

BYHA Monthly Meeting Minutes

When: June 20th, 2022 at 7:00 pm

Where: Fogerty Conference Room and Online via Microsoft Teams

Present: Brad Keogh, Lindsay Axelrod, Jed Rohlf, Chris Pahl, Ron Leathers, Neal Verhulst, Jason Kacures, Rick Japor, Jeff Meister (See Exhibit D for list of attendees)

This meeting was called to order at 7:00 pm by Jeff Meister

Motion made (Jason Kacures) second (Rick Japor) to approve the agenda for tonight's meeting. Motion passed.

Secretary's Report: Lindsay A – Parade is good to go, Greg and Mike are handling everything as I will not be here.

The following motions were made between the May and April meetings:

- Motion made by Jason Kacures to donate \$2500 to Blaine Boys High School Hockey Golf Tournament, seconded by Chris Pahl, motion passed.
- Motion made by Ron Leathers to donate \$2500 to Blaine Girls Youth Basketball, seconded by Lindsay Axelrod, motion passed.
- Motion made by Lindsay Axelrod to donate \$2500 to Blaine Area Little League, seconded by Jed Rohlf, motion passed.
- Motion made by Jed Rohlf for a \$250 DoorDash gift card and flowers to the Genia Family for Leo Genia's visitation, seconded by Brad Keogh. Motion Passed.
- Motion made by Jason Kacures to name Mike Adellman as the AA Bantam coach for the 2022-23 season, seconded by Lindsay Axelrod. Motion Passed.
- Motion made by Chris Pahl to sign a 3 year agreement with Sunshine Photography, seconded by Jason Kacures, motion passed.
- Motion made by Chris Pahl to rent the Sports Hall for pictures at the cost of \$600, this was seconded by Jason Kacures, motion passed.
- Motion made by Lindsay Axelrod to donate \$750 to the Blaine Boys Basketball Golf Tournament, seconded by Ron Leathers, motion passed.
- Motion made by Chris Pahl to order some new leg pads and chest protectors not to exceed \$8,000.00, seconded by Lindsay Axelrod, motion passed.
 - 4 – 24" Vaughn V9 Leg pads - \$549 each
 - 4 – 26" Vaughn V9 Leg pads - \$549 each
 - 2 – 28" Vaughn V9 Leg Pads - \$540 each
 - 4 – S/M CCM YFlex II Chest Protector - \$169 each
 - 4 – L/XL CCM YFlex II Chest Protector - \$169 each
 - 2 – JR Small Vaughn Chest Protector - \$349 each

Motion made (Lindsay Axelrod) second (Ron Leathers) to approve April 18th, 2022 and May 16th, 2022, meeting minutes. Motion passed.

Treasurer's Report: Ron Leathers reported – May was light; Summer Academy ice (\$2,760) and donations (\$4000) were the biggest items. Charitable gambling donations remained strong and Summer Academy

registrations provided a net positive revenue of \$66,700 this month. We continued to dip into rink reserves for monthly operating capital as year-end expenditures came in from vendors. This will likely continue in June as the tournament coordinators are working hard to secure tournament space for all traveling teams' next seasons. So long as charitable gambling receipts continue at a high level we expect to replenish the reserve in July and will operate in a cash positive. We need to pay Landon Scott for Filing our 99C tax return and audit financials and issue charitable gambling report. A motion was made by Ron Leathers to pay Landon Scott for Filing our 99C tax return and audit financials and issue charitable gambling report. Seconded by Lindsay Axelrod, motion passed.

Vice President's Report: Brad Keogh reported that he is in full swing working on summer fest with Nick Bjugstad and working on getting set up for the upcoming season.

President's Report: Jeff Meister reported – D10 has been active working with MN hockey on all of the rule changes. The big one up for vote is for 13U girls. The bantam B2 times were increased and suspendable offences will be reviewed moving in the upcoming season. Just helping plan for next season and making sure last season is all wrapped up.

