2018/2019

Annual Report

Pirate Youth Athletic Association, Inc.

Sports Director: Mackenzie Schank

Incoming Sports Director: Melanie Ganschow

About

The Pirate Youth Athletic Association is a registered 501(c)3 non-profit organization that provides youth athletic opportunities for children in grades Pre-K through 8th in the Cochrane Fountain City School District. Athletic programs include Girls Volleyball, Football, Girls Basketball, Boys Basketball, and Wrestling. The association is made up of an all-volunteer board, paid employees, volunteer coaches, community volunteers, and the many children in the community that participate is our athletic programs.

Vision, Mission, and Values

Vision

The Pirate Youth Athletic Association aspires to be a true community asset that provides children in the Cochrane-Fountain City School District opportunities to participate in youth athletics that promote general health & fitness, fun, and teaches participants fundamental skills and important life lessons through sports.

Mission

Our mission is to provide high quality, well-organized, and affordable athletic programs for children in the Cochrane Fountain City School District. The goal is to create a community-based association that is sustainable and can be passed on for generations to come.

Values

- Sustainability
- Accountability
- Transparency
- Community
- Volunteerism
- Fun
- Family Oriented
- Teaching
- Integrity
- Teamwork
- Respect

Donations to the Community

Throughout the years PYAA has donated to Cochrane Fountain City School District for various projects that support athletic programs. The following are some of the items PYAA has donated in past years.

- 2014 $4,476.89 for Boys State Basketball Trip
- 2015 $4,000.00 for Volleyball Nets
- 2016 $1,819.50 for Middle School Gym Pad
- 2016 $1,000.00 for Wrestling Mats
- 2018 $6000.00 for Basketball Hoop Replacement Project

2018/2019 Season Highlights

- Over 220 participants in Volleyball, Football, Wrestling, and Basketball including 71 Volleyball, 19 Football, 41 wrestling, and 91 basketball.
- Had an undefeated Morrie Miller football team for grades 4th through 6th.
- Two girls' teams attend the Wisconsin State Basketball Invitational Championship tournament including 7th Grade (14th Place) and 8th Grade (17th Place)
- Two boys' teams attend the Wisconsin State Basketball Invitational Championship tournament including 5th Grade (2nd Place) and 6th Grade (6th Place)
- Six boys qualify and attend the Wisconsin Youth State Wrestling Tournament including a 2nd, 4th, and 6th place finish Three boys ending up placing
- Five volleyball teams attend the Wisconsin Independent Volleyball League Championship including 5th grade (3rd place), 6th grade (10th and 13th place), 7th grade (14th place), and 8th grade (36th place).
- Purchased new PYAA basketball uniforms, wrestling singlets, and other equipment.
- Received help from over 250 adult and High School volunteers.
- Implemented iPad Point of Sale system to provide accountability with sales in concession stand.

Sponsors

We would like to thank our generous sponsors that financially supported the Pirate Youth Athletic Association over the last year. Without their contributions, we wouldn't be able to sustain the affordable athletic programs we offer.

Sponsors	
Alliance Bank	Itechra
Brone's Bike Shop	J&D Special Tee
C-FC PTO	La Crosse Milling
Cochrane Cooperative Telephone	Midtown Foods
Edina Realty - Neil Isakson	Minnesota State College Southeast
Engel Law Office	Pirate Booster Club
Fastenal	Suncrest Gardens
Fountain City Ford	Universal Truck
Fountain City Motel	Waumandee State Bank
Golden Frog	WingDam Saloon & Grill
Graphic Image	Wnuk Trucking
Great Northern Corporation	World Cup Coffee

Board, Staff, and Volunteers

PYAA Board Members	
President	Mark Brone
Vice President	Brent Halverson
Secretary	Vacant
Treasurer	Ben Adank
Director	Jason Becker
Director	Hank Rollinger
Director	Shelli Brone
Director	Becky Weber
Active PYAA Members	
Football Lead	Ryan Auth
Volleyball Lead	Kristy Baures
Wrestling Lead	----
Basketball Lead	----
Concessions	Heather Secrist
Concessions	Nicki Adank
Member	Jim Weber
Member	Brad Lisowski
Member	Tom Gotzinger
Member	Angie Bambenek
Paid Coaches	
3rd Girls Basketball	Beth Wolfe
5th Girls Basketball	Abbey Schafer
5th Girls Basketball	Tanner Weinfurtner
8th Girls Basketball	Craig Wolfe
Jr. High Boys Basketball	Tim Nelson
Volleyball Coach	Katie Krueger

