

Edmond Soccer Club

Board Meeting Minutes

December 18th, 2018

Members Present: Virtual Meeting

Guests: N/A

Presidents Report: **Eric Cotton** –

- City of Edmond meeting – was held on Dec. 4th Donny was there discussing the design process on behalf of ESC.
- Meeting with NOKC, Norman and Southlake- We had a very informal meeting with the other large clubs from the west side of the state to discuss working together on Rec. and Academy programs. We will continue to work together to try and advance our common interests for the benefit of all our players and parents. As this process continues, I will keep everyone updated.

Registrar Report: **Keri Shipley** – Rec. will open January 1st a registration table will be set up at Soccer USA on the 28th because I will be out of town on Jan. 1st.

- Spring season will start March 2nd
- Coordinators: We will have plan on having our coordinator's meeting Feb 4th or Feb 11 (maybe both if needed)
- OSA meeting with the west side clubs and Norman. Eric, Jeanna, Michael and Kerri all attended.
-Topics included: coaches entering scores in GotSoccer, reschedule issues, red cards and scheduling/leaguig games. *All Traveling Rec teams will be leagued according to their Fall season results. Kerri will be able to review the scheduling for approval for ESC.
- Need to make sure all TR coaches have printed sit out forms and have them on hand if a red card is issued. We need to make sure that the coaches and the players understand that rule and that they will miss the next game.
- The club needs to make sure that the players/coaches are sitting on one side of the field and the parents are sitting on the opposite side. This was a new rule starting in the Fall 2018 season.

Recreational Chair Report: **Michael Witte** – N/A

Secretary and Academy Chair Report: **Tony Martin** – Dec. 11th We held an Academy Coaches meeting. We discussed current issues, player evaluations and coach

communication with the parents. Coaches will fill out evaluations for all academy player and go over those with the player and a parent.

Gary went over the Spring schedule and dates as well discussed tournaments options for the coaches.

We will plan on having more meetings with the coaches each season going forward.

A/General Manager's Report: James Soesbee –

1. Advertising for the spring in Outlook Magazine
2. Preparing Flyer for Thursday folders. Target to get into schools when the kids go back to school in February. Need help from board members that have kids in various schools around the metro and will have copies of flyer 1st week of January.
3. Working with our Ref Assignor to get referee clinics and re-certifications set up for the spring season and referee portion of the website updated.
4. Looking into facebook adds, google adds for promoting spring season.
5. Complex closed after this weekend until January 14 except for teams that have national league, DA, and or upcoming competitions to limit wear during our non-growing season.
6. We will host the finals weekend of state cup/presidents cup May 24-27

- Social media – we are increasing our posting on all platforms. James to continue posting but also sharing passcodes to allow Molly, Keri to post as well.
- Field Sponsorship – still working on program to present to board and potential sponsors.

Treasurer's Report: Sean Featherstone –

- November, 2018-month end. Few things to note - All cash is combined now on the Cash Flow report (page 1&2) to include the money market account. Ref payments were allocated 75% to Fall Rec and 25% to Fall Academy except for what was paid for tournaments. The RefPay reports aren't easy to allocate to each program, I'm working with James and Daryn on this so these totals will change when that has been corrected. Our cash is currently in good shape.

Volunteer Coordinator's Report: Jeanna Townsend –

Volunteer wise we are pretty slow right now but I am sure as the spring season ramps up so will the need for some volunteer hours.

We will start working on the medal designs for beat the heat as well as get some banners like we had for turkey shootout for beat the heat as well.

Referees- Daryn would like a budget amount for him to be able to print up flyers to take to the local colleges, etc to recruit additional refs as well as make sure we are offering some training classes for our refs as well. He did mention that he wanted to place an ad in the paper for refs however Eric believes that there could be better options for recruiting than the newspaper. I think we should also help Daryn by promoting on our website and social media accounts that we need refs. We also had some issues last season with not having refs for our U6-U8 recreational teams. It was also noticed that we provided refs for the academy teams of the same age but not the rec teams. Eric, Mike and I talked about this and believe that we need to for sure get a ref for our U8 games, would love to have them on the U7 games and U6 if we can manage it depending on our ref availability. This will increase our ref cost for the season as we will need more of them, but it is worth it I think especially since we are competing with other clubs for players and they offer refs and we don't at this age group.