Open Forum:

- Blaine Girls High School Lacrosse donation \$3500 - No show for the meeting
- Blaine High School Cheer Team – Camp registration for 19 girls to attend camp so that the team can attend nationals for the next season. Camp is at Coon Rapids and Coon Rapids, Blaine, Anoka, and Champlin Park will be attending. Donation Request amount \$5130.

Ice Scheduler: Kathy Brodzinski reported: No Update

Girls Traveling Coordinator: Katie Van Asch – No update

Boys Traveling Coordinator: Bryan Guse, TJ Brown, Chris Fore. – no update

In-House Coordinator: Nick Jacoby and Nicki Barry - No update

Academic Banquet Coordinators: Nancy B. reported – no update

Goalie Coordinator: Jason Hespen reported - No update

Coaching Coordinator: Jon Jonassen – No report

Volunteer Coordinator: Christy Resop - No report

Registrar: Nancy M. - reported No Update.

Recruitment & Retention Coordinator: Greg Schutte – 9/7, 9/21, 9/23 is the 2022 Taste of Hockey and 9/8, 9/13, 9/14 for 2023. Mike and Greg have everything set for the Parade and Greg is pulling the float this year and the Flyers for the parade should show up this week. Jeff will open up the Taste of Hockey registration before the parade.

High School Coordinator: Jesse Sullivan – No Update

Fundraising Coordinator: Cami Mertz. - No update

Sponsorship Coordinator: Tim C. - No Update

Boys & Girls Tournament Coordinators: Heather Feroni reported – trying to get all teams signed up for tournaments, 15U A has been hardest. There have been a few issues.

Concussion Coordinator: Laura Zachman– No Update

Apparel Coordinator: Jody Dahlk reported – Meeting with Katie at Letterman in the upcoming month and will have selections for us to review in the next month or so.

Tournament Coordinator (hosted) - Chris Fore - Site is ready and dates are set, going to open soon. All ice is at Fogerty for 1 hour and 20 min. 15 min stop periods with no resurface. Met with Game Sheet for the tournament and so hoping to have an online scoring system for the tournament. Working on sponsorships for the tournament to give some great gift bags and such for players and winners.

Girls Traveling Director: Neal V. reported – a lot of questions to be answered for girls right now, so we are just waiting for answers. All coaches are returning but have not put them at levels as we don't know levels yet. Neal is waiting for the vote this weekend to make decisions.

Boys Traveling Director: Jason K. reported – looking for coaches, registration is open. He reached out to McElvie at Bethel to see if he had any leads. Few returning non-parents. Numbers are looking good at all levels and evaluators have started getting set.

In-House Director: Jed Rohlf reported that Academy starts up again in the middle of July and the reduced rate is live.. Initiation Ice is schedule. Cub ice is being worked on right now. Last thing to do will be to order socks and jersey's. Pond hockey tournament is still 1/27/2022.

Equipment Director: Chris Pahl reported – Pictures are set for 11/1/2022 for traveling and 11/8/2022 for in house, going with Sunshine. All traveling teams will have breezer covers, sizing is kind of weird and they are making us a YXS, as we will need them. Waiting on socks mock up.

Hockey Director: Rick J. reported that – Collecting proposals from last year. Still waiting on Katie and Hartzel. Rick is following up with Hartzy on his time and the coaching staff. Pre-tryout camp dates are set and waiting on coaches and content. PEP certification will happen again at the beginning of the year. Rick will check to see if coaches need to take the course every year or just one time.

Charitable Gambling Report: Suzanne S. reported that the contribution for MAY is \$80,000. All is running well. Clive's needs a new booth. **Lindsay made a motion to approve \$7500 for new scales to weigh the pull tabs, seconded by Jason Kacures, motion passed.**

Motion made (Neal Verhulst) second (Brad Keogh) to approve the May 2022 charitable gambling report. Motion passed.

Motion made (Lindsay Axelrod) second (Brad Keogh) to approve the July 2022 proposed Gambling expenditures as shown in the attached report. Motion passed.

Old Business: No old business.

New Business: No new business.

Motion made by (Chirs Pahl) seconded by (Neal Verhulst) to close the session. Motion passed.

Session closed at 7:57 pm.