Volunteer Coaches	
4th Girls Basketball	Ben Holien
4th Girls Basketball	Nicole Hunger
6th Girls Basketball	Lisa Bork
7th Girls Basketball	Ben Adank
7th Girls Basketball	Jeff Mann
3rd Boys Basketball	Ben Adank
3rd Boys Basketball	Joe Holzer
3rd Boys Basketball	Jason Hunger
5th Boys Basketball	Mark Brone
5th Boys Basketball	Brad Lisowski
6th Boys Basketball	Jerry Skroch
3rd Volleyball	Crystal Speltz
4th Volleyball	Nicole Hunger
5th Volleyball	Kristy Baures
6th Volleyball	Lisa Bork
7th Volleyball	Heidi Lisowski
7th Volleyball	Tara Marty
Football	Ryan Auth
Football	Pat Stiehl
Football	Matt Bambenek
Football	Steve Popp
Wrestling	Jay Baures
Wrestling	Lee Engfer

Account Balances

Pirate Youth Athletic Association
Balance Sheet
As of June 30, 2019

		Jun 30, 19
ASSETS		
Current Assets		
Checking/Savings		
PYAA General Checking		6,860.81
PYAA General Savings		33,075.70
Total Checking/Savings		39,936.51
Total Current Assets		39,936.51
TOTAL ASSETS		**39,936.51**
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Other Current Liabilities		
Payroll Liabilities		366.10
Total Other Current Liabilities		366.10
Total Current Liabilities		366.10
Total Liabilities		366.10
Equity		
Board Restricted Net Assets		
Basketball Program Account	201.72	
Denny Schmidtknecht Memorial	3,055.00	
Football Program Account	2,451.99	
Volleyball Program Account	6,380.85	
Total Board Restricted Net Assets		12,089.56
General Fund		23,697.82
Net Income		3,783.03
Total Equity		39,570.41
TOTAL LIABILITIES & EQUITY		**39,936.51**

Profit and Loss Statements

Pirate Youth Athletic Association
Profit & Loss
July 2018 through June 2019

	Jul '18 - Jun 19
Ordinary Income/Expense	
Income	
Boys Basketball Program	9,047.57
Football	5,057.12
Fundraising	5,159.00
Girls Basketball Program	7,739.19
Investments	86.53
Volleyball Program	10,529.28
Wrestling Program	3,834.00
Total Income	41,452.69
Expense	
Bad Debts	500.00
Boys Basketball	6,308.46
Football Program	3,274.60
Fundraising Expenses	535.00
Girls Basketball	6,367.83
Payroll Expenses	10,987.38
PYAA General Operating Expense	2,787.30
Volleyball	3,680.76
Wrestling	3,228.33
Total Expense	37,669.66
Net Ordinary Income	3,783.03
Net Income	3,783.03

Pirate Youth Athletic Association
Profit & Loss
July 2018 through June 2019

		Jul '18 - Jun 19
Ordinary Income/Expense		
Income		
Boys Basketball Program		
BB Participation Fees	2,868.15	
BB Tournament Proceeds	6,179.42	
Total Boys Basketball Program		9,047.57
Football		
FB Butter Braid Fundraising	3,746.00	
FB Participation Fees	1,078.12	
FB Uniforms	233.00	
Total Football		5,057.12
Fundraising		
Cash Donation	0.00	
Game Day Program		
Back Cover	2,400.00	
Inside Ad	2,625.00	
Total Game Day Program	5,025.00	
Tournament Screenprinting Booth	134.00	
Total Fundraising		5,159.00
Girls Basketball Program		
GBB Participation Fees	3,516.10	
GBB Tournament Proceeds	4,223.09	
Total Girls Basketball Program		7,739.19
Investments		
Interest - Savings Account	86.53	
Total Investments		86.53
Volleyball Program		
VB Participation Fees	2,959.37	
VB Skills Camp	638.51	
VB Tournament Proceeds	6,931.40	
Total Volleyball Program		10,529.28
Wrestling Program		
WR Participation Fee	956.00	
WR Tournament Proceeds	2,878.00	
Total Wrestling Program		3,834.00
Total Income		41,452.69
Expense		
Bad Debts		500.00
Boys Basketball		
BB Host Tournament		
BB Concession Stand Supplies	2,009.46	
BB Game Officials	1,800.00	
Total BB Host Tournament	3,809.46	
BB Insurance		
BB 12U Insurance	272.00	
BB 13-15 Insurance	82.00	
Total BB Insurance	354.00	

