

White Bear Lake Hockey Association
Monthly Gambling Membership Meeting
(Open to All Membership)
November 14, 2018

1. The following members were present: Jason Sampson, Chad Marquardt, Brian Griffin, Rob Thilmany, John Ghilardi, Jessica Goeltl, Chris Gist, Scott Ide, Joel Cessna, Sarah Smith, Lorry Rolfer, Steve Rolfer, Alisha Kennedy, Steve Kotzmacher, Amy Kotzmacher, Katie Weyandt, Tracy Peltier, John Anderson, Cathy Lydon, Eric Fischer, Michele Johnson, A. Moravec, Nicole Kopp, Sarah Fordham, Lori Koopman, Patrick Conlan, Troy Mathison
2. Meeting called to order at 7:02 by Chris Gist
3. Brian Griffin approved October's gambling minutes. Joel Cessna seconded. Motion carried.

9/18 Monthly statistics

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|--|------------|-----------|
| Pull-tab sales were up \$75,005 from August | Net Profit | \$216,265 |
| Paddlewheel Sales were up \$2955 from August | Net Profit | \$6254 |
| Bingo Sales were up \$2429 from August | Net Profit | \$8928 |
| E-Gaming Sales were down \$51,253 fr August | Net Profit | \$64,629 |
| Tip board Sales were up \$7480 from August | Net Profit | \$2155 |
| | Total | \$263,490 |

Payout Percentage: 84%
Balance as of today: \$329,000

Allowable Expenses December 2018)

- Routine

Lawful Purpose Expenditures (December 2018)

- Routine (City of WBL taxes)
- Routine (City of Vadnais Heights taxes)
- Routine (City of Maplewood taxes)

Village Sports Bar – Donation towards outdoor rink

The Village Sports Bar has requested a donation towards the outside rink used for installation which would include, dirt and liner. They have requested \$4500.00.

****The board has decided at this time to gather more information and discuss it further at the next board meeting****

An email went out to the board from Chris Olson on November 20th asking for a donation for the outside rink of \$2500.00 instead of the initial \$4500.00. Joel Cessna seconded the motion via email on November 21. Motion passed.

Annual Audit

The annual audit has been completed. It looks great, It was completed on October 29th and will be posted on the website for the membership to view. There are no inventory issues, shortages or monies not accounted for or variances

MN Gambling Control Board – Star Rating

WBL Hockey's star rating from the gambling control board was received on October 20th. It summarizes the lawful gambling income, expenses and donations for the period of July 2017 through June 2018. The star rating is based on the percentage of its annual net receipts (gross receipts less prizes paid) spent on lawful purpose expenditures.

White Bear Lake Hockey earned a 4-star rating out of 5 stars

Calendar Raffle

The calendar raffle is underway. The first pick up time was on Monday, November 12th. There will be another pickup date this Thursday, November 15th. I send a reminder to teams that tomorrow was the last pick up date.

19 teams picked up their calendars on Monday and we have 22 left to pick up theirs, plus the Jr. Gold and U19.

Employee Christmas Bonus

Each year employees have received a Christmas bonus ranging from \$25 to \$100. My laptop broke and I had the reports of what we've paid last year, so I don't have an exact amount, but it was around \$3500. I'd like to motion to give employees a Christmas bonus. Joel Cessna seconded. Motion carried.

Donations

Requested donation from students at Mounds View HS who are raising from Mental Health Minnesota. A non-profit organization that deals with Mental

Health issues. They are doing a fundraiser at White Bear Country Inn on December 9th and are looking for a donation. Chris Gist motioned to donate \$500 as a one-time donation. Joel Cessna seconded. Motion carried.

Chris Olson motioned to pay \$25,000 towards an ice bill. Scott Ide seconded. Motion carried

Joel Cessna motioned to adjourn meeting. Scott Ide seconded. Motion carried.

Meeting adjourned at 7:12 pm.

