

EYHA Board Meeting  
Essex High School  
January 16th,, 7pm.

**Board Members Present:** Sarah Stempek, Amanda Cowan, Sean O'Connell, Renee Soutiere, Mike Ginnett, Mike Smith, Drew Hier, Joe Anger, Rick Villamil, Frank Parisi, Adam Hammond,

**Board Members Absent:** Bruce Garrapy, Sean Haggerty, Katelyn Tessier, Kim Shunk, Kara Collier, Dan Forcier

**Community Member:** Kathryn Sleeman

**Call to Order:** Sarah Stempek, President of the board, called the meeting to order at 7:05pm.

**Previous Meeting Minutes:** Motion to approve the November meeting minutes, made by Joe Anger, seconded by Rick Villamil.

-motion approved

**Executive Updates:**

**Treasurer- Frank Parisi.** See attached budget.

-Yamboree profits: \$12,674.34 (St. Albans still hasn't paid)

-Frank is still working to collect all checks for tournaments. He will send Joe Anger email of what teams still haven't completed payments.

-Frank is projecting that we will be under budget for both ice time and referees.

-Received an invoice from VSAHA for \$1080 for background checks.

-We need to do goalie refunds. Frank will coordinate with Drew.

## Essex Youth Hockey

## BUDGET VS. ACTUALS: EYHA BUDGET OVERVIEW - FY20 P&amp;L

May 2019 - April 2020

	TOTAL	
	ACTUAL	BUDGET
<b>Income</b>		
2019-2020 Raffle	15,000.00	15,000.00
2019-2020 Registration	118,077.16	147,000.00
2019-2020 Yamboree	12,674.34	12,000.00
Fundraising Income		
3vs3 Street Hockey	827.00	5,000.00
Calcutta Fundraiser	8,243.07	9,000.00
<b>Total Fundraising Income</b>	<b>9,070.07</b>	<b>14,000.00</b>
Operating Income		
Extra Tournament Fees	2,067.42	9,800.00
<b>Total Operating Income</b>	<b>2,067.42</b>	<b>9,800.00</b>
Practice Jerseys & Game Socks	5,712.00	5,000.00
Sponsorships and Donations	9,691.75	12,000.00
<b>Total Income</b>	<b>\$172,292.74</b>	<b>\$214,800.00</b>
<b>GROSS PROFIT</b>	<b>\$172,292.74</b>	<b>\$214,800.00</b>
<b>Expenses</b>		
2019-2020 Yamboree Expense	3,953.00	5,000.00
3v3 Street Hockey		1,000.00
Accounting Fees	3,552.00	4,000.00
Administration Expenses		
Bank Charges	831.91	1,000.00
Stationery & Printing	251.38	250.00
<b>Total Administration Expenses</b>	<b>1,083.29</b>	<b>1,250.00</b>
Advertising	712.40	150.00
Donation	250.00	300.00
Dues & Subscriptions	2,698.05	3,000.00
Equipment Expenses		
Goalie Equipment	1,185.89	1,000.00
House Jerseys	2,353.20	2,000.00
Misc Equipment	3,195.27	3,000.00
Travel Jerseys	4,000.00	4,000.00
<b>Total Equipment Expenses</b>	<b>10,734.36</b>	<b>10,000.00</b>
Fundraising Expense		
Calcutta Expense	3,409.00	4,000.00
<b>Total Fundraising Expense</b>	<b>3,409.00</b>	<b>4,000.00</b>
Game Socks	2,024.81	2,000.00
Operating Expenses		
Player Clinics	225.00	2,000.00
PYSA Annual Dues		200.00
Tournament - States		8,000.00
Tournament Fees - House/Travel Mites	2,650.00	2,500.00
Tournament Fees-Travel	19,565.00	18,000.00