Profit & Loss
July 2018 through June 2019

		Jul '18 - Jun 19
BB League Fees		
BB 3rd Grade League Fees	150.00	
BB 5th Grade League Fees	650.00	
BB 6th Grade League Fees	345.00	
BB 8th Grade League Fees	330.00	
BB WSICT State Tournament	670.00	
Total BB League Fees		2,145.00
Total Boys Basketball		6,308.46
Football Program		
FB Butter Braid Cost		2,199.60
FB League Fees		720.00
FB Uniforms		355.00
Total Football Program		3,274.60
Fundraising Expenses		
Game Day Programs		495.00
PYAA Picnic		40.00
Total Fundraising Expenses		535.00
Girls Basketball		
GBB Host Tournament		
GBB Concession Stand Supplies	1,581.83	
GBB Game Officials	1,200.00	
Total GBB Host Tournament		2,781.83
GBB Insurance		
GBB 12U Insurance	272.00	
GBB 13-15 Insurance	164.00	
Total GBB Insurance		436.00
GBB Leauge Fees		
GBB 3rd Grade League Fees	150.00	
GBB 4th Grade League Fees	495.00	
GBB 5th Grade League Fees	550.00	
GBB 6th Grade League Fees	550.00	
GBB 7th Grade League Fees	625.00	
GBB 8th Grade League Fees	110.00	
GBB WSICT State Tournament	670.00	
Total GBB Leauge Fees		3,150.00
Total Girls Basketball		6,367.83
Payroll Expenses		10,987.38
PYAA General Operating Expense		
Advertising		60.00
Coaches Background Checks		382.50
Directors & Officers Insurance		305.00
Federal & State Fees		10.00
Storage		725.00
Website		799.80
Workers Comp Insurance		505.00
Total PYAA General Operating Expense		2,787.30
Volleyball		
VB Host Tournament		
VB Concession	978.06	
VB Game Officials	915.00	
Total VB Host Tournament		1,893.06

Profit & Loss
July 2018 through June 2019

	Jul '18 - Jun 19	
VB Insurance		
VB 12U Insurance	203.00	
VB 13-15 Insurance	101.50	
Total VB Insurance		304.50
VB League Fees		
VB 4th Grade League Fees	-86.00	
VB 5th Grade League Fees	312.00	
VB 6th Grade League Fees	740.00	
VB 7th Grade League Fees	170.00	
VB 8th Grade League Fees	122.00	
Total VB League Fees		1,258.00
VB Program Expenses		
VB Uniforms	225.20	
Total VB Program Expenses		225.20
Total Volleyball		3,680.76
Wrestling		
Tournament Advertising	50.00	
WR 12U Insurance	592.40	
WR Awards	211.73	
WR Coaches Training	44.00	
WR Equipment	679.80	
WR Home Tournament Expenses	938.29	
WR Supplies	32.11	
WR Tournament Officials	200.00	
WR USA Card	480.00	
Total Wrestling		3,228.33
Total Expense		37,669.66
Net Ordinary Income		3,783.03
Net Income		**3,783.03**

Check Register Report

Pirate Youth Athletic Association
Vendors > Check Detail Report
July 2018 through June 2019