Kendra Scott Event- Keri and I had the Kendra Scott event on Friday 12/14/18 we had a pretty good turnout. We have not gotten the final numbers from Levi at Kendra yet as to how well it went but can update you when we get those. I think the only thing Keri and I would have liked to see was a little more board participation in the fundraiser for our club. We didn't have any board members show up to shop or show support during the event other than us so hopefully in the future we can find events that the whole board can really get behind and support to make the best of the events we do.

TOPSoccer: Ann Wood – No report, waiting on Spring Season

Coaches/Academy/Tournaments: James Soesbee –

- *See attachments for Beat The Heat and Turkey Shootout

Adult Coordinator's Report: Raymond Daniel – We are looking at starting an 8v8 division next season for the lower division teams. The lower division teams historically have a challenge filling full squads .

Competitive Chair/Coordinator's Report: Shawn Wiley – OEFC is on the winter OSA meeting agenda for a vote on becoming a club. ESC/NOKC will have to be present and vote.

Follow up items:

- Rich Hudson is working with all DOCs for an OEFC training curriculum. OEFC
- Reimbursement for 20K per agreement.

Complex Coordinator's Report: Donny Noble/Kurt Kraft –

Kurt and I attended the first meeting for the new build at the complex (SEE HANDOUT). This meeting was just to kick off the design phase of the project. Tony will attach the meeting minutes to our club minutes for everyone to see. We were in the room for 3+ hours, so we gave the architectural team a lot to chew on before we meet again.

In November we had a substantial irrigation bill from our Irrigation subcontractor for the work he had performed during the fall. The total billing was for \$10,165.50 – this was all for differed maintenance to the system, we had not been keeping up with the system for the past several years and so we to do something, the system was in disrepair.

Kurt and I met with Cody and our subcontractor at the complex in November and went over everything that he had done through the fall and then discussed what still needed to be completed – which was the south end of the complex – fields 14 through 18. They have been working on these repairs for the last 6 weeks. There were so many leaks in the lines that we couldn't not run the system at all. It was just lucky that we had a wet fall to take care of the watering.

I know that spending around 20k to repair the irrigation system is a lot of our maintenance budget for the complex, but it has to be done in order for us to maintain the complex with playable fields. We will be getting a substantial upgrade to the irrigation system with the new build/monies from the City of Edmond – but that looks like it might be in 2 to 3 years from now – so we will have to keep putting Band-Aids on the system until then.

I have Cody set up for winter projects that he's starting now. First thing is repair all of our bleachers – replacing broken boards and repainting all of the bleachers. I will have guys complete the welding and fabricating of new pieces that have been damaged over the years to help get the bleachers back to a safe condition. Cody will also start repairing the team benches that can be repaired as well as constructing some new ones – so that we have enough to put 2 on each field by beat the heat.

Please remember that the turf is not growing anymore and will not start to come back until late March or April. It is very important that we keep our coaches responsible for the playing surfaces. If you see anyone damaging the playing surfaces please report them to us or James – so we can take care of the problem. The better condition we leave the fields in over the winter months, the faster the surface can repair itself.

New Business: Discussion on adding automotive external defibrillator (AED) to each of the concession stands. – Greg Hunt

Greg Hunt - Creating a power point to present to the Rec/Traveling Rec coaches at the spring meeting. This presentation will cover using GotSoccer, reporting game scores and other issues that we get a lot of questions on.