Exhibit A: Charitable Gambling Report

BLAINE YOUTH HOCKEY ASSOCIATION STATEMENT OF REVENUES AND EXPENSES - REGULATORY BASIS FOR THE PERIOD THEN ENDED May 31, 2022 and 2021

CONSOLIDATED

	1 Month Ended May 31, 2022		1 Month Ended May 31, 2021		2 Months Ended May 31, 2022		2 Months Ended May 31, 2021	
		Pct		Pct		Pct		Pct
RECEIPTS								
INTEREST INCOME	\$ 9.57	0.00	\$ 8.42	0.00	\$ 18.90	0.00	\$ 18.43	0.00
PULL TAB RECEIPTS	1,231,502.00	58.94	1,269,171.00	60.14	2,640,748.00	58.21	2,568,886.00	62.77
E-TAB RECEIPTS	815,814.00	39.04	807,182.00	38.25	1,792,568.00	39.52	1,455,776.75	35.57
E-BINGO RECEIPTS	10,962.25	0.52	7,721.75	0.37	32,795.50	0.72	18,991.50	0.46
PADDLETICKET RECEIPTS	1,950.00	0.09	2,160.00	0.10	4,950.00	0.11	4,320.00	0.11
BINGO RECEIPTS	29,309.00	1.40	24,049.00	1.14	65,342.00	1.44	44,403.00	1.09
TOTAL RECEIPTS	2,089,546.82	100.00	2,110,292.17	100.00	4,536,422.40	100.00	4,092,395.68	100.00
COST OF SALES								
PULL TAB PRIZES	1,046,963.00	50.10	1,078,743.00	51.12	2,235,988.00	49.29	2,175,944.00	53.17
E-TAB PRIZES	712,113.05	34.08	711,873.80	33.73	1,562,539.00	34.44	1,280,531.10	31.29
E-BINGO PRIZES	9,317.90	0.45	6,563.48	0.31	27,876.14	0.61	16,142.75	0.39
PADDLETICKET PRIZES	1,300.00	0.06	1,440.00	0.07	2,580.00	0.06	2,880.00	0.07
BINGO PRIZES	25,873.76	1.24	18,579.00	0.88	53,918.03	1.19	35,891.00	0.88
PULL TAB EXPENSE	16,109.33	0.77	13,358.44	0.63	34,931.91	0.77	28,668.12	0.70
PADDLETICKET EXPENSE	0.00	0.00	65.88	0.00	87.85	0.00	65.88	0.00
BINGO PAPER SUPPLY	0.00	0.00	34.28	0.00	37.50	0.00	994.12	0.02
TOTAL COST OF SALES	1,811,677.04	86.70	1,830,657.88	86.75	3,917,958.43	86.37	3,541,116.97	86.53
GROSS PROFIT	277,869.78	13.30	279,634.29	13.25	618,463.97	13.63	551,278.71	13.47
OPERATING EXPENSES								
WAGES & PAYROLL TAXES	32,584.47	1.56	20,912.70	0.99	55,865.01	1.23	40,524.83	0.99
ACCOUNTING EXPENSE	1,090.00	0.05	0.00	0.00	2,180.00	0.05	852.50	0.02
CASH SHORT/OVER	432.63	0.02	(201.39)	(0.01)	797.76	0.02	(883.34)	(0.02)
CASH SHORT REIMBURSED	0.00	0.00	0.00	0.00	(70.44)	(0.00)	0.00	0.00
E-TAB REVENUE SHARING	41,951.96	2.01	26,546.23	1.26	85,370.08	1.88	56,741.63	1.39
E-BINGO PROVIDER FEE	491.23	0.02	253.56	0.01	830.03	0.02	553.74	0.01
ADVERTISING EXPENSE	260.00	0.01	247.50	0.01	520.00	0.01	247.50	0.01
INSURANCE EXPENSE	0.00	0.00	0.00	0.00	0.00	0.00	129.00	0.00
OFFICE & POSTAGE	1,406.93	0.07	1,109.93	0.05	8,500.87	0.19	3,091.58	0.08
LOCAL GAMB TAX -10%	0.00	0.00	0.00	0.00	35,029.96	0.77	38,831.17	0.95
MN COMB REC TAX	125,939.18	6.03	102,295.60	4.85	249,841.09	5.51	204,940.84	5.01
MN 8.5% TAX	825.24	0.04	319.78	0.02	1,600.58	0.04	1,715.31	0.04
REGULATORY FEE	3,058.58	0.15	2,477.62	0.12	6,048.33	0.13	5,054.85	0.12
RENT EXPENSE	20,435.15	0.98	16,199.03	0.77	44,440.13	0.98	33,870.12	0.83
TOTAL EXPENSES	228,475.37	10.93	170,160.56	8.06	490,953.40	10.82	385,669.73	9.42
OPERATING INCOME	49,394.41	2.36	109,473.73	5.19	127,510.57	2.81	165,608.98	4.05
LAWFUL PURPOSE EXPENSES								
DONATION	80,000.00	3.83	70,000.00	3.32	180,000.00	3.97	170,000.00	4.15
ORG LICENSE / FEES	1,050.00	0.05	0.00	0.00	1,050.00	0.02	0.00	0.00
TOTAL LAWFUL PURPOSE EX	81,050.00	3.88	70,000.00	3.32	181,050.00	3.99	170,000.00	4.15
NET INCOME (LOSS)	\$ (31,655.59)	(1.51)	\$ 39,473.73	1.87	\$ (53,539.43)	(1.18)	\$ (4,391.02)	(0.11)

