

Annandale Baseball/Softball Minutes

Dec 10, 2023

6:00 PM @ Billy D's

I. Call to order @6:00

A. Roll call- Marc Fahey, Sam Weber, Nick Allerson, Keith Jerpseth, Amanda Eakins, Ryan Schrammel, Justin Thompson, Kirby Nicka, Corey Paulson

II. Approval of last mtg minutes

Motion: Keith Jerpseth,
Second: Marc Fahey
All in Favor

III. Treasurer's Report

General Fund Checking \$ 16,867.43
General Fund Savings: \$ 12,002.08
Concession stand Checking: \$3953.22

-Discrepancy found as this amount was thought to be \$4000. Reached out to Concession Manager, and determined to be a technical issue with online purchasing, inadvertently charged ABBSBA account rather than personal account. This will be addressed tomorrow and balance will be brought back up to \$4,000.

182 day CD - 26748: \$10,000
12 Month CD – 26602: \$10,266.03
12 Month CD – 26749: \$10,000
12 Month CD – 26750: \$ 10,000

Total balance: \$73,088.76

A. Review 2023 budget – See Attachment A

B. Finalize 2024 budget – See Attachment B

-\$98,500 all approved for both expenses and revenue.

-See attached budget report for line items.

Motion: Keith Jerpseth
Second: Marc Fahey
All in favor

IV. Old Business

A. Evaluation process

Amanda and Kirby researched options for outside evaluation service. Confirmed that full evaluation service is cost prohibitive. The then looked into using outside evaluators and have contacted University of St. Johns to inquire if we can arrange for their athletes to come evaluate our players. They are still gathering information. Further discussion in January.

B. Uniform Update

Design has been chosen by uniform committee. Have ordered samples for sizing. Need to discuss further how we will offer sizing opportunities. Goal is to have uniforms ordered prior to evaluations, as soon as registration is closed. Players will choose a number (or list top 3 choices), which they will ideally keep throughout their time in the association over the years. Size will be indicated by parent during registration.

V. New business

A. Winter clinics

Dates set for Jan 21, Jan 28, Feb 4 and Feb 25.
Schedules are being coordinated by BB and SB directors and CE.

B. Registration dates

Feb 1-Feb 29th \$50 late fee after Feb 29th. No guaranteed spot after Feb 29th and case by case decisions will be made based on numbers of registrants and room on teams at that level. If we need to reach out for player recruitment, the \$50 late fee will not apply.

C. Evaluation dates

March 10th and 17th tentatively. Need to reach out to CE for HS gym availability

D. Equipment update

Equipment manager Ryan presented list of needed equipment. He will reach out to our Vendor at Play it Again in Buffalo to get a quote on equipment. He has a budget of \$10,000.

Discussed the need to move equipment from warming house to rec park. Will try to set a date in the near future.

E. Sports wear

Marc will talk AD Sam Lepa about using the HS online store

F. Concession Stand

Discussed the need for additional storage in the upstairs of the concession stand. Ideally will include locked storage cabinets. It would be beneficial to have that space finished off with insulation and dry wall prior to adding cabinets. Sam will contact Troy Dircks for a quote on finishing off that space. After price is established, may need to reach out to others in community for funding partnerships (Lions, CAF, School district)

VI. Next Mtg. Jan 14th, 6pm @ Billy D's

VII. Adjournment 7:55 pm

Attachment A
2023 Budget Report

				Budget	Actual
Revenues					
Registration	250	\$ 200		\$ 50,000	\$ 52,235.78
Tournament Gate	50	\$ 100		\$ 5,000	\$ 9,800.00
Tournamnt T-Shirt Slaes				\$ -	\$ 500.00
Concession Revenue- Regular (net)	20	\$ 150		\$ 3,000	\$ 6,040.98
Concession Revenue - Tournament (net)	4	\$ 2,500		\$ 10,000	\$ 12,571.58
BBSB Camp				\$ -	\$ 2,322.06
Donations				\$ 1,200	\$ 3,475.70
Total Revenues				\$ 69,200	\$ 86,946.10
Expenses					
League Fees				\$ 10,000	\$ 10,852.02
Tournament Fees	24	\$ 400		\$ 9,600	\$ 6,500.00
Umpires				\$ 17,000	\$ 20,155.45
Rec Park Usage Fee- ISD #876				\$ 6,500	\$ 6,500.00
Field Maint.				\$ 12,500	\$ 10,617.61
Uniforms				\$ 5,000	\$ 8,400.95
Equipment				\$ 7,500	\$ 5,776.15
Admin (Sec of State/Team Genius/Trusted Coaches)				\$ 1,500	\$ 1,609.17
Advertising				\$ 500	\$ 569.57
Insurance				\$ 400	\$ 837.00
Misc				\$ -	\$ 2,936.00
Office Exp/Bank/Postage				\$ 250	\$ 78.00
Total Expense				\$ 70,750	\$ 74,831.92
Profit/(Loss) from Opeartions				\$ (1,550)	\$ 12,114.18
Loan Payment to Development Corp				\$ (5,100)	\$ (5,089.79)
Remaining Profit				\$ (6,650)	\$ 7,024.39

Attachment B
2024 Budget Report – Finalized

Revenues	#		2023 Actual	Budget
Registration	265		\$ 52,235.78	\$ 64,100
Try-out Fees			\$ -	\$ -
Tournament Gate	50	\$ 100	\$ 9,800.00	\$ 10,000
Tournamnt T-Shirt Sales			\$ 500.00	\$ -
Concession Revenue- Regular (net)	20	\$ 150	\$ 6,040.98	\$ 6,000
Concession Revenue - Tournament (net)	4	\$ 2,500	\$ 12,571.58	\$ 12,500
BBSB Camp			\$ 2,322.06	\$ 2,400
Donations			\$ 3,475.70	\$ 3,500
Total Revenues			\$ 86,946.10	\$ 98,500
Expenses				
Admin (Sec of State/Team Genius/Trusted Coaches)			\$ 1,609.17	\$ 1,750
Advertising			\$ 569.57	\$ 750
Equipment			\$ 5,776.15	\$ 10,000
Field Maint.			\$ 10,617.61	\$ 10,000
Insurance			\$ 837.00	\$ 1,000
League Fees			\$ 10,852.02	\$ 12,000
Misc			\$ 1,086.00	\$ 250
Office Exp/Bank/Postage			\$ 78.00	\$ 250
Paid Coaches and Pitching Camp			\$ 1,850.00	\$ 4,000
Rec Park Usage Fee- ISD #876			\$ 6,500.00	\$ 7,500
Tournament Fees	24	\$ 400	\$ 6,500.00	\$ 10,000
Try-outs			\$ -	\$ -
Umpires			\$ 20,155.45	\$ 25,000
Uniforms- Coaches Shirts			\$ 2,916.50	\$ 3,000
Uniforms- Players			\$ 5,484.45	\$ 13,000
Total Expense			\$ 74,831.92	\$ 98,500
Profit/(Loss) from Opeartions			\$ 12,114.18	\$ -