Date	Num	Name	Memo	Split	Amount
Jul '18 - Jun 19					
07/01/2018	1276	Mackenzie R Schank		-SPLIT-	-441.85
07/19/2018	1277	Cochrane Fountain City Recorder		PYAA Picnic	-40.00
08/01/2018	1278	Mackenzie R Schank		-SPLIT-	-441.85
08/17/2018	1279	Ben Adank	Amazon - BB Equipment	Basketball Program Account	-2,425.36
08/31/2018	CC	Square	Credit Card Reader	General Fund	-51.70
09/01/2018	1280	Mackenzie R Schank		-SPLIT-	-441.85
09/06/2018	1281	YMCA		FB League Fees	-720.00
09/09/2018	1283	Jay & Dee's Special T's		FB Uniforms	-355.00
09/10/2018	EFT	Refund	Football	FB Participation Fees	-81.02
09/16/2018	1284	Sand Prairie Storage		Storage	-725.00
09/28/2018	1285	Kittelson Marketing		FB Butter Braid Cost	-2,199.60
10/01/2018	1286	Mackenzie R Schank		-SPLIT-	-441.85
10/01/2018	EFT	Refund		BB Participation Fees	-24.12
10/13/2018	1287	Nicki Adank	iPads, Square Reader, ...	General Fund	-1,290.19
10/19/2018	CC	Supreme Graphics		Game Day Programs	-40.00
10/30/2018	1288	C-FC		Facility Use Donations	-6,000.00
11/01/2018	1290	Mackenzie R Schank		-SPLIT-	-441.85
11/10/2018	1292	Ben Adank		Website	-99.80
11/26/2018	CC	Best Buy		General Fund	-179.34
11/27/2018	CC	Ellsworth Creamery		GBB Concession Stand Supp...	-46.08
11/27/2018	1294	Shelli Brone		BB WSICT State Tournament	-335.00
11/27/2018	cc	SportsEngine		Coaches Background Checks	-331.50
11/27/2018	1295	Heather Secrist		GBB Concession Stand Supp...	-39.80
11/28/2018	1296	Mackenzie R Schank		-SPLIT-	-441.85
12/06/2018	1298	Nicki Adank		-SPLIT-	-762.82
12/10/2018	CC	Markel Corp		Workers Comp Insurance	-505.00
12/12/2018	CC	Sadler & Company		-SPLIT-	-1,991.90
12/13/2018	1299	Nicki Adank		GBB Concession Stand Supp...	-577.61
12/13/2018	1049	Insty Prints		WR Supplies	-32.11
12/14/2018	Withd...	Withdrawl		-SPLIT-	-1,740.00
12/17/2018	1301	Nicki Adank		GBB Concession Stand Supp...	-90.00
12/17/2018	1050	Jay Baures		WR Home Tournament Expe...	-84.75
01/01/2019	1302	Abbey R Schafer		-SPLIT-	-230.87
01/01/2019	1303	Craig M Wolfe		-SPLIT-	-441.85
01/01/2019	1304	Elizabeth A Wolfe		-SPLIT-	-339.31
01/01/2019	1306	Timothy R Nelson		-SPLIT-	-461.75
01/01/2019	1305	Mackenzie R Schank		-SPLIT-	-441.85
01/01/2019	1310	Tanner R Weinfurtner		-SPLIT-	-230.87
01/03/2019	Withd...	Withdrawl		-SPLIT-	-1,740.00
01/03/2019	1291	WSICT		GBB WSICT State Tournament	-335.00
01/03/2019	1295	WSICT		BB WSICT State Tournament	-335.00
01/03/2019	1297	WSICT		GBB WSICT State Tournament	-335.00
01/03/2019	1307	Nicki Adank		BB Concession Stand Supplies	-154.54
01/03/2019	Refund	Boys Basketball Refund		BB Participation Fees	-25.50
01/03/2019	1308	Jay & Dee's Special T's		Basketball Program Account	-3,447.00
01/06/2019	1309	Nicki Adank		-SPLIT-	-378.92
01/08/2019	1312	YMCA		-SPLIT-	-300.00
01/09/2019	CC	Sam's Club		BB Concession Stand Supplies	-38.60
01/09/2019	1313	Suncrest Gardens		BB Concession Stand Supplies	-79.60
01/10/2019	Withd...	Withdrawl		-SPLIT-	-1,740.00
01/11/2019	1311	Nicki Adank		BB Concession Stand Supplies	-612.98
01/11/2019	1300	WI Wrestling		Tournament Advertising	-50.00
01/15/2019	CC	Ellsworth Creamery		GBB Concession Stand Supp...	-34.56
01/16/2019	1314	Bushy's Meat Market		BB Concession Stand Supplies	-416.72
01/25/2019	CC	Supreme Graphics		Game Day Programs	-50.00
01/25/2019	1315	Bushy's Meat Market		BB Concession Stand Supplies	-37.00
01/25/2019	EFT	Wisconsin Department of Revenue		Federal & State Fees	-10.00
01/30/2019	1317	Mackenzie R Schank		-SPLIT-	-442.85
02/08/2019	Withd...	Withdrawl		-SPLIT-	-1,740.00
02/08/2019	1319	Midtown Foods		BB Concession Stand Supplies	-670.02
02/28/2019	1318	Jay & Dee's Special T's		General Fund	-636.00
03/01/2019	1320	Abbey R Schafer		-SPLIT-	-230.88
03/01/2019	1321	Craig M Wolfe		-SPLIT-	-442.85
03/01/2019	1322	Elizabeth A Wolfe		-SPLIT-	-340.31
03/01/2019	1324	Tanner R Weinfurtner		-SPLIT-	-230.88
03/01/2019	1325	Timothy R Nelson		-SPLIT-	-461.75
03/01/2019	1323	Mackenzie R Schank		-SPLIT-	-442.85

