

# BASEBALL & SOFTBALL

CHANHASSEN ATHLETIC ASSOCIATION



|                                       |   |               |                          |
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| <b>Aug 11th, 2024</b>                 |   | <b>7:00pm</b> | <b>Legion &amp; Zoom</b> |
| <b>Meeting called by</b>              | Jerry Orcutt  |               |                          |
| <b>Type of meeting</b>                | CAA Diamond Sports Monthly Board Meeting  |               |                          |
| <b>Note taker</b>                     | Tom O'Neil  |               |                          |
| <b>Members present</b>                | Dwayne Archuleta, Matt Birkenholtz, Ryan Check, Derek Gunderson, Nick Hansgen, Ryan Herdrich, Alicia Kockler, Jeff Kraemer, Tom O'Neil, Jerry Orcutt, Darek Schwarz, Brett Sween, Julie Vasatka, Shane Wasserman  |               |                          |
| <b>Members absent</b>                 | Kim Flottmier, Nate Hanson, Pat Kasid, Amanda McGibbon, Sara Staloch, Kelli Strauss   |               |                          |
| <b>Attendees</b>                      |   |               |                          |
| <b>AGENDA ITEMS</b>                   |   |               |                          |
| <b>Previous Month Meeting Minutes</b> |   |               |                          |
| <b>Presenter</b>                      |   |               |                          |
| <b>Discussion</b>                     | Apr Meeting Minutes Approved  |               |                          |
| <b>President's Report</b>             |   |               |                          |
| <b>Presenter</b>                      | <b>Jerry Orcutt</b>   |               |                          |
|                                       | <ul style="list-style-type: none"> <li>● Executive Board meeting in June with the CAA Board                             <ul style="list-style-type: none"> <li>○ Dave took over as CAA president                                     <ul style="list-style-type: none"> <li>■ His personal passion project is to improve the diversity of the CAA</li> <li>■ "Youth sports does not reflect the diversity of our schools"</li> <li>■ Dave would like to make sure everyone in our community knows what's available.</li> <li>■ Making sure sports are accessible to everyone in our community   <ul style="list-style-type: none"> <li>● Scholarships</li> <li>● Marketing</li> <li>● Etc</li> </ul> </li> <li>■ Multi-sports discounts may be available to families</li> </ul> </li> <li>○ Eric L new position</li> <li>○ Finances are steady, profitable</li> <li>○ Plan to work on the capital account to be more transparent of what's available, and what's not</li> <li>○ Plan to give Diamond sports some indication of what part of the capital might be able available to our group</li> <li>○ CAA Board meets again the week of August 11th</li> <li>○ CAA Board looking for feedback from the summer</li> </ul> </li> <li>● Several positions will be available for election in October                             <ul style="list-style-type: none"> <li>○ Each person in roles up for election should notify Jerry of their intentions</li> <li>○ People should feel comfortable recruiting people for the open positions</li> <li>○ People should suggest new roles if they'd like the board to consider them</li> </ul> </li> <li>● Overall it was a very successful summer                             <ul style="list-style-type: none"> <li>○ Weather was tough, but handled well</li> <li>○ No major injuries</li> <li>○ No major behavior issues</li> </ul> </li> <li>● Fields had some challenges, but we handled it well                             <ul style="list-style-type: none"> <li>○ Working on the relationships with the city</li> <li>○ Working on improving our own efforts</li> <li>○ Dugouts at Field 4 at Lake Ann were a hit</li> </ul> </li> <li>● Thanks for all the effort, time, sacrifice</li> </ul> |               |                          |
| <b>Treasurer's Report</b>             |   |               |                          |
| <b>Presenter</b>                      | <b>Alicia Kockler</b>   |               |                          |
|                                       | Summary of financials thru June sent Aug 9th  |               |                          |

