

White Bear Lake Area Hockey Association

Annual Gambling and Meeting Minutes

May 12th, 2021

Attendees: Jeff Anderson, Mollie Holter, Carly Pederson, Harley Green, Kristin Elgard, Kristi Ide, Matt Ryan, Rick Kissner, Ryan Swanson, Mike Kopp, Nate

Board Members: Brian Griffin, Brett Maas, Kurt Larsen, Chad Marquardt, Joe Law, Scott Ide, Joel Starke, Ben Butters, Jason Sampson, Jay Jurkovich, Chris Gist

GAMBLING MEMBERSHIP MEETING

1. Call to order (Chad Marquardt) - 7:01
2. Approval of monthly minutes
 - a. Chris Gist
 - b. 2nd - Brian Griffin
3. Gambling Report (Chris Olson)
 - a. Pulltab Sites
 - i. The White Bear Lake Hockey Charitable Gambling currently has seven locations. The White Bear Bar, The Village Sports Bar, Saks Sports Bar, Doc's Landing, Jimmy's Food and Drink, Fiesta Cancun and McCarron's Pub & Grill.
 - ii. The Charitable Gambling functions include; Pulltabs, Meat and Gift Card Raffles, Shake a Day Raffles, the Lucky Buck Raffles, the Tri Wheel, Bar Bingo, Sport Boards and Etabs.
 - b. Gambling's Annual Audit Report
 - i. The Gambling's Tax Return for April 2021 has not been completed as of yet, therefore, these numbers are approximate totals. When the final report has been completed it will be added to the website.
 - ii. For the Fiscal Year of 2020-2021 the White Bear Lake Hockey Charitable Gambling's revenue, even with COVID, reached approximately \$33,000,000. That would be an increase of around \$9,000,000 from last year fiscal year. White Bear Lake Hockey ranks 2nd in the State of MN for sales. I'll continue to work hard to reach the goal of being number 1 in the state. The net profit will be somewhere near 1 million compared to last year \$450,000.
 - c. Audits
 - i. The Annual Fiscal Year Audit was completed. No discrepancies or issues were noted.
 - ii. An Audit completed by the MN Department of Revenue was completed this year as well, there were no discrepancies or issues noted.
 - d. Calendar Raffle
 - i. In September of 2020 the membership voted to conduct the Calendar Raffle for the sixth year. The Calendar Raffle earned a profit of \$44,341. A total of \$54,466 was donated to the Rink Fund from Gambling with the general adding \$10,125 for the family opt out fees.
 - e. Lawful Purpose Contributions
 - i. During the last Fiscal Year dated April 2020 to April 30, 2021, the Charitable Gambling Account contributed around \$750,000 to lawful purpose (White Bear Lake Hockey Association).
 - f. Currently the Charitable Gambling Account has a balance of \$861,000
 - g. Continued Support
 - i. Please remember to support the White Bear Lake Hockey Association by patronizing our Charitable Gambling locations. Without these business owners continued support the White Bear Lake Hockey Charitable Gambling would not be able to donate such a substantial amount of money each year.

- ii. I'd like to thank the Board Members and the White Bear Lake Hockey Membership for their support this past year. I'd like to thank the President, Chad for all his help and guidance.
 - iii. We currently have 60 employees working for White Bear Lake Hockey Charitable Gambling. I'd like to thank these employees for their hard work and commitment to our gambling operations.
 - h. Motions
 - i. I'd like to motion to approve:
 - ii. Lawful Purpose Expenditures (June 2021)
 - iii. Routine (City of WBL Taxes)
 - iv. Routine (City of Vadnais Heights Taxes)
 - v. Routine (City of Maplewood Taxes)
 - vi. Allowable Expenses (June 2021) - Routine
 - i. Motion for Expansion
 - i. At the last seven Annual Board Meetings we voted to expand the Charitable Gambling if the opportunity presented itself. I'd like to motion tonight to approve to expand the Charitable Gambling for another year.
 - j. Brian G - 2nd
 - k. Motion passes
- 4. Question on etab future with legislation
 - a. Will lower experience and revenue
 - b. Contact legislator for review and continued use of etab
- 5. Adjourn - 7:08

MONTHLY BOARD MEETING

1. Call to order (Chad Marquardt) - 7:09
2. Approval of Agenda
 - a. Brian G
 - b. 2nd - Law
3. Approval of 2021 monthly meeting minutes - April 2021
 - a. Brian G
 - b. 2nd - Brett Maas
4. Approval of 2020 annual meeting minutes - May 2020
 - a. Brian G
 - b. 2nd - Brett Mass
5. Member Forum
6. Treasurer's Report (Kurt Larsen/Jay Jurkovich)
 - a. General \$297,000
 - b. Tournament \$2,000
 - c. Concessions \$13,000
 - d. Rob Sund \$13,000
 - e. Rink Fund \$811,000
 - f. Reg Fees \$408,000
 - g. Fall Camp \$23,000
 - h. Dibs \$12,000
 - i. Managerial accounts - email delivered today
 - i. Return checkbook to bank
 - ii. Send Register to Treasurer2@wblhockey.com
 1. Receipts: Google sheets attachment, picture and email
7. Vice President of Business Operations Report (Brett Maas)
 - a. Nothing to report
8. Vice President of Hockey Operations (Chris Gist)
9. President's Report (Chad Marquardt)

- a. Moving forward with Dryland facility project
 - b. Plans submitted to city
 - c. Working with architect
 - d. Should see design by end of June
10. D2 Representative's Report (Ben Butters)
- a. Review D2 proposal for Two Hour Game time(s) at Bantam level(B level and higher)
 - i. Asking for feedback from associations
 - 1. Period length part of the discussion - would be in favor of 17 minute period lengths, if that is part of the proposal
 - ii. Push to PeeWee level?
11. Directors' Reports:
- a. Boys Director (Joe Law)
 - i. Preliminary Team Declarations
 - 1. Bantam - AA, A, B1, B2, 2 C
 - 2. PW - AA, A, B1, B2, 2 or 3 C
 - 3. SQuirt - A, 2 B1, 2 B2, 2 or 3 C
 - ii. Reminder for Coaching Applications - due May 19th for all traveling levels
 - iii. Coaching evals will be sent out this week
 - iv. Congratulations to 14/15 HP invitees
 - b. Girls Director (Jason Sampson)
 - i. Coach Interview updates - 12s/15s
 - ii. 10U interviews postponed
 - iii. Lady Bear Golf Tournament Update
 - c. Mite Director (Joel Starke)
 - i. STP - registration open and will start in 2nd weekend in June
 - d. Player Development Director (Scott Ide)
 - i. Nothing to report
 - e. Junior Gold Director (Harley Green)
 - i. Thanks to Jay and the Board for supporting the JG banquet @ Jimmy's and continued support
 - ii. All seniors were able to receive their Bears
 - iii. Registration review from Bantams - looking like two JG teams
12. Old Business
13. New Business
- a. Annual Meeting Election Results
 - i. President - Chad Marquardt(unopposed)
 - ii. D2 Representative - Joel Starke(unopposed)
 - iii. Secretary - Brian Griffin(unopposed)
 - iv. Director of Player Development - Ben Butters vs. Jason Sturm
 - 1. Ben Butters voted to position: 17-2
 - b. Appointment of Mite Director - term ending May 2022
 - i. Chad Marquardt nominates Jeff Boldt to replace Joel Starke
 - ii. 2nd - Brian Griffin
 - iii. Appointment passed
14. Adjourn - 7:28
- a. Brian G - 2nd
 - b. Motion passed