

RRVLA Board Meeting Minutes - 12/19/2022

Location: Ottertail Corporation offices - 4150 19th Ave S, Fargo, ND 58103, USA

Time: 6:30 pm – 8:00 pm

In Attendance: Mike Cole, Ryan Kava, Josh Wiebye, Tim Wilcox, Sara Gjerdevig, Chris Giese, Cam Pederson, Joe Ulmer, Cody Werlinger

Non Present: Stacy Stenerson, Yassar Almanaseer, Teresa Bishop, Eric Gjerdivig, Jay Ysteboe

Financial Report:

- Balance:
 - Bank account: \$17k
 - NPLL Balance needs to moved out
 - P&L: Chris & Cory approved
- Outstanding Bills:
 - n/a

Old Business:

- Storage unit Update - Josh <Still confirming but no bill has been made>
- Officials update – Joe <spreading the word across teams>
 - Corey to send Joe contacts
 - USA Lacrosse – Chris will send information to Joe on Officials
- Marketing – is Teresa going to do Instagram? could we look at intern??
- Apparel Update – Sara
 - Couple of issues we need to address – embroidery vendor Second Slide is working with alternatives.
- NPLL schedule:
 - Week 1 (Black Hills): April 29-30
 - Week 2 (Watertown): May 6-7
 - Week 3 (Fargo): May 13-14
 - RRVLA will host HS games (NPLL)
 - Youth games will be in the Mhd tournament (14U, 12U, 10U and under)
 - Week 4 (Aberdeen): May 20-21 (also Grand Rapids Tournament - 14U, 12U, 10U and under)
 - Start Booking Rooms – Sara to inquire with resort
 - Memorial Weekend Off: May 27-28
 - Week 5 (Bisman): June 3-4
 - Week 6/Championship Weekend (Grand Forks): June 10-11

New Business:

- **Motion 1 proposed by Ryan Kava, seconded by Chris Geise is on the table.**
 - A second varsity team will be formed as Eagles Lacrosse Club. Existing Polars players that attend Davies have the option to opt out of playing for the Eagles Lacrosse Club via waiver (process TBD), this is a one time decision for a player. New players or players rejoining from Fargo Public Schools district can choose to play for either Polars or Eagles Lacrosse Club. If the Eagles Lacross Club does not recruit enough Davies High School players for a full Varsity team, the following will be mobilized to recruit players based on students that attend FPS.
 - Registered students attending Fargo South will be given the opportunity to opt into playing for Eagles Lacrosse Club. If there are still not enough players,

- Registered students attending Fargo North will be given the opportunity to play for the Eagles Lacrosse Club.
- AYE: Mike Cole, Ryan Kava, Josh Wiebye, Tim Wilcox, Chris Giese, Cody Werlinger
- NAY: Sara Gjerdevig

A memorandum of understanding will need to be drafted to ensure clarity on Insurance, Logo, Field time, and additional areas are in mutual agreement if Eagles Lacrosse is successful in recruiting a team.

- **Motion 2: Donations proposed by Ryan Kava 2nd by Cody Werlinger**
 - The Red River Valley Lacrosse Association is a service provider and can only take donations to offset the cost of those services. Donations specified to anything outside of those services would be a gift to individual players and not tax deductible. If a donor wants a tax donation, all monies will go into general fund and will be spent at the board's discretion.
 - AYE: Mike Cole, Ryan Kava, Josh Wiebye, Tim Wilcox, Chris Giese, Cody Werlinger and Sara Gjerdevig
 - Nay: none
- **Motion 3: Registration proposed by Sara Gjerdevig second by Chris Giese**
 - Set price: includes Fundraising Buyout, Uniforms, and registration. **Proposed** Boys - \$550 all travel, Girls/12U - \$450, In House \$150 with a \$100 off for first year travel player. Fundraising options avail to reduce fee.
 - AYE: Mike Cole, Ryan Kava, Josh Wiebye, Chris Giese, Cody Werlinger and Sara Gjerdevig
 - Nay: Ryan Kava
- **Motion 4: Late fee enacted on March 1 proposed by Chris Giese second by Cody Werlinger**
 - Amount \$100 addition to fee Boys - \$650 all travel, Girls/12U - \$550, Payment Plan or in whole
 - AYE: Mike Cole, Ryan Kava, Josh Wiebye, Tim Wilcox, Chris Giese, Cody Werlinger and Sara Gjerdevig