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|  | <ul style="list-style-type: none"> <li>○ Please be cognizant that if you've spent or collected money in June doesn't mean it's been processed yet</li> <li>○ We're better than we've been in the past, rooms to grow</li> <li>● Scholarship Update <ul style="list-style-type: none"> <li>○ Two scholarships applied for and approved</li> <li>○ New form seems to work and the process works</li> </ul> </li> <li>● Discussion <ul style="list-style-type: none"> <li>○ We want to setup a meeting to review the budget after we've processed expenses / revenue from July</li> <li>○ Nick recommends we do a virtual call when we close July</li> <li>○ Alicia suggests that Jerry asks the CAA board to approve access to reporting in Quickbooks (view only reporting)</li> </ul> </li> </ul> |
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## BOC Report

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| <b>Presenter</b> | <b>Nick Hansgen</b>   |
|                  | <ul style="list-style-type: none"> <li>● Season Ending Survey <ul style="list-style-type: none"> <li>○ Collect questions to send out to the baseball families to get feedback on the year.</li> <li>○ Survey will go out before the September Newsletter</li> </ul> </li> <li>● MBL Player Waiver Process - (rule to get approval from both associations for a player to play outside of their community) <ul style="list-style-type: none"> <li>○ First year that we've gone through this process</li> <li>○ Approved all waivers this year.</li> <li>○ Process went well, we had perfect number of people</li> </ul> </li> <li>● Uniform Retrospective <ul style="list-style-type: none"> <li>○ Issues with new vendor</li> <li>○ Getting feedback to the vendor/manufacture</li> <li>○ Vendor/manufacture offered to discount next year's uniforms for issues from this year</li> </ul> </li> <li>● Weather Issues <ul style="list-style-type: none"> <li>○ 8 Metro tournaments were canceled this summer</li> <li>○ 2 we know have been refunded</li> <li>○ 6 of the tournaments we are not sure if we've been refunded yet. (waiting to hear from Terry on whether or not we've received a refund)</li> <li>○ If we are not refunded for the 6 tournaments, we plan to reach out to MBT to find a way to be refunded</li> </ul> </li> <li>● New Capital Expenses <ul style="list-style-type: none"> <li>○ New pitching mounds</li> <li>○ New equipment to replace worn or broken equipment</li> <li>○ Bonus for schedulers</li> <li>○ Once the financials are cleared for the year, we'll review the capital spend priorities outside of these expenses</li> </ul> </li> </ul> |

## SOC Report

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| <b>Presenter</b> | <b>Brett Sween</b>  |
|                  | <ul style="list-style-type: none"> <li>● Strong season for Softball <ul style="list-style-type: none"> <li>○ No behavior issues</li> <li>○ Big step forward for the quality of play in the program</li> </ul> </li> <li>● Highlights <ul style="list-style-type: none"> <li>○ Numbers up 30% from a year ago</li> <li>○ First year competing at the A level for 10U and 12U</li> </ul> </li> <li>● Fall Ball is Started <ul style="list-style-type: none"> <li>○ Similar numbers as last year</li> <li>○ This week through end of September</li> </ul> </li> <li>● Tryouts are coming up <ul style="list-style-type: none"> <li>○ First week in October are tryouts</li> <li>○ Parent meeting the week before tryouts</li> </ul> </li> <li>● Next Season Exploration <ul style="list-style-type: none"> <li>○ Assess the Rec-Softball program <ul style="list-style-type: none"> <li>■ Growth of travel has hurt the rec program</li> <li>■ Think about how to pivot, improve, or change the rec program</li> </ul> </li> <li>○ Find a way to retain girls in the program longer</li> </ul> </li> </ul> |