Old Business:

Replace signs at men's and women's restrooms

Order new training goals for spring season

Meeting Adjourned

SERVICE BLAKE SOCCER COMPLEX DESIGN AND RENOVATIONS

RFQ19-004



Meeting Minutes

MEETING DATE: 12-04-2018
DATE DISTRIBUTED: 12-12-2018
FACILITATOR: Brian Davis
RECORDER: Thomas Buller

| | | | |
|-------------------|------------------|--------------------|------------------------|
| ATTENDEES: | City of Edmond- | Edmond Soccer Club | Studio Architecture - |
| | Craig Dishman | Don E Noble | Josh Hill |
| | Zach Paty | Kurt Kraft | |
| | Gary Johnson | | Johnson & Associates - |
| | Randy Drew | JBC - | Tim Johnson |
| | Patrick Hatfield | Brian Davis | Chris Savage |
| | Steve Commons | Thomas Buller | |
| | Ryan Oschner | | Allen Consulting - |
| | Brad Jolliff | | Jesse Babb |

General Site

- As part of this phase (task) of the Complex Renovations, a topographical survey and geo-technical investigation is to be performed by Johnson & Associates (JA) of the Design Team to understand the characteristics of the existing site.
 - JA will be in contact with representatives of the COE (City of Edmond) to gain access to the site for the topographical survey. Craig Dishman will be the primary contact for this with COE.
 - The Design Team mentioned delaying the geo-technical investigation until concepts were further developed to pinpoint the best location for these investigations.
- Several memorial markers are located throughout the site. ESC (Edmond Soccer Club) mentioned these were in disrepair or outdated. Design team and ESC to work closely together on the removal or relocation of these memorials.
- Fencing along east edge of site is a picket type of decorative tube steel with brick pilasters. This design aesthetic is to be incorporated along Danforth Road and at the complex entry(s).
 - Picket fencing has larger openings for trash and debris to be blown from the site into neighborhood to the north of site. This will be an ongoing maintenance concern for ESC.
 - Fencing aesthetic deviates from COE (City of Edmond) proposed Signage Standard and monument plan (Signage Standard provided to JBC by City of Edmond after the meeting). Item to be discussed further in design development.
 - Field #4 Championship Field to be have fence incorporated into design in order to delineate it as a "championship" field, secure the field and collect tickets at the gate if desired for special events.
- Entry signage along Danforth Road is small and outdated and should be considered within the concepts for this phase of work. (Incorporate the new COE Signage Standard)
- Complex has minimal walkways or ADA accessibility and poses pedestrian circulation issues throughout the site. Improvements to remediate this issue should be considered as part of the developed concepts for the site.
- Service Blake Soccer Complex is considered an "open" park by both COE and ESC. Coordination between the Design Team,ESC, and COE to determine level of security required along the perimeter and for the site.
- Vegetation along the residential and perimeter edges has become overgrown and is need of trimming/removal. Areas of vegetation within the park have struggled due to drainage and damage from park users. Due to the current use of this park/complex, there is very little tree canopy in the park. COE mentioned that they would like to try to increase this canopy at strategic locations on the site that would be suited for landscape improvements.
- Possible expansion of the complex to the south was discussed as a potential option for future study. Due to the flood plain in this area, uses may be limited to fields and parking only if found additional land is feasible for use.



