

**BYHA Monthly Meeting Minutes**  
**When: March 15<sup>th</sup>, 2021 at 7:00pm**  
**Where: DSTI, Online via Microsoft Teams**

**Present:** Erick Sutherland, Brad Keogh, Jeff Meister, Lindsay Axelrod, Jason Kacures, Neal Verhulst, Jed Rohlf, Sebastian Canevari (remote), Rick Japor. (See Exhibit D for list of additional attendees)

This meeting was called to order at 7:00 pm by Erick Sutherland.

**Motion made (Jason Kacures) second (Jed Rohlf) to approve the agenda for tonight's meeting. Motion passed.**

**Secretary's Report:** Lindsay A - quiet, just preparing for the new

Following motions was made between the January and February meetings:

- Motion made by Lindsay Axelrod to approve all five scholarship applicants. Seconded by Jason Karcures. Motion Passed.
- Motion made by Lindsay Axelrod to approve the Contribution for the Boys High School Booster Raffle. The check is for \$8,534.42. This is their profit minus the taxes we pay on the raffle. Seconded by Jeff Meister. Motion Passed.

**Motion made (Jed Rohlf) second (Jason Kacures) to approve February 15<sup>th</sup>, 2021 meeting minutes. Motion passed.**

**Treasurer's Report:** Jeff M. reported current Cash is at \$ 848,000. Most tournaments have been refunded that did not occur. Jeff is going to have team credits out in the next week or two. Biggest chunk of money will be for ice in March. Our PPP loan was approved and we will be applying for forgiveness again, but those are not out yet. We will break even this year as our gambling revenue is getting back on track.

**Vice President's Report:** Brad K. quiet on the COVID side, so stay vigilant. No teams are out, no close calls, and only two positive cases outside of our organization. Call for board members and to fill out the year end survey. Starting to plan for next year...let's finish the year strong!

**President's Report:** Last D10 meeting happened last Monday night. Lots of discussion on what would happen if there were COVID cases during districts and regionals. D10 is already starting to plan for next year, this off season is going to be really important, as next season is not too far away!

**Open Forum:** None

**Ice Scheduler:** Bill Marshall –

**Girls Traveling Coordinator:** Open - No report

**Boys Traveling Coordinator:** Steve D., Bryan G., Chris P. - No report.

**In-House Coordinator:** Nick J., Nicki B., No report.

**Academic Banquet Coordinators:** Nancy B., Christine B., Angie S., Mickey H., Stacy S., Jody D. - everything went out to managers this week.

**Volunteer Coordinator:** Lindsay A. - Help with Fogerty and districts went really well.

**Registrar:** Nancy M. - Junior Gold needed some help with their continued play. Nancy requested that any teams that will continue on to regions be given to her, so she can follow up with those teams.

**Recruitment & Retention Coordinator:** No report.

**Fundraising Coordinator:** Heather S. - No report.

**Sponsorship Coordinator:** Tim C. - No report.

**Boys & Girls Tournament Coordinators:** Brian B., Heather F., Aaron K. –

**Concussion Coordinator:** Jodi J. - No report.

**Girls Traveling Director:** Neal V. – Congratulations to the 15 B's on making it to regions. 15 A's and 12 B's were district runners up. Good luck to the 10's as they start district play.

**Boys Traveling Director:** Jason K. - Few teams that fought hard and lost in OT to get to regions. Jason will be getting together with the non-parent coaches to gauge interest for next season.

**In-House Director:** Jed R. - Academy registration is open, need coaches to help run that program. We had ice become available today, so that Ice will be going to the mites.

**Equipment Director:** Sebastian C. - equipment turn in will be announced soon, watch for an email.

**Hockey Director:** Rick J - get surveys in so that we can see feedback on training. Planning is starting for next year, we are looking to make commitments before summer. Try-out planning is started and the pre try out camp will be communicated in mid summer.

**Charitable Gambling Report:** Suzanne S. reported that the contribution for February was \$90,000. Many sites have been really busy. End of March is our yearly audit, and haven't heard back from the gambling control board on how they would like that handled, but will follow up with the board once she has heard. Waiting for the gambling control board to meet so that we can get approval for the loan repayment and get that wrapped up before year end activities.