Exhibit B: Next Months Estimated Expenditures

MONTHLY EXPENDITURES TO HAVE BOARD APPROVAL

SITE RENTAL	\$25,000.00	PER MONTH APPROX.
COMPENSATION & TAXES	\$45,000.00	PER MONTH APPROX.
PAYROLL SERVICES	\$1000.00	PER MONTH APPROX.
CONTRIBUTION TO CITIES BLAINE 10% TAX	\$140,000.00	PER YEAR APPROX.
SUPPLIES SITES & OFFICE	\$3,000.00	PER MONTH
CONTRIBUTIONS TO B.Y.H.A.	\$1,000,000.00	PER YEAR APPROX.
PULL TAB DISPOSAL	\$5,000.00	PER YEAR APPROX.
WORKERS COMP.	\$2,500.00	PER YEAR APPROX.
COST OF PULLTABS	\$20,000.00	PER MONTH APPROX.
COMBINED RCPT TAX	\$120,000.00	PER MONTH APPROX.
REGULATORY FEE	\$4,000.00	PER MONTH
CASH SHORTAGES	\$800.00	PER MONTH APPROX.
ETAB REVENUE SHARE	\$60,000.00	PER MONTH APPROX.
EBINGO PROVIDER FEE	\$5000.00	PER MONTH APPROX.
STATE LIC. RENEWAL	\$150.00	PER SITE PER YEAR
MANAGER LIC. RENEWAL	\$150.00	PER YEAR
UNIFORMS	\$3,000.00	PER YEAR
CPA	\$20,000.00	PER YEAR APPROX.
ADVERTISING	\$3500.00	PER MONTH
MEAT RAFFLE INVOICES	\$6,000.00	PER MONTH
PURSES FOR BINGO	\$6000.00	PER MONTH
MISC. ADMINISTRATIVE EXPENSES	\$3,000.00	PER MONTH APPROX.

MUST BE INCLUDED IN MEETING MINUTES MONTHLY WITHOUT FAIL!

Updated April 2022

Exhibit C: Gambling Report Summary

BLAINE YOUTH HOCKEY ASSOCIATION GAMBLING REPORT SUMMARY

May-22

REVENUES	293,979	BEGINNING PROFIT CARRYOVER	223,623.53
EXPENSES	(325,635)	PROFIT CARRY OVER +/-	(31,655.59)
NET INCOME	<u>(31,656)</u>	ENDING PROFIT CARRYOVER	<u>191,967.94</u>

Pulltabs (Net)		Percentage of Income
OLE PIPER INN	70,425	
BROADWAY PIZZA	11,724	
WILD BILLS	68,457	
CLIVE'S	<u>33,933</u>	
	184,539.00	62.77%