Playfields

1. Natural Grass on Fields - Overall, ESC is content with the natural grass currently on the fields, but any improvements or recommendations for improvements seem to be welcome to enhance the playability, perception and maintenance of the complex as a whole.
 - a. Complex is mostly U3 Bermuda, Field #1 is a hybrid which includes Riviera Bermuda.
 - b. Goosegrass is present across complex within the bermuda fields. JBC to research mitigation strategies that are compliant with COE standards as part of future phases.
 - c. COE requests more information on the quality and health of the turf, JBC recommended sending tissue samples to the lab for further testing.
 - » JBC recommends:
Tournament Turf Laboratories
405 Glade Mill Rd. Valencia, PA 16059
724.898.2329
 - d. ESC would like to incorporate Latitude 36 or Tahoma 31 Bermuda into renovation if possible. This would require a different maintenance strategy than is currently being employed.
2. Site Drainage
 - a. Majority of the site naturally drains to the 'southwest'. Drainage swales are located along the western edge of the site to convey the runoff until it enters into a pipe at the southern edge of the parking lot. It was mentioned during the meeting that the drainage swales along the western edge of the site are not performing as desired and will need repair and updating as a part of the project.
 - b. Fields 8-10 currently have area drains which outflows into a BMP adjacent to far east parking lot.
 - c. Areas between fields 1 and 4 and in the area that connects the east entry to the west parking lots experiences some drainage flow and ponding after rain events and becomes a issue with circulation in the park.
 - d. Due to this drainage pattern over the site, erosion is occurring along the western edge of the site and is contributing to the degrading of the entries from the parking lot and around the existing buildings.
 - e. Proposed drainage strategies are to be incorporated into hardscape concepts developed for the site.
3. Soils
 - a. Overall, soil for the playing field seems to be performing to maintain the existing natural grass, but any improvements or recommendations for improvements seem to be welcome to enhance the playability, perception and maintenance of the complex as a whole. The site has up to 3 district soil types. Soil tests are required to determine soil health and infiltration capabilities.
 - » JBC recommends:
Turf and Soil Diagnostics.
613 E. 1st St. Linwood KS 66052
913.723.3700
4. Irrigation
 - a. Existing equipment will require an irrigation audit to determine the overall current performance of the existing system. The COE and ESC both mentioned issues with the multiple points of connection, the existing booster pump for one portion of the site and the lack of automatic control of the system.
 - b. ESC would like improved controllability and a upgrade to a 2-wire system
 - c. Majority of the site is ran off a 4" meter, fields 8-10 are on separate 2" meters.
 - » The 2" meter requires a booster pump. (Pump is currently non-operational)
 - » ESC and COE would refer the fields to be tied into the larger 4" meter that exists.
 - d. As part of the concepts being developed for this phase, the Design Team will review the points of connections and above grade infrastructure to determine conceptual ideas. A detailed audit of the irrigation system will be performed in a future phase of the project to determine specific improvements for the system.

Field Lighting

1. Existing field lighting is Musco 1500W Metal Halide installed approx. 12-15 yrs. ago.
 - a. Fields 3,4,5,6,7,14,15,16,17,18 have field lighting.
 - b. Fields 8-10 have infrastructure for lighting but no poles or fixtures.
 - c. COE and ESC would like to price re-lamping the existing lights with new metal halide and also explore the cost of changing them to LED. The existing poles and existing wiring will need evaluation as well to determine the ability to add fixtures as needed and a potential transition to LED.
2. Upgrades and additional poles for currently non-lit fields to be LED type lighting.
 - » Existing electrical supply and infrastructure will need further investigation to determine if there is the ability to be renovated to LED.
3. COE and EDS to determine what the desired footcandle for the fields.

Site Amenities

1. As part of the conceptual designs to be developed, an outdoor pavilion/championship area should be incorporated into the design. Location needs to be prominent and have a suitable background for pictures and small gatherings.
2. Small playground, to be located within the complex in a safe and accessible location.
3. Synthetic turf practice area to be researched and priced for future discussion. Potential locations should also be considered as part of the concept designs.

Architecture

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2. Both ESC and COE stated that the existing west buildings and structures were in a state of disrepair and are to be demolished. This includes an existing restroom building, concession building, maintenance building on the northwest side and a restroom/concession building on the southwest side. The referee shack in the west central portion of the site is a potential removal too depending on the program of the proposed architecture.
3. Existing east buildings to remain and included as part of concepts to be developed.
4. Proposed architecture improvements to be considered:
 - a. Design of new building to relate to the existing east buildings from an aesthetic standpoint to ensure the site architecture seems cohesive throughout the site.
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Parking Lots

1. East Parking Lot

- a. Traffic flow and paving is in good shape. Little to no improvements will be required in this area.
- b. Streets to the north and south are private, the south entrance is gated and leads to a neighborhood. Exit onto Danforth from this private road is dangerous with vehicular accidents.
- c. A bioretention area is located along the east edge of this parking lot. System is functional, but has the appearance of being overgrown.
- d. Area to the east of this lot is not owned by the City and is currently being rezoned.