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Pirate Youth Athletic Association
Vendors > Check Detail Report
July 2018 through June 2019

Date	Num	Name	Memo	Split	Amount
03/05/2019	CC	SportsEngine		Coaches Background Checks	-51.00
03/07/2019	Withd...	Withdrawl		-SPLIT-	-1,740.00
03/08/2019	Withd...	Withdrawl		-SPLIT-	-1,740.00
03/12/2019	CC	Amazon		General Fund	-213.56
03/12/2019	CC	Amazon		General Fund	-640.68
03/12/2019	1326	Hasty Awards		WR Awards	-211.73
03/12/2019	1329	Nicki Adank		WR Home Tournament Expe...	-732.44
03/12/2019	1327	Suncrest Gardens		WR Home Tournament Expe...	-121.10
03/12/2019	CC	Tom's Lock Service		General Fund	-32.21
03/21/2019	1330	C-FC FBLA		VB Concession	-233.50
03/26/2019	CC	Gillette Pepsi		GBB Concession Stand Supp...	-497.83
03/28/2019	CC	Sam's Club		GBB Concession Stand Supp...	-34.01
03/28/2019	Withd...	Withdrawl		-SPLIT-	-1,740.00
03/29/2019	1331	Jay & Dee's Special T's		VB Uniforms	-225.20
03/30/2019	1332	Nicki Adank		VB Concession	-154.12
04/01/2019	1333	Mackenzie R Schank		-SPLIT-	-442.85
04/10/2019	CC	Sam's Club		VB Concession	-12.98
04/10/2019	CC	Sam's Club		VB Concession	-119.20
04/12/2019	Withd...	Withdrawl		-SPLIT-	-1,740.00
04/15/2019	1334	GNBL		-SPLIT-	-3,655.00
05/01/2019	1336	Katie Krueger		-SPLIT-	-361.40
05/01/2019	1337	Mackenzie R Schank		-SPLIT-	-442.85
05/08/2019	1338	Buffalo County Recorder		Advertising	-60.00
05/08/2019	1341	Jay & Dee's Special T's		WR Equipment	-160.00
05/15/2019	CC	Supreme Graphics		Game Day Programs	-45.00
05/15/2019	1339	Midtown Foods		VB Concession	-158.38
05/15/2019	1335	Lee Engfer		WR Coaches Training	-44.00
06/01/2019	1342	Mackenzie R Schank		-SPLIT-	-442.85
06/03/2019	1343	Midtown Foods		VB Concession	-254.88
06/03/2019	1344	WIVL		-SPLIT-	-1,258.00
06/03/2019	EFT	SportsEngine		Website	-700.00
06/03/2019	1344	4h Afterschool		VB Concession	-45.00
06/28/2019	1251	Tami Stoppelmor		WR USA Card	-40.00
06/28/2019	1252	Lisa Lipinski		WR USA Card	-40.00
06/28/2019	1253	Lisa Arneson		WR USA Card	-40.00
06/28/2019	1254	Lee Engfer		WR USA Card	-40.00
06/28/2019	1348	David Taylor		WR USA Card	-40.00
06/28/2019	1345	Aaron Henderson		WR USA Card	-120.00
06/28/2019	1346	Susan Henry		WR USA Card	-40.00
06/28/2019	1347	John Hager		WR USA Card	-40.00
06/28/2019	1349	Selina Ehrat		WR USA Card	-40.00
06/28/2019	1350	Ashley Duellman		WR USA Card	-40.00
Jul '18 - Jun 19					**-60,113.88**