**Motion made (Rick Japor) second (Brad Keogh) to approve the March 2021 charitable gambling report. Motion passed.**

**Motion made (Neal Verhulst) second (Jason Kacures) to approve the April 2021 proposed Gambling expenditures as shown in the attached report. Motion passed.**

**Old Business:** No old business.

**New Business:** No new business.

**Motion made (Jeff Meister) second (Jed Rohlf) to close the session. Motion passed.**  
Session closed at 07:20 pm.

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Exhibit A: Charitable Gambling Report

BLAINE YOUTH HOCKEY ASSOCIATION  
STATEMENT OF REVENUES  
AND EXPENSES - REGULATORY BASIS  
FOR THE PERIOD THEN ENDED  
February 28, 2021 and 2020

CONSOLIDATED

	1 Month Ended Feb. 28, 2021		1 Month Ended Feb. 28, 2020		11 Months Ended Feb. 28, 2021		11 Months Ended Feb. 28, 2020	
		Pct		Pct		Pct		Pct
<b>RECEIPTS</b>								
INTEREST INCOME	\$ 7.87	0.00	\$ 0.00	0.00	\$ 68.34	0.00	\$ 0.00	0.00
PULL TAB RECEIPTS	1,050,676.00	66.04	0.00	0.00	7,478,139.00	65.43	0.00	0.00
E-TAB RECEIPTS	506,339.75	31.82	0.00	0.00	3,618,293.50	32.14	0.00	0.00
E-BINGO RECEIPTS	8,642.25	0.54	0.00	0.00	43,410.50	0.39	0.00	0.00
PADDLETICKET RECEIPTS	2,550.00	0.16	0.00	0.00	14,790.00	0.13	0.00	0.00
BINGO RECEIPTS	22,851.00	1.44	0.00	0.00	103,074.00	0.92	0.00	0.00
<b>TOTAL RECEIPTS</b>	<b>1,591,066.87</b>	<b>100.00</b>	<b>0.00</b>	<b>0.00</b>	<b>11,257,774.34</b>	<b>100.00</b>	<b>0.00</b>	<b>0.00</b>
<b>COST OF SALES</b>								
PULL TAB PRIZES	895,443.00	56.28	0.00	0.00	6,335,252.00	56.27	0.00	0.00
E-TAB PRIZES	454,617.55	28.57	0.00	0.00	3,114,308.95	27.66	0.00	0.00
E-BINGO PRIZES	7,345.91	0.46	0.00	0.00	36,898.89	0.33	0.00	0.00
PADDLETICKET PRIZES	1,460.00	0.09	0.00	0.00	9,620.00	0.09	0.00	0.00
BINGO PRIZES	18,205.00	1.14	0.00	0.00	94,032.45	0.84	0.00	0.00
PULL TAB EXPENSE	11,011.28	0.69	0.00	0.00	77,184.74	0.69	0.00	0.00
PADDLETICKET EXPENSE	0.00	0.00	0.00	0.00	218.00	0.00	0.00	0.00
BINGO PAPER SUPPLY	64.28	0.00	0.00	0.00	642.77	0.01	0.00	0.00
<b>TOTAL COST OF SALES</b>	<b>1,388,147.02</b>	<b>87.25</b>	<b>0.00</b>	<b>0.00</b>	<b>7,668,157.80</b>	<b>85.88</b>	<b>0.00</b>	<b>0.00</b>
<b>GROSS PROFIT</b>	<b>202,919.85</b>	<b>12.75</b>	<b>0.00</b>	<b>0.00</b>	<b>1,589,616.54</b>	<b>14.12</b>	<b>0.00</b>	<b>0.00</b>
<b>OPERATING EXPENSES</b>								
WAGES & PAYROLL TAXES	18,535.61	1.16	0.00	0.00	172,910.23	1.54	0.00	0.00
ACCOUNTING EXPENSE	2,676.75	0.17	0.00	0.00	16,448.25	0.15	0.00	0.00
CASH SHORT/OVER	172.00	0.01	0.00	0.00	2,827.83	0.03	0.00	0.00
CASH SHORT REIMBURSED	0.00	0.00	0.00	0.00	(521.62)	(0.00)	0.00	0.00
E-TAB REVENUE SHARING	23,595.68	1.48	0.00	0.00	158,584.20	1.41	0.00	0.00
E-BINGO PROVIDER FEE	96.53	0.01	0.00	0.00	865.34	0.01	0.00	0.00
INSURANCE EXPENSE	120.00	0.01	0.00	0.00	120.00	0.00	0.00	0.00
INSURANCE W/C EXPENSE	0.00	0.00	0.00	0.00	1,200.00	0.01	0.00	0.00
REPAIRS AND MAINTENANCE	0.00	0.00	0.00	0.00	395.01	0.00	0.00	0.00
OFFICE & POSTAGE	1,591.64	0.10	0.00	0.00	21,160.68	0.19	0.00	0.00
GAMBLING EQUIPMENT	0.00	0.00	0.00	0.00	2,085.52	0.02	0.00	0.00
MN UBIT TAX	306.00	0.02	0.00	0.00	306.00	0.00	0.00	0.00
LOCAL GAMB TAX -10%	0.00	0.00	0.00	0.00	55,713.84	0.49	0.00	0.00
MN COMB REC TAX	60,678.03	3.81	0.00	0.00	534,942.55	4.75	0.00	0.00
MN 8.5% TAX	209.87	0.01	0.00	0.00	1,638.05	0.01	0.00	0.00
REGULATORY FEE	1,392.10	0.09	0.00	0.00	13,351.40	0.12	0.00	0.00
RENT EXPENSE	12,831.91	0.81	0.00	0.00	99,900.15	0.89	0.00	0.00
<b>TOTAL EXPENSES</b>	<b>122,206.12</b>	<b>7.68</b>	<b>0.00</b>	<b>0.00</b>	<b>1,081,925.43</b>	<b>9.61</b>	<b>0.00</b>	<b>0.00</b>
<b>NET OPERATING INCO</b>	<b>80,713.73</b>	<b>5.07</b>	<b>0.00</b>	<b>0.00</b>	<b>507,691.11</b>	<b>4.51</b>	<b>0.00</b>	<b>0.00</b>
<b>LAWFUL PURPOSE EXPENSES</b>								
DONATION	90,000.00	5.66	0.00	0.00	390,000.00	3.46	0.00	0.00
ORG LICENSE / FEES	1,050.00	0.07	0.00	0.00	1,050.00	0.01	0.00	0.00
<b>TOTAL LAWFUL PURPOSE EX</b>	<b>91,050.00</b>	<b>5.72</b>	<b>0.00</b>	<b>0.00</b>	<b>391,050.00</b>	<b>3.47</b>	<b>0.00</b>	<b>0.00</b>
<b>NET INCOME (LOSS)</b>	<b>\$ (10,336.27)</b>	<b>(0.65)</b>	<b>\$ 0.00</b>	<b>0.00</b>	<b>\$ 116,641.11</b>	<b>1.04</b>	<b>\$ 0.00</b>	<b>0.00</b>