2. West Parking Lot

- a. As stated by the attendees at this meeting, this parking lot is in disrepair and the flow of traffic is not ideal with only one entrance/exit location along Danforth Road. Traffic flow, pedestrian movement and paving are in need of redesign and repair to facilitate the improvements discussed and will be shown in the concepts to be developed.
- b. There are two landscape areas with tree groves (Osage oranges) along the west edge of this parking lot. During the meeting, these two areas were mentioned as potentially to remain and/or to be incorporated into the concept design with only one or both in the concepts developed. There were also mentions of removal of these areas by some at the meeting. Concepts are to be developed with all possibilities.
- c. Proposed design to include:
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ESC Cash Flow By Month FY 2018 (General Operating Account)

| Month | Jul-18 | Aug-18 | Sep-18 | Oct-18 | Nov-18 | Dec-18 | Jan-19 | Feb-19 | Mar-19 | Apr-19 | May-19 | Jun-19 | YTD |
|----------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|------------|
| Opening Cash Balance | \$ 405,266.15 | \$ 516,594.51 | \$ 632,441.67 | \$ 591,965.50 | \$ 565,256.57 | \$ 520,976.49 | \$ 467,376.49 | \$ 550,376.49 | \$ 558,776.49 | \$ 526,076.49 | \$ 472,976.49 | \$ 419,376.49 | |
| Receipts | | | | | | | | | | | | | |
| G&A | 190.04 | 291.03 | 7,803.97 | 299.48 | 300.56 | | | | | | | | 8,830.13 |
| Summer Rec Camp | 3,230.00 | (110.00) | - | - | - | | | | | | | | 3,120.00 |
| Summer Academy Camp | 6,690.00 | 515.00 | - | - | - | | | | | | | | 7,205.00 |
| Fall COE | 450.00 | 2,560.00 | 3,880.00 | 25.00 | - | | | | | | | | 6,915.00 |
| Fall Top Soccer | 125.00 | 675.00 | 525.00 | 25.00 | 120.00 | | | | | | | | 1,470.00 |
| Fall Team4Tots | 1,595.00 | 1,435.00 | 150.00 | - | - | | | | | | | | 3,180.00 |
| Fall Adult Soccer | 1,265.00 | 8,820.00 | 1,560.00 | 560.00 | 280.00 | | | | | | | | 12,905.00 |
| Fall Academy | 45,760.00 | 28,601.10 | 6,520.00 | 4,200.00 | 950.00 | | | | | | | | 86,031.10 |
| Fall Rec | 51,425.00 | 53,712.50 | 2,542.50 | 460.00 | - | | | | | | | | 108,140.00 |
| Winter Academy 1 | - | - | - | - | 13,910.00 | | | | | | | | 13,910.00 |
| Winter Academy 2 | - | - | - | - | - | | | | | | | | - |
| Spring COE | - | - | - | - | - | | | | | | | | - |
| Spring Top Soccer | - | - | - | - | - | | | | | | | | - |
| Spring Team4Tots | - | - | - | - | - | | | | | | | | - |
| Spring Adult Soccer | - | - | - | - | - | | | | | | | | - |
| Spring Academy | - | - | - | - | - | | | | | | | | - |
| Spring Rec | - | - | - | - | - | | | | | | | | - |
| Turkey Shootout (TSO) | - | - | - | 44,900.00 | 36,039.23 | | | | | | | | 80,939.23 |
| Beat The Heat (BTH) | 35,625.00 | 98,662.00 | (7,925.00) | - | - | | | | | | | | 131,362.00 |
| Facilities | - | - | - | - | - | | | | | | | | - |
| Fields/Complex | - | 80.00 | - | 25,250.00 | - | | | | | | | | 25,330.00 |
| Equipment | - | - | - | - | - | | | | | | | | - |
| Fall YMCA | - | - | - | - | - | | | | | | | | - |
| Spring YMCA | - | - | - | - | - | | | | | | | | - |
| 3 v 3 | - | - | 2,080.00 | - | - | | | | | | | | 2,080.00 |
| DEFC | - | 33,809.00 | - | - | - | | | | | | | | 33,809.00 |
| Summer Striker/Keeper Camp | 6,680.00 | 1,380.00 | - | - | - | | | | | | | | 8,260.00 |
| Total Receipts | \$ 153,255.04 | \$ 230,430.68 | \$ 22,541.47 | \$ 75,719.48 | \$ 51,599.79 | \$ 1,200.00 | \$ 109,000.00 | \$ 91,000.00 | \$ 24,000.00 | \$ 2,500.00 | \$ 8,000.00 | \$ 10,300.00 | 779,846.45 |