Etabs		
OLE PIPER INN	27,597	
BROADWAY PIZZA	26,645	
WILD BILLS	39,892	
CLIVE'S	<u>9,587</u>	
	103,701	35.27%

E-Bingo		
OLE PIPER INN	572	
BROADWAY PIZZA	512	
WILD BILLS	482	
CLIVE'S	<u>79</u>	
	1,644	0.56%

Sports Tipboard		
OLE PIPER INN	-	
BROADWAY PIZZA	-	
WILD BILLS	-	
CLIVE'S	<u>-</u>	
	-	0.00%

Paddlewheel		
OLE PIPER INN	650	
BROADWAY PIZZA	-	
WILD BILLS	-	
CLIVE'S	<u>-</u>	
	650	0.22%

Bingo		
OLE PIPER INN	384	
BROADWAY PIZZA	1,761	
WILD BILLS	711	
CLIVE'S	<u>579</u>	
	3,435	1.17%

Raffle		
OLE PIPER INN	-	
BROADWAY PIZZA	-	
WILD BILLS	-	
CLIVE'S	<u>-</u>	
	-	0.00%

Interest	10	
----------	----	--

Net Revenues 293,979

Taxes	
MN COMBINED RECEIPTS	125,939
MN 8.5%	825
REGULATORY BOARD FEE	3,059
LICENSE & PERMITS	1,050
LOCAL 10%	-
FEDERAL UBIT	-
STATE UBIT	<u>-</u>
	130,873

Total allowable expenses	
GAMES PURCHASED	16,109
COMPENSATION & TAXES	32,584
PENALTIES & INTEREST	-
ACCOUNTING	1,090
BOND	-
ETAB REV SHARING	41,952
EBINGO PROVIDER FEE	491
RENT	20,435
OFFICE & SUPPLIES	1,667
CASH SHORT	433
CASH SHORT REIMB	-
REPAIRS & MAINTENANCE	<u>-</u>
	114,762

Donations	
Donation	<u>80,000</u>
	80,000


Expenses 325,635

BLAINE YOUTH HOCKEY ASSOCIATION
GAMBLING REPORT SUMMARY

May-22

	OLE PIPER INN	BROADWAY PIZZA	WILD BILLS	CLIVE'S	TOTAL
GROSS RECEIPTS	790,537.50	323,531.75	744,982.00	230,486.00	2,089,537.25
PRIZES PAID	690,909.13	282,889.77	635,440.70	186,328.11	1,795,567.71
NET RECEIPTS	99,628.37	40,641.98	109,541.30	44,157.89	293,969.54
PRIZE PAYOUT %	87%	87%	85%	81%	86%
GAME CLOSED	102	8	81	42	233
INTEREST EARNED	3.54	2.20	2.58	1.25	9.57
EXPENSES	32,610.87	27,403.06	39,313.96	15,433.81	114,761.70
TAXES PAID	50,759.17	20,152.00	44,432.49	14,479.34	129,823.00
NET PROFIT	16,261.87	(6,910.88)	25,797.43	14,245.99	49,394.41
		YTD NET PROFIT	(53,539.43)		
		YTD CONTRIBUTIONS	180,000.00		

Exhibit D - Attendees: See Attached

 BYHA MONTHLY BOARD MEETING SIGN-IN (PLEASE PRINT YOUR NAME)
DATE: 6/20/22

1 Heather Ferni	21 Jotic (Batt)
2 Kelly Field	22
3 Heather Ferni	23
4 Sophia Feron	24
5 Hailey EK	25
6 Jenny Conde	26
7 CHRIS FORE	27
8 Shannon Schutte	28
9 Gray Schutte	29
10 Mariah Moss	30
11 Acacia Harris	31
12 Stephano Snett	32
13 Mandy Westlund	33
14 Cheryl Saunders	34
15 Gina Torres	35
16 Gabriel Torres	36
17 ANGELE LECHEMER	37
18 Diane G...	38
19 Dave Floding	39
20 Mark Trempe	40