SEE INDEPENDENT ACCOUNTANTS' COMPILATION REPORT

## Exhibit B: Next Months Estimated Expenditures

### ESTIMATED GAMBLING EXPENSES

The Gambling Manager reported the following summary of April 2021, estimated expenses:

ALLOWABLE OPERATING EXPENSES	ESTIMATED
Purchase of Games	\$16,000.00
Meat Packages for Paddlewheel	\$4,000.00
Gift Cards for Paddlewheel	\$4,000.00
Rent	\$20,000.00
Wages, Taxes and Fees	\$36,000.00
Accounting Expenses	\$6,000.00
Game Cash Shortages	\$1,000.00
E-Tab Revenue Share	\$40,000.00
E-Bingo Provider Fee	\$2,000.00
Office Supplies, Postage	\$3,000.00
Gambling Equipment	<u>\$1,000.00</u>
SUB TOTAL	\$133,000.00
TAXES AND CONTRIBUTIONS	
Local Gambling Tax 10%	\$20,000.00
MN Combined Tax	\$100,000.00
MN 8.5% Tax	\$1,500.00
Regulatory Fee	\$5,000.00
Contributions	<u>\$150,000.00</u>
SUB TOTAL	<u>\$276,500.00</u>
GRAND TOTAL	<b>\$409,500.00</b>

