

BYHA Monthly Meeting Minutes
When: May 20th, 2024, at 7:00 pm
Where: Fogerty Conference Room and Online via Microsoft Teams

Present: Brad Keogh, Jed Rohlf, ~~Lindsay Axelrod~~, Jerry Anderson, Shannon Shutte, Neal Verhulst, Rick Japor, Chris Fore, and Jeff Meister (See Exhibit D for list of attendees)

This meeting was called to order at 7:01 PM by Jeff Meister

Motion made (Neal Verhulst), seconded by (Chris Fore) approve the agenda for tonight's meeting. Motion passed.

Secretary's Report: Lindsay A – working on getting everything set up for the parade and filling the open coordinator roles as we prepare for next season.

The following motions were made between the April and May meetings:

- **Motion** made by Lindsay Axelrod to name the following board positions for the 2024-2025 season:
 - o Jeff Meister – President
 - o Brad Keogh – Vice President
 - o Shannon Shutte – Treasurer
 - o Lindsay Axelrod – Secretary
 - o Girls Director – Neal Verhulst
 - o Boys Director – Jed Rohlf
 - o In house Director – Chris Fore
 - o Equipment Director – Jason Kacures
 - o Hockey Director – Rick Japor

This motion was seconded by Brad Keogh, motion passed.

- **Motion** made by Brad Keogh to APPROVE the acceptance of the resignation of Jason Kacures and appointment of Jerry Anderson to the open Board Seat and the role of the Equipment Director effective immediately after a passing vote, for the remainder of Jason Kacures term, which is one year, seconded by Lindsay Axelrod, motion passed.

Motion made (Shannon Shutte) second (Neal Verhulst) to approve the April 15th, 2024, meeting minutes. Motion passed.

Treasurer's Report: Shannon Shutte – April activity was very light.

The primary source of revenue for the month was interest income (\$8,410) and Summer Academy registrations (\$5,364). Revenue for the month totaled \$14,971. The April Charitable Gambling deposit of \$75,000 was delayed but hit the new Village bank account on May 2nd.

Total expenditure for the month was \$1,962.

Transitioned the Restricted Gambling Funds Bank Account from Old National Bank over to Village Bank this month. This was allowable by the Minnesota Gambling Board rules and makes for a more efficient banking process. Paper checks have been consumed for the ONB account which triggered this planned cutover date. ONB account will be closed once all the checks have cleared.

NET REVENUE BY MONTH

- 4/30/24 \$13,010

Vice President's Report: Brad Keogh - working on summer parade, third jersey stuff, and Summerfest.

President's Report: Jeff Meister – busy getting ready for next season, working with D10 to get ready for rule changes. Still wrapping up last season and getting the books wrapped up. We need coordinators, an email will be coming soon, volunteer today!

Open Forum: Donation Requests:

- A. ~~Blaine Youth Football - \$20,000~~
- B. Blaine High School Girls Volleyball - \$5000
- C. Blaine High School Hall of Fame - \$2000
- D. Blaine HOSA - \$3000
- E. ~~Northern Lights u19 Hockey Team - \$3000~~
- F. Daninger Benefit - \$2500

Ice Scheduler: Kathy Brodzinski – Kathy will have ice in the next 6 weeks, and she wants to have start dates for practices for each of the teams, as she is looking to get the ice laid out for the season well in advance. She also wants to be able to send Ice Dogs their ice for the season for them to distribute themselves amongst the teams. Kathy needs the in-house information as well, so she can get that laid out. Neal also asked for 4:30PM practices to be available for the 15U teams, here and there so that they do not always have to have the 9PM practices.

Girls Traveling Coordinator: Jake Geisler – No Update

Boys Traveling Coordinators: OPEN – No Update

In-House Coordinator: Deni Sanders and Nicki Barry – No Update

Bengal Aces Coordinators: OPEN – No Update

Goalie Coordinator: Jermaine Davis reported - No update

Coaching Coordinator: OPEN – No report

Manager Coordinator: Liz Literski – No report

Volunteer Coordinator: Sarah Kathman – No report

Registrar: Nancy M – Had her first registrar meeting for D10 as it sounds like there are some substantial changes coming and D10 is looking to make sure the associations are prepared. The biggest changes will be waivers for the new season, they really want to push players to play where they live. The other important thing that D10 is focusing on is locker-room monitors, as all associations had teams that did not have appropriate monitors.