Sales Report

Sep 01, 2018 12:00 AM – Jun 30, 2019 11:59 PM

SALES

Gross Sales	**$19,973.00**
Returns	($54.25)
Discounts & Comps	($49.25)
Net Sales	**$19,869.50**
Tax	$0.00
Tips	$0.00
Gift Card Sales	$0.00
Refunds by Amount	$0.00
Total	**$19,869.50**

PAYMENTS

Total Collected	**$19,869.50**
Cash × 5390	$19,279.25
Card × 93	$571.00
Gift Card	$0.00
Other × 3	$19.25
Fees	($16.65)
Net Total	**$19,852.85**

DISCOUNTS APPLIED

Comp For Refs × 10	($49.25)

CATEGORY SALES

Admissions × 1933	$6,439.00
Donated Items × 1008	$756.00
Drinks × 2342	$3,571.00
Food × 2717	$6,797.50
Side × 2293	$2,274.50
Uncategorized × 166	$135.00

ITEM SALES

Adult Ticket × 1502	$6,008.00
Regular × 1502	$6,008.00
BBQ Pulled Pork Sandwich × 281	$843.00
Regular × 281	$843.00
Bagel × 12	$12.00
Regular × 12	$12.00
Baked Goods × 415	$311.25
Regular × 415	$311.25
Baked Goods × 104	$78.00
Regular × 104	$78.00
Beef Jerkey × 137	$205.50

Regular × 137	$205.50
Buttered Noodles × 359	$538.50
Regular × 359	$538.50
Candy × 1341	$1,341.00
Regular × 1341	$1,341.00
Cheese Curds × 116	$116.00
Regular × 116	$116.00
Chips × 359	$266.50
Regular × 359	$266.50
Coffee × 197	$185.50
Regular × 197	$185.50
Fruit × 379	$284.25
Regular × 379	$284.25

Fruit × 129	$96.75
Regular × 129	$96.75
Gatorade × 479	$958.00
Regular × 479	$958.00
Gold Fish Crackers × 1	$0.75
Regular × 1	$0.75
Granola Bar × 1	$0.50
Regular × 1	$0.50
Hot Dog × 618	$1,293.25
Regular × 618	$1,293.25
Hot Dog 100% Beef × 219	$457.75
Regular × 219	$457.75
Ice Sparkling × 67	$100.50

Regular × 67	$100.50
Ice Sparkling × 7	$10.50
Regular × 7	$10.50
Ice Water × 4	$7.50
Regular × 4	$7.50
Juice × 63	$95.50
Regular × 63	$95.50
Milk × 2	$3.00
Regular × 2	$3.00
Muffin × 42	$63.00
Regular × 42	$63.00
Pizza × 592	$1,416.50
Regular × 592	$1,416.50

Popcorn × 151	$111.00
Regular × 151	$111.00
RB Float × 139	$208.50
Regular × 139	$208.50
RB Float × 42	$65.00
Regular × 42	$65.00
Root Beer Float × 4	$6.00
Regular × 4	$6.00
Soda × 847	$1,470.50
Regular × 847	$1,470.50
Student Ticket × 431	$431.00
Regular × 431	$431.00
Veggies & Dip × 214	$160.50

Regular × 214	$160.50
Veggies & Dip × 44	$33.00
Regular × 44	$33.00
Walking Taco × 511	$2,043.00
Regular × 511	$2,043.00
Water × 548	$549.50
Regular × 548	$549.50
Yogurt × 2	$2.00
Regular × 2	$2.00
Yogurt Parfait × 100	$200.00
Regular × 100	$200.00