Additional Discussion Agenda items:

Pricing Information - **Per team** -

- Other League –
 - Grand Forks - \$375
 - Wayzata Association 800-1000
- Jersey Sponsor
 - \$2500 – could they sponsor a tournament
 - Jersey – buy your jersey's or collect them back
 - \$110 to replace lost jersey's
- 2021-2022 Costs
 - Varsity/JV 600
 - 14U 575
 - In House: 150
 - Girls \$450
- When to open – Jan 1st – Feb 15th 2023
- Payment plan – Monthly -
- Early Bird Discount
 - end date
 - amount
- Add Question at Registration.
 - Are you interested in donating to our Scholarship fund?

Parking Lot:

- Coaches - Varsity & JV Boys and Varsity Girls, Girls 12u.
 - College Job services – Get existing job description from google drive (Sara to pull from google)
 - NDSU
 - MSUM
 - Concordia
 - M-State
 - We need a budget and to spend the money to find coaches - targets
 - RRVLA Eagles Varsity Lacrosse Club (travel) - Boys: Cam Pederson
 - RRVLA Polars Varsity Lacrosse Club (travel) - Boys: John Dumarce & Ryan Donabauer
 - RRVLA Polars Varsity Lacrosse Club (travel) – Girls: Chloe
 - RRVLA Polars 14U (travel) – Boys – Chris Giese & Ben
 - RRVLA Polars 12U (travel) – Boys – TBD
 - RRVLA Polars In House (non travel) - TBD
- Team Meetings – Sara to reach out to Rustad in Feb + March dates
 - Dates to host - Location Rustad in WF
 - Jersey Try on and Number selection
 - Apparel order
 - **ACTION: Create host committee**
 - Stacy and Ryan, Sara
- Indoor practice
 - March 27th thru April 20th
 - Reserve time at West Fargo Rustad Rec Center
 - Fill Time at metro rec
 - Start the In-house league at the same time at metro rec.
 - This may give people the time to choose to join a travel team
 - **ACTION: DISCUSS/Assign responsibilities.**
 - Have new players at Rustad as incentive
 - Include the 12u and 14u travel to have kids see the lax players
 - Tim Wilcox and Chris will take over.
- Grow the Game
 - Social Media Campaign
 - Winter Cub Club, Lacrosse 101, Chumash?
 - Host other sports teams to grow interest
 - Hockey
 - West Fargo association
 - Fargo association
 - Basketball teams
 - ??
 - Others
 - **ACTION: Form a Committee.**
 - **Chris to head and Ryan to assist.**
- Move website to Sports Engine platform
 - Security concerns with Team Athletics platform.
- 2023 - PLL Camp
- Rental Equipment – Helmets, pads sticks etc. for new players
- Equipment Drive
- Formal request to West Fargo Parks for improvements to Towers field – Sara to connect with Jake Lauriston
 - Towers Field
 - Backstop

- Plan and timeline for improvements
 - Bathroom & snack concessions
 - Storage area
 - Tall fence to protect – North & West houses
 - Redraw fields to East and West instead of North and South.
- **Ideal State:** Create Lacrosse fields at Soccer Complex to the west of the soccer fields with Snack Shack, Restrooms and Storage including 4 fields.
 - Explore friendly's at the Fairgrounds (Cody Cashman).
- Letter to Fargo Elks Club requesting donations.
- New Jerseys order, New design, add sweat pants as a part of the pack.
- Spring apparel order.
- Local parades for 2023

Red River Valley Lacrosse Association
Profit & Loss Prev Year Comparison
January through November 2022