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|   | <ul style="list-style-type: none"> <li>■ Losing at 14U</li> <li>■ Club Softball pressure at 12U and 14U are increasing</li> <li>■ Find a way to make the Association program differentiate and improve</li> </ul> <ul style="list-style-type: none"> <li>● Discussion <ul style="list-style-type: none"> <li>○ Tryouts - Baseball and Softball team will discuss what worked in the baseball tryouts and how the softball program might learn from it.</li> <li>○ Registration Fees - Baseball suggested that Softball also consider raising the registration fees. Nick compared us to neighboring communities fees to see that we're still less expensive than the rest.</li> </ul> </li> </ul>   |
| <b>Update on Google Drive/emails</b>      |   |
| <b>Presenter</b>                          | <b>Tom O'Neil</b>   |
|   | <ul style="list-style-type: none"> <li>● Tom will send out instructions this week</li> <li>● We will look at creating a distribution list for coaches</li> </ul>  |
| <b>Positions up for Election this Oct</b> |   |
| <b>Presenter</b>                          |   |
|   | Secretary/Communications<br>Safety Officer<br>Webmaster<br>Director of Marketing<br>Player Agent 9-11<br>Director of Metro Baseball 12+<br>Director of Tournaments<br>Director of Community Baseball<br>VP Softball<br>Player Agent Softball<br>Director of Softball Development<br>Director Softball K/1/2-8U  |
| <b>Tournament Recap</b>                   |   |
| <b>Presenter</b>                          | <b>Derek Gunderson</b>  |
|   | <ul style="list-style-type: none"> <li>● We did more revenue in the baseball tournaments than we did last year <ul style="list-style-type: none"> <li>○ 84 State Tournament Teams</li> </ul> </li> <li>● Gopher State brought out "Dick's House of Sport" portable batting cage.</li> <li>● Dippin Dots sales were a big success. <ul style="list-style-type: none"> <li>○ \$10k in sales estimate with \$5k in costs estimated.</li> <li>○ The Dippin Dots freezer is available to be used by other sports (such as Basketball)</li> <li>○ Derek estimates that we're about 50% margin</li> </ul> </li> <li>● Chanhassen Challenge the most teams we've ever had <ul style="list-style-type: none"> <li>○ Increased the fee by \$50 for registration fee</li> </ul> </li> <li>● State Tournaments went well</li> <li>● The last two tournaments we did not have the volunteers we need so we had to pay high-school students to work the concession stand</li> <li>● Estimated over \$100k in margin for the 15 tournaments. Estimated \$150k in gross revenue</li> <li>● New fences looked great <ul style="list-style-type: none"> <li>○ We have sockets for the fence posts that we could install next year for easier installation</li> <li>○ We have a new power drill for putting holes in the ground for a new fence that worked great</li> </ul> </li> <li>● Things that didn't work <ul style="list-style-type: none"> <li>○ Nautica bowls do not sell well</li> <li>○ We could improve the process for recruiting volunteers</li> </ul> </li> <li>● Inventory remains that Terry Kimble may purchase for the high school</li> <li>● Dugout Club <ul style="list-style-type: none"> <li>○ One of the tractors was damaged during the tournaments this year</li> <li>○ We offered to pay for repairs, dugout club</li> <li>○ Dugout club asked if we could buy two rubber field drags <ul style="list-style-type: none"> <li>■ Nick Hansgen Motion for the board to approve, Ryan seconded</li> <li>■ Motion Carried!</li> </ul> </li> </ul> </li> </ul> |
| <b>Other Items</b>                        |   |

- Marketing - Dwayne Archuleta
  - We have a uniform sponsor - TCO!
    - Waiting on CAA to approve the new sponsorship contract
    - We expect resolution soon
    - We had a few changes that needed to be reviewed by CAA board and legal
  - Scheels Sponsorship is also up for renewal and in progress
- Fields Operations/City Liaison - Jeff Kraemer
  - Tough year, making progress
  - Lost a key partner at the city but building new relationships
  - New dugout cover at field 4 was a win
  - Continues to work on the sheds
  - Looking at improving the dugouts
  - Discussion around field improvements
    - Mowing
    - Dirt available
    - Partnership with the city
  - The right people to connect with at the City
    - Adam Beers
- Dome Time - Nick Hansgen
  - We requested 11AM - 10PM for the dome every sunday from Feb-March
  - Chaska said we get 7AM to 11AM on Sunday
  - Nick wants to negotiate more

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| <b>Presenter</b> | <b>Jerry Orcutt</b> |
|                  | -adjourned          |