# Exhibit C: Gambling Report Summary

## BLAINE YOUTH HOCKEY ASSOCIATION GAMBLING REPORT SUMMARY

February-21

REVENUES 213,995  
EXPENSES (224,332)  
NET INCOME (10,336)

BEGINNING PROFIT CARRYOVER 218,817.79  
PROFIT CARRY OVER +/- (10,336.27)  
ENDING PROFIT CARRYOVER 208,481.52

		Percentage of Income
<b>Pulltabs (Net)</b>		
OLE PIPER INN	69,768	
BROADWAY PIZZA	6,898	
WILD BILLS	57,372	
CLIVE'S	21,195	
	<u>155,233</u>	72.54%
<b>Etabs</b>		
OLE PIPER INN	19,836	
BROADWAY PIZZA	23,870	
WILD BILLS	8,017	
CLIVE'S	-	
	<u>51,722</u>	24.17%
<b>E-Bingo</b>		
OLE PIPER INN	157	
BROADWAY PIZZA	327	
WILD BILLS	812	
CLIVE'S	-	
	<u>1,296</u>	0.61%
<b>Sports Tipboard</b>		
OLE PIPER INN	-	
BROADWAY PIZZA	-	
WILD BILLS	-	
CLIVE'S	-	
	<u>-</u>	0%
<b>Paddlewheel</b>		
OLE PIPER INN	1,090	
BROADWAY PIZZA	-	
WILD BILLS	-	
CLIVE'S	-	
	<u>1,090</u>	0.51%
<b>Bingo</b>		
OLE PIPER INN	-	
BROADWAY PIZZA	591	
WILD BILLS	4,055	
CLIVE'S	-	
	<u>4,646</u>	2.17%
<b>Raffle</b>		
OLE PIPER INN	-	
BROADWAY PIZZA	-	
WILD BILLS	-	
CLIVE'S	-	
	<u>-</u>	0%
<b>Interest</b>		
	8	
<b>Net Revenues</b>	<b>213,995</b>	

<b>Taxes</b>	
MN COMBINED RECEIPTS	60,678
MN 8.5%	210
REGULATORY BOARD FEE	1,392
LICENSE & PERMITS	1,050
LOCAL 10%	-
FEDERAL UBIT	-
STATE UBIT	306
	<u>63,636</u>
<b>Total allowable expenses</b>	
GAMES PURCHASED	11,076
COMPENSATION & TAXES	18,536
PENALTIES & INTEREST	-
ACCOUNTING	2,677
BOND	120
ETAB REV SHARING	23,596
EBINGO PROVIDER FEE	97
RENT	12,832
OFFICE & SUPPLIES	1,592
CASH SHORT	172
CASH SHORT REIMB	-
REPAIRS & MAINTENANCE	-
	<u>70,696</u>
<b>Donations</b>	
Donation	90,000
	<u>90,000</u>

Expenses 224,332

**BLAINE YOUTH HOCKEY ASSOCIATION  
GAMBLING REPORT SUMMARY**

February-21

	OLE PIPER INN	BROADWAY PIZZA	WILD BILLS	CLIVE'S	TOTAL
GROSS RECEIPTS	646,914.66	251,199.06	518,070.12	174,883.03	1,591,066.87
PRIZES PAID	556,061.15	219,511.35	447,811.96	153,687.00	1,377,071.46
NET RECEIPTS	90,853.51	31,687.71	70,258.16	21,196.03	213,995.41
PRIZE PAYOUT %	86%	87%	86%	88%	87%
GAME CLOSED	93	7	60	39	199
INTEREST EARNED	2.91	1.81	2.12	1.03	7.87
EXPENSES	20,746.52	14,904.33	27,433.84	7,610.99	70,695.68
TAXES PAID	59,388.51	30,732.46	46,873.50	16,641.53	153,636.00
NET PROFIT	10,718.48	(13,949.08)	(4,049.18)	(3,056.49)	(10,336.27)
		YTD NET PROFIT	116,641.11		
		YTD CONTRIBUTIONS	390,000.00		

**EXHIBIT D: Attendees**