	Jan - Nov 22	Jan - Nov 21	\$ Change
Ordinary Income/Expense			
Income			
430 · Direct Public Support			
435 · Individ, Business Contributions	3,765.00	5,225.00	-1,460.00
Total 430 · Direct Public Support	3,765.00	5,225.00	-1,460.00
440 · Fundraising			
442 · Fundraising Income	15,465.00	162.50	15,302.50
445 · Fundraising Expense	-8,662.47	-279.58	-8,382.89
Total 440 · Fundraising	6,802.53	-117.08	6,919.61
470 · Program Income			
473 · Membership Dues	51,707.66	49,331.16	2,376.50
474 · Program Service Fees	385.00	0.00	385.00
Total 470 · Program Income	52,092.66	49,331.16	2,761.50
Total Income	62,660.19	54,439.08	8,221.11
Gross Profit	62,660.19	54,439.08	8,221.11
Expense			
620 · Program Expenses			
621 · Coaching Staff	10,125.00	19,229.10	-9,104.10
623 · Conference, Convention, Meeting	-260.00	0.00	-260.00
624 · Equipment & Uniforms	9,889.62	15,289.77	-5,400.15
625 · Facilities	4,248.58	4,923.46	-674.88
626 · Insurance	857.00	826.00	31.00
627 · Marketing	1,676.31	2,652.17	-975.86
628 · Member Dues & Registration Fees	13,165.85	7,897.25	5,268.60
629 · Officiating	660.00	680.00	-20.00
630 · Staff Apparel	579.00	-945.00	1,524.00
632 · Storage	1,198.00	528.00	670.00
633 · Team Events	139.76	0.00	139.76
634 · Travel	334.00	12,462.41	-12,128.41
Total 620 · Program Expenses	42,613.12	63,543.16	-20,930.04
650 · Operations			
651 · Accounting & Legal Fees	1,550.00	800.00	750.00
652 · Business Dues & Fees	444.09	998.00	-553.91
655 · Postage, Mailing Service	155.00	0.00	155.00
657 · Processing fees	51.90	63.81	-11.91
661 · Subscriptions	0.00	374.10	-374.10
662 · Supplies	0.00	144.26	-144.26
670 · Website	350.00	0.00	350.00
Total 650 · Operations	2,550.99	2,380.17	170.82
752 · Other Types of Expenses	0.00	176.14	-176.14
Total Expense	45,164.11	66,099.47	-20,935.36
Net Ordinary Income	17,496.08	-11,660.39	29,156.47
Other Income/Expense			
Other Expense			
899 · Clearing	0.00	0.00	0.00
Total Other Expense	0.00	0.00	0.00
Net Other Income	0.00	0.00	0.00
Net Income	17,496.08	-11,660.39	29,156.47

Red River Valley Lacrosse Association
Balance Sheet Prev Year Comparison
 As of November 30, 2022

	<u>Nov 30, 22</u>	<u>Nov 30, 21</u>	<u>\$ Change</u>
ASSETS			
Current Assets			
Checking/Savings			
100 · 1st International	19,808.08	4,801.37	15,006.71
101 · NPPL	-6,219.55	-6,219.55	0.00
Total Checking/Savings	<u>13,588.53</u>	<u>-1,418.18</u>	<u>15,006.71</u>
Total Current Assets	<u>13,588.53</u>	<u>-1,418.18</u>	<u>15,006.71</u>
TOTAL ASSETS	<u>13,588.53</u>	<u>-1,418.18</u>	<u>15,006.71</u>
LIABILITIES & EQUITY			
Liabilities			
Current Liabilities			
Accounts Payable			
20000 · Accounts Payable	166.63	0.00	166.63
Total Accounts Payable	<u>166.63</u>	<u>0.00</u>	<u>166.63</u>
Total Current Liabilities	<u>166.63</u>	<u>0.00</u>	<u>166.63</u>
Total Liabilities	166.63	0.00	166.63
Equity			
300 · Opening Balance Equity	17,297.24	17,297.24	0.00
320 · Unrestricted Net Assets	-21,371.42	-7,055.03	-14,316.39
Net Income	17,496.08	-11,660.39	29,156.47
Total Equity	<u>13,421.90</u>	<u>-1,418.18</u>	<u>14,840.08</u>
TOTAL LIABILITIES & EQUITY	<u>13,588.53</u>	<u>-1,418.18</u>	<u>15,006.71</u>