



**Osseo Maple Grove Hockey Association
Board of Directors Meeting Minutes – July 12, 2020
8:00pm – Zoom Meeting**

Voting Members Present:

Adam Reiter, Chuck Sawicky, Nicole Kustermann, Bret Caywood, Cathy Cheatham, Chad Wieneke, Steve Fischer, Tyler Martin, Andy Hedlund, Dustin Brooks, Jeff Allen, Jason Rogowski, Lisa Albers, Scott Poska, Jay Picconatto

NonVoting Members Present:

Laurel Bot, Danya Skifstrom, Erika Kreye, Kristina Kampa, Rochelle Guiliani, Becky Thoreson, Derek Peltier, Heidi Hagel Braid

Guests Present:

Todd Bergland

Meeting Called to Order

Adam Reiter called the meeting to order at 8:01 pm.

Consent Business

Treasurer's Report – Oral Report by Chuck Sawicky

- Finalized fiscal year budget
- Osseo East rink boards are almost complete
- Working with Prime on sponsor solution
- Speakers in East rink are dependent on gambling performance; have bids for rental (\$10K) and purchase (\$25K)
- Concession stand guidance will be given by State on MN in September
- July 13, 2020 is last checkbook turn-in
- 2019-2020 audit information has been sent to auditors

Approval of June 2020 Meeting Minutes

Charitable Gaming – Oral Report by Cathy Cheatham

Approval of June 2020 Actual Expenses:

<u>Rent</u>	
Duffy's Bar Rent	
Malone's Rent	
Maple Tavern	

<u>Games</u>	
Pull Tabs Plus	\$1,156.12
Three Diamonds	\$4,178.74
Triple Crown	\$662.96
Pilot Games	
Payroll/Employer Taxes	
MN Revenue combined tax	
City of MG Tax (Malone's)	
City of MG Tax (Maple Tavern)	
Supplies	
ACE Hardware (Keys/Cleaning)	\$22.84
UPS Store	\$36.60
John Loeffler	\$125.00
File Depot	\$626.60

Approval of Proposed July 2020 Expenses, not to exceed

<u>Rent</u>	
Duffy's Bar Rent	\$875.00
Malone's Rent	\$5,000.00
Maple Tavern Rent	\$3,000.00
Games	\$30,000.00
Payroll/Employer Taxes	\$30,000.00
MN Revenue combined tax	\$65,000.00
Supplies	\$1,500.00
File Depot	\$950.00
Merchandise Prizes	
CG Made Easy	\$500.00

Donation Requests:

MG All Night Party	\$1,000
Osseo Boys Hockey	\$3,000
OPC Girls Hockey	\$3,000
MG Boys Hockey	\$3,000
MG Girls Hockey	\$3,000

Nicole Kustermann moved to approve Consent Business, Jeff Allen second; motion unanimously approved, motion passes.

Committee Reports

District 3 Updates – Oral Report by Steve Fischer

- MN Hockey meeting was held at the end of June. All association presidents should have received an e-mail from Derek Ricke on July 1 in regard to MN Hockey and COVID.
- Each association needs to report all COVID cases to the MN Department of Health. OMGHA needs to identify a first point of contact for our association.
- July 17 is MN Hockey roundtable discussion on racism and racial issues in hockey. Zoom meeting and registration is required. Adam Reiter will represent OMGHA and bring back discussion points and information back to the Board of Directors.
- Membership development meeting July 14 via Zoom; Steve Fischer will attend.
- Tournament directors should check the D3 tourney page on the website to see what tourneys we are assigned. Please identify any problems or conflicts.
- The competition committee will be meeting in the next few weeks. Final team declarations needed. Please send final numbers if anything has changed.
- D3 still searching for a treasurer. There is still a lot of back and forth amongst the district as the number of officials for BAA and BB1. Talk of 4 for AA and 2 for BB1.
- Tier I off-ice and on-ice clinics are under way with a good turnout.
- Tier I/Tier II Tryouts start first week of August.

Secretary Updates – Oral Report by Nicole Kustermann

- Excited to welcome Danya Skifstrom (travel team fundraising coordinator) and Erika Kreye (shadowing Rochelle Guiliani as future Volunteer Coordinator) as new volunteers.
- OMGHA Executive Committee will develop a COVID *Return to Play* preparedness plan for the start of the season. OMGHA will coordinate communication with the school district to learn more about plans for the Osseo rink and potential school closure scenarios. Plan will encompass requirements of rink partners (MGCC, Osseo and Velocity).

Hockey Updates

Boys Traveling – Submitted by Colin Steen

- Tournaments are nearly completely booked for all levels.
- Dave Margenau will be our 2020-21 Junior Gold Director and work will begin shortly to line up meetings and on-ice sessions for the summer.
- Travel committee meeting in the next 10 days to finalize preparations for the 2020-21 season.