| Month | Jul-18 | Aug-18 | Sep-18 | Oct-18 | Nov-18 | Dec-18 | Jan-19 | Feb-19 | Mar-19 | Apr-19 | May-19 | Jun-19 | YTD |
|----------------------------|----------------------|----------------------|-----------------------|-----------------------|-----------------------|-----------------------|----------------------|----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| Payments | | | | | | | | | | | | | |
| G&A | 9,480.21 | 14,931.45 | 12,435.05 | 12,014.70 | 9,637.04 | | | | | | | | 58,499.46 |
| Summer Rec Camp | 4,577.39 | 643.51 | - | - | - | | | | | | | | 5,220.90 |
| Summer Academy Camp | 3,850.00 | 1,216.15 | 1,200.00 | 1,400.00 | - | | | | | | | | 7,656.15 |
| Fall COE | - | 130.84 | 978.71 | - | 6,723.38 | | | | | | | | 7,832.93 |
| Fall Top Soccer | 1,400.00 | 1,893.27 | 1,400.00 | 1,735.00 | 1,400.00 | | | | | | | | 7,834.27 |
| Fall Team4Tots | 219.00 | 1,316.73 | - | - | - | | | | | | | | 1,535.73 |
| Fall Adult Soccer | 435.00 | 570.00 | 313.58 | 5,550.00 | 112.94 | | | | | | | | 6,981.92 |
| Fall Academy | 6,155.57 | 5,360.52 | 23,766.10 | 25,580.00 | 25,971.78 | | | | | | | | 86,893.97 |
| Fall Rec | 3,219.00 | 5,832.30 | 8,003.77 | 24,509.47 | 16,963.00 | | | | | | | | 58,532.54 |
| Winter Academy 1 | - | - | - | - | - | | | | | | | | - |
| Winter Academy 2 | - | - | - | - | - | | | | | | | | - |
| Spring COE | - | - | - | - | - | | | | | | | | - |
| Spring Top Soccer | - | - | - | - | - | | | | | | | | - |
| Spring Team4Tots | - | - | - | - | - | | | | | | | | - |
| Spring Adult Soccer | - | - | - | - | - | | | | | | | | - |
| Spring Academy | - | - | - | - | - | | | | | | | | - |
| Spring Rec | - | - | - | - | - | | | | | | | | - |
| Turkey Shootout (TSO) | - | - | - | 605.21 | 27,882.45 | | | | | | | | 28,487.66 |
| Beat The Heat (BTH) | - | 5,564.52 | 7,500.79 | 13,755.43 | - | | | | | | | | 26,820.74 |
| Facilities | - | 3,015.30 | 1,040.00 | 1,657.50 | - | | | | | | | | 5,712.80 |
| Fields/Complex | 12,570.51 | 14,037.13 | 6,144.74 | 15,451.41 | 6,511.55 | | | | | | | | 54,715.74 |
| Equipment | - | - | - | - | 558.51 | | | | | | | | 558.51 |
| Fall YMCA | - | - | - | - | - | | | | | | | | - |
| Spring YMCA | - | - | - | - | - | | | | | | | | - |
| 3 v 3 | - | - | 64.61 | - | - | | | | | | | | 64.61 |
| OTFC | - | - | - | - | - | | | | | | | | - |
| Summer Strike/Keeper Camp | - | 8,030.00 | - | - | - | | | | | | | | 8,030.00 |
| Total Payments | \$ 41,946.63 | \$ 113,547.73 | \$ 62,873.75 | \$ 102,258.72 | \$ 95,761.05 | \$ 54,800.00 | \$ 26,000.00 | \$ 82,600.00 | \$ 56,700.00 | \$ 56,000.00 | \$ 61,600.00 | \$ 48,300.00 | 602,387.93 |
| Ending Cash Balance | \$ 516,594.51 | \$ 632,441.67 | \$ 591,565.50 | \$ 565,256.57 | \$ 520,976.49 | \$ 467,376.49 | \$ 550,376.49 | \$ 558,776.49 | \$ 526,076.49 | \$ 472,976.49 | \$ 419,376.49 | \$ 381,376.49 | |
| Total Net Income | \$ 111,308.36 | \$ 116,882.95 | \$ (40,332.28) | \$ (26,539.24) | \$ (44,161.26) | \$ (53,600.00) | \$ 83,000.00 | \$ 8,400.00 | \$ (32,700.00) | \$ (53,100.00) | \$ (53,600.00) | \$ (38,000.00) | \$ (22,441.47) |