	TOTAL	
	ACTUAL	BUDGET
Tournament- Regional		4,000.00
VSAHA Coaches Screening		500.00
<b>Total Operating Expenses</b>	<b>22,440.00</b>	<b>35,200.00</b>
Referee Expense	5,975.00	17,000.00
Rink Ice		
Elev802	5,610.00	7,000.00
Essex HS Rink Rental	16,450.00	97,000.00
Gutterson Rink Rental	5,107.50	10,400.00
Waterbury Rink Rental	4,357.50	15,000.00
<b>Total Rink Ice</b>	<b>31,525.00</b>	<b>129,400.00</b>
Supplies	329.70	250.00
Taxes & Licenses		100.00
Travel Payment Refunds	363.37	1,000.00
Year End Banquet Expense	437.46	1,000.00
<b>Total Expenses</b>	<b>\$89,487.44</b>	<b>\$214,650.00</b>
<b>NET OPERATING INCOME</b>	<b>\$82,805.30</b>	<b>\$150.00</b>
Other Income		
Interest Earned	176.27	100.00
<b>Total Other Income</b>	<b>\$176.27</b>	<b>\$100.00</b>
<b>NET OTHER INCOME</b>	<b>\$176.27</b>	<b>\$100.00</b>
<b>NET INCOME</b>	<b>\$82,981.57</b>	<b>\$250.00</b>

#### **Ice Coordinator- Renee Soutiere.**

Renee asked for opinions on whether we should continue to use Elev802 next year (as she can begin scheduling ice time for next season). Adam said it worked very well for the 8Us, but other coaches said it was difficult to organize for older teams. It was suggested to spend the money on the off ice training for the older teams. Sarah would like Frank to run some numbers to see what costs were this year before making decision for next season.

#### **Fundraising Coordinator- Kim Shunk.** Not present

- Sarah has a meeting with Larkin Management who is looking to sponsor some teams.
- Drew mentioned the idea of sending out letters to local businesses for donations. Essex Little League does this. We need someone who is willing to set up a sponsor packet and send them out.
- Coaches Vs. Enforcers Game/Fundraiser: Renee will contact to set up. Date would be March 8th from 12:00-1:45pm.

#### **VSAHA Rep- Mike Ginnett.**

- Pat Phillips is new VSAHA Treasurer.
- Tournament sites are now on VSAHA website, tournament times will post in next week.
- The following teams need to 10U T3, 12U T2, Girls 12U. 14U T2 needs to be fully credentialed.

#### **Head Referee- Bruce Garrapy.** Not present

#### **Registrar- Drew Hier.**

-If coaches need credential sheets or anything else for states, let Drew know. Mike sent email out to coaches letting them know.

-Drew thinks we should look into doing registration through EJRP. Registration would be through Park and Rec, signing up with USA Hockey number could still happen on EYHA website (through Sport Engine). We would need to coordinate how monthly payments would look). We will continue to look at options. Committee will be organized to look further into this.

**Director of Communication- Kara Collier.** Not present

**Travel VP- Joe Anger.**

-Tournaments are all booked.

-Joe will send out end of season survey/feedback form for coaches and families.

**House VP- Sean O'Connell.**

-Needs to order trophies, and will let Frank know invoice amount.

-Final celebration will be March 1st.

**8U Director- Adam Hammond.**

-Tournament in December went well. Middlebury, Chazy, and CSB were there.

-St. Alban's tournament was a success. All teams finished in top 4.

-Plattsburgh tournament is this weekend (1/17-1/19).

-3-5 year old tournament coming up (EYHA is bringing 4-5 year olds) at Gutterson.

**Women's Director- Katelyn Tessier.** Not present, but had following updates:

-Girls are playing at intermission of Pack the Gut game on 2/7.

-UVM girls came and skated with 10U and 12U. Our girls had a great time.

**Head Coach- Mike Smith.**

-Mike has been checking in with teams.

-One player is not eligible for 10U T4 state tournament. Family is aware.

**Tournament Director- Rick Villamil.** Nothing to report.

**Equipment Coordinator- Sean Haggerty.** Not present.

**Secretary/Safe Sport Coordinator- Amanda Cowan.** Nothing to report.

**Past President- Dan Forcier.** Not present.

**President- Sarah Stempek.** Nothing to report.

**Adjourn Open Session at 9:29pm.**

**Next Meeting:** February 19th at 7pm, Essex High School.