Girls Traveling – Oral Report by Chad Wieneke

- Team formation information was collected across D3 and our teams appear to be positioned appropriately across the levels.
- 2020-2021 Tournament registrations and hotel reservations are close to complete for each level, in the process of finalizing one tournament for 15B teams.
- Confirming ice schedule for tryouts, will be very similar to last year with the only exception being an additional session for U15's, depending on registration numbers.

House – Oral Report by Jason Rogowski

- OMGHA needs approximately 100 new registrants for this season in order to stay even to last year's registration numbers: MN Hockey is projecting an overall 10-20% decrease in hockey registration due to COVID and the economic downturn.
- Jason Rogowski provided an overview of recruitment data analysis to pick 3-4 neighborhoods in Maple Grove and Osseo to target with flyers; will have kids on roller blades handing out flyers in those target neighborhoods; boots on the ground door to door.

- Yard Signs & Banners - #hockeyisback & #OMGHAStrong
- Social media campaign begins this week on Facebook & Twitter.
- Recruitment Contest to see what families can recruit the most players. Top 10 families will get a gift card to Lettermen (1st Place \$100, 2nd \$75, 3rd \$50, 4-10 \$25)
- Try Hockey for Free: Sunday August 9th - 4:30-5:30, Saturday August 29th - 12:30-1:30, both are Registered with USA Hockey
- 3o3 Registration is getting set-up and ready for August 1, 2020.

Skills and Development – Oral Report by Andy Hedlund

- Planning September 13, 2020 Coach Kickoff Meeting.
- Aric Stienessen is leading an effort to identify a goalie trainer vendor; interviews are complete, and the group will debrief interviews and select a candidate.
- Pre-season development camp needs cost to be finalized in order to open registration; will confirm with Matt Margeneau.
- Off Ice Training
 - Players Club In-Progress – Association Communication – continued
 - OMGHA Hockey Performance Camp – Starts this week
- Due to COVID, USA Hockey has provided an extension until July 31, 2020, for CEP certification for coaches; Andy Hedlund will send a reminder to OMGHA members later this week.

Tournaments – no report

OMGHA Partner Updates

High School Coaches – Oral Report by Todd Bergland

- MG Crimson Golf Tournament is open for registration; N
- Nicole Kustermann will communicate to OMGHA membership and add it to the website; registration link: <https://www.mgcrimsonhockey.com/golf>.

Arena Managers – no report

Marketing – Oral Report by Laurel Bot

- Lettermen is working on designs/options for apparel; jacket will shift to Bauer since they are offering mid weight again; players will not be required to order a new one.
- Ordering windows could look different, will take into account squirt/U10 tryouts (survey comments on that window closing so quickly after teams are formed).
- Laurel/Becky meeting this week to talk through sponsorships.

Administrative Updates

Volunteer Coordinators – Oral Report by Rochelle Guiliani

- Need updated information regarding the cost of background studies for volunteers; USA Hockey has increased the price to \$30; also need to confirm the length of time the study covers.
- Waiting for additional information regarding concession guidance during COVID in order to plan for volunteers.
- Welcome Erika Kreye as the future Volunteer Coordinator.

Registration – no report

Player Health Safety Coordinator – no report

Equipment – no report

Grievances – no report

Osseo Concessions – no report

Old Business

There was no Old Business to consider.

New Business

Request for Board Action – submitted by Chuck Sawicky

- **Approval of 2020-2021 Operating Budget**

Chuck Sawicky provided a summary of the fiscal year operating budget: optimizing cost structure by slightly elevating registration fees to cover increased cost of ice and tournaments; projecting lower revenue from gambling and no concession revenue and lower sponsorship income; additional revenue projected from pre-season development camp; largest areas impacting decrease in expenses – holding back all capital projects, eliminating coach gear and fewer equipment costs, lower budget for skills team, number of non-parent coaches reduced.

This year's goal was to provide a comparable hockey experience, while attempting to keep the cost of hockey as low as possible.

- **Approval of 2020-2021 Player Fees**

Slight increase in fees - \$30 increase to Bantams, \$35 increase to PeeWees, and a reduction of cost (one less tournament for Squirts/U10), slight increase in Junior Gold fees to account for tournament costs; each level of House hockey has increase by approximately \$25 to cover increased cost of ice.

Additionally, limitations on team fund amounts have been set for the year.

Chuck Sawicky moved to approve the 2020-2021 Operating Budget and 2020-2021 Player Fees, Chad Wieneke second; motion unanimously approved, motion passes.

Meeting Adjourned

Chad Wieneke moved to adjourn the meeting, Lisa Albers second; meeting was adjourned at 8:56 pm.