| ESC Cash Flow By Month FY 2018 (General Operating Account) | | | | | | | | | | | | | |
|--|---------------------|---------------------|----------------------|---------------------|-----------------------|-----------------------|---------------------|---------------------|----------------------|-----------------------|-----------------------|-----------------------|----------------------|
| | Jul-2017 | Aug-2017 | Sep-2017 | Oct-2017 | Nov-2017 | Dec-2017 | Jan-2018 | Feb-2018 | Mar-2018 | Apr-2018 | May-2018 | Jun-2018 | YTD |
| Income | \$ 121,570.50 | \$ 215,820.41 | \$ 50,375.00 | \$ 103,200.89 | \$ 43,987.94 | \$ 12,565.00 | \$ 109,104.00 | \$ 112,868.31 | \$ 51,540.87 | \$ 14,494.75 | \$ 7,950.00 | \$ 10,308.30 | \$ 854,195.97 |
| Expenditures | \$ 28,382.60 | \$ 133,233.06 | \$ 56,228.76 | \$ 90,711.71 | \$ 71,567.05 | \$ 24,216.35 | \$ 25,996.59 | \$ 35,656.15 | \$ 55,701.55 | \$ 56,002.27 | \$ 61,560.64 | \$ 48,283.93 | \$ 689,541.06 |
| 2018 Net Income | \$ 92,187.90 | \$ 82,587.35 | \$ (5,853.76) | \$ 12,489.18 | \$ (27,579.11) | \$ (11,251.35) | \$ 83,107.41 | \$ 77,212.16 | \$ (5,161.08) | \$ (41,507.52) | \$ (53,600.64) | \$ (37,975.63) | \$ 164,654.91 |

| ESC Cash Flow By Month FY 2017 (General Operating Account) | | | | | | | | | | | | | |
|--|----------------------|--------------------|-----------------------|-----------------------|---------------------|-----------------------|----------------------|--------------------|-----------------------|-----------------------|-----------------------|-----------------------|----------------------|
| | Jul-2016 | Aug-2016 | Sep-2016 | Oct-2016 | Nov-2016 | Dec-2016 | Jan-2017 | Feb-2017 | Mar-2017 | Apr-2017 | May-2017 | Jun-2017 | YTD |
| Income | \$ 193,420.19 | \$ 160,310.64 | \$ 31,116.72 | \$ 78,748.14 | \$ 81,667.01 | \$ 1,175.00 | \$ 138,373.57 | \$ 90,849.94 | \$ 24,196.02 | \$ 2,651.52 | \$ 10,331.11 | \$ 12,665.00 | \$ 825,934.68 |
| Expenditures | \$ 28,389.85 | \$ 151,130.08 | \$ 56,663.71 | \$ 110,809.05 | \$ 42,603.24 | \$ 54,797.31 | \$ 73,342.45 | \$ 82,630.75 | \$ 35,063.57 | \$ 51,072.52 | \$ 35,054.16 | \$ 35,058.03 | \$ 709,854.72 |
| 2017 Net Income | \$ 165,030.34 | \$ 9,180.56 | \$ (25,546.99) | \$ (32,060.91) | \$ 39,063.77 | \$ (53,622.31) | \$ 115,031.12 | \$ 8,219.19 | \$ (10,867.55) | \$ (48,421.00) | \$ (24,723.05) | \$ (25,433.03) | \$ 116,080.14 |

