APRIL 17TH, 2023

1	Steve Bethel	21
2	Hudson Becker	22
3	Joseph Brady	23
4	Platby Brodzinski	24
5	Shelvin Schutte	25
6	Luke Van Asch	26
7	Chuck Taylor	27
8	Suzanne Lawson	28
9	Nancy Mantlis	28
10	BRYAN GUSE	30
11	Tom Dreshaw	31
12	Ken Martinis	32
13	Tyler Frischman	33
14	Chris Fore	34
15	Christy Relip	35
16	Michael Japer	36
17	Honey Buxley	37
18	R. Arnold	38
19		39