White Bear Lake Area Hockey Association
Monthly Board Meeting
(Open to All Membership)
November 14, 2018

1. The following members were present: Jason Sampson, Chad Marquardt, Brian Griffin, Rob Thilmany, John Ghilardi, Jessica Goeltl, Chris Gist, Scott Ide, Joel Cessna, Sarah Smith, Lorry Rolfer, Steve Rolfer, Alisha Kennedy, Steve Kotzmacher, Amy Kotzmacher, Katie Weyandt, Tracy Peltier, John Anderson, Cathy Lydon, Eric Fischer, Michele Johnson, A. Moravec, Nicole Kopp, Sarah Fordham, Lori Koopman, Patrick Conlan, Troy Mathison
2. Meeting called to order at 7:12 Chris Gist
3. Approval of agenda: Joel Cessna motioned to approve the agenda. Scott Ide seconded. Motion carried. Joel Cessna approved October's meeting minutes. Scott Ide seconded. Motion Carried.

Open Forum: Lorry Rolfer- Concessions are open. Thank you to those who helped get it ready. Spent \$920.00 for a popcorn popper at WBSC. The old one broke. Shifts are filling up quickly. Getting information on ice hours and tournaments is going well. At the beginning of the season there were 5021 DIBS hours available. 1912 have already been used and it's only 2 weeks into the season. DIBS is going great this season

Membership brought concerns to the board regarding disparity of hours vs cost of ice at the Squirt/U10 level. The board explained that the hours are higher this year due to our association picking up County Arena. Some membership asked if they could sell ice to people outside our association and Joel Cessna told them yes, that they could just pay the team directly. Joel stated that \$40,000 in dead ice was eaten last year and we don't want a repeat of that this season. He also stated moving forward we are hoping to do an ice draft where teams can pick their own ice times vs Chad just assigning it. He's hoping that we can do this year after year. Chad also stated that the hours of ice are heavier in November and then will decrease in December and January due to District games beginning. Amy Kotzmacher asked Sarah if the girl's side was going to be protected since she doesn't pick coaches before the ice schedules are assigned. Sarah stated that she will investigate this since she was unaware that the coaches were going to do ice drafts next season to pick their ice times.

Joel Cessna also mentioned that he'd like to send out a survey to the membership to see which families would be interested in just doing a rec league only and not traveling.

Kathy Lydon stated that she'd be interested in filling the treasurer roll. Chris Gist stated that approximately 9 months ago we suddenly lost our treasurer and Brian Cunningham came back to help get the books back on track with the help of Alisha Kennedy. Brian is willing to transition a full-time treasurer. Kevin needs to appoint someone currently. Joel believes that this position is a 2-person job and would love to have Alisha involved. We will need to talk more about this offline and move forward from there.

4. Treasurer's Report: Brian Cunningham (via email)
 - Concession: \$13,517.20
 - General Fund: \$80,749.70
 - Rob Sund: \$12,048.87
 - Tournament Fund: \$121,514.20
 - Savings: \$1,422.20

5. Vice President of Business Operations report: Rob Thilmany
 - Nothing to report

6. Vice President of Hockey Report: Chris Gist
 - Nothing to report

7. President's Report: Kevin McFarlane
 - Nothing to report

D2 Representative: John Ghilardi

 - Coaches and managers mandatory meetings coming up

8. Boys Hockey Director report- Joel Cessna
 - Tim Fletcher called him and said that Junior Gold Tryouts begin this weekend. High School tryouts finished today, and Hill Murray tryouts ends tomorrow.

9. Girls Hockey Director report- Sarah Smith

- 19U is up and running
 - Working on Girls Hockey Day (January 5, 2019)
10. Player Development Report- Scott Ide – Player Development
- Working with WBSC for summer ice
 - Working on getting shooting area up and running at WBSC
11. Coordinators Report – Brian Griffin
- Clinic has started
 - Working on Winter Blast for January
12. Junior Gold Coordinator – Tim Fletcher
- Nothing to report
13. Old Business
None
14. New Business: None
15. Meeting Adjournment

Joel Cessna motioned to adjourn meeting. Brian Griffin seconded.
Motion carried

Meeting adjourned at 8:40 pm