Recruitment & Retention Coordinator: Greg Schutte – No Report

Girls High School Coordinator: – Heather Caven – No Report

Boys High School Coordinator: Neal Verhulst – No report

Fundraising Coordinator: Cami Mertz. - No update

Sponsorship Coordinator: Bob Wilkerson – started the first week of May getting commitments from companies, he is working to get 22 sponsors for the season. Looking to get some parent companies involved in sponsoring teams.

Boys & Girls Tournament Coordinators: Julie Verhulst and OPEN – No Update

Concussion Coordinator: Laura Zachman – No update

Apparel Coordinator: Allie Hasling reported – No update

Communications and Social Media – Chris Fore and Katie Cady – No update

Tournament Coordinator (hosted) - Chris Fore – locked in for two tournaments, we just need to formalize the levels that we are going to do, referees are set.

Girls Traveling Director: Neal V. reported – he sent out a survey to the 15U girls and got response from everyone except one, so that is great! It will really help as he starts to plan for the season. Also, has Sunday girls training for the summer, a couple of emails have been sent out, looking forward to getting that going. So far there are 30 signed up! Still waiting on some of the older girls.

Boys Traveling Director: Jed Rohlf reported – No report

In-House Director: Chris Fore reported – The Summer Academy last spring date has happening this week, answering a lot of questions around that and when it starts up again. Updating the website from the dated information and working on jerseys, and just getting ready for the upcoming season.

Equipment Director: Jerry Anderson reported that he is happy to be here, but he is just getting his feet wet, as he doesn't even have a key yet.

Hockey Director: Rick J. reported - No update

Charitable Gambling Report: Suzanne S. reported that this month's charitable gambling contribution was \$75,000. Everything is running well, Broadway meat raffle is done until September and purse bingo is tomorrow!

Motion made (Neal Verhulst) second (Jerry Anderson) to approve the April 2024 charitable gambling report. Motion passed.

Motion made (Neal Verhulst) second (Chris Fore) to approve the June 2024 proposed Gambling expenditures as shown in the attached report. Motion passed.

Old Business: No old business.

New Business: No New Business

Motion made by (Shannon Schutte) seconded by (Chris Fore) to close the session. Motion passed.

Session closed at 7:56 pm.

Exhibit A: Charitable Gambling Report

**BLAINE YOUTH HOCKEY ASSOCIATION
STATEMENT OF REVENUES
AND EXPENSES - REGULATORY BASIS
FOR THE PERIOD THEN ENDED
April 30, 2024 and 2023**

CONSOLIDATED

	1 Month Ended Apr. 30, 2024		1 Month Ended Apr. 30, 2023		1 Month Ended Apr. 30, 2024		1 Month Ended Apr. 30, 2023	
		Pct		Pct		Pct		Pct
RECEIPTS								
INTEREST INCOME	\$ 6.56	0.00	\$ 6.38	0.00	\$ 6.56	0.00	\$ 6.38	0.00
PULL TAB RECEIPTS	1,000,463.00	37.72	1,157,035.00	49.34	1,000,463.00	37.72	1,157,035.00	49.34
E-TAB RECEIPTS	1,590,093.50	59.94	1,128,991.00	48.14	1,590,093.50	59.94	1,128,991.00	48.14
E-BINGO RECEIPTS	22,999.90	0.87	17,302.50	0.74	22,999.90	0.87	17,302.50	0.74
PADDLETICKET RECEIPTS	3,900.00	0.15	4,500.00	0.19	3,900.00	0.15	4,500.00	0.19
BINGO RECEIPTS	<u>35,153.00</u>	<u>1.33</u>	<u>37,319.00</u>	<u>1.59</u>	<u>35,153.00</u>	<u>1.33</u>	<u>37,319.00</u>	<u>1.59</u>
TOTAL RECEIPTS	2,652,615.96	100.00	2,345,153.88	100.00	2,652,615.96	100.00	2,345,153.88	100.00
COST OF SALES								
PULL TAB PRIZES	846,829.00	31.92	971,819.00	41.44	846,829.00	31.92	971,819.00	41.44
E-TAB PRIZES	1,384,099.15	52.18	984,386.05	41.98	1,384,099.15	52.18	984,386.05	41.98
E-BINGO PRIZES	19,549.90	0.74	14,707.12	0.63	19,549.90	0.74	14,707.12	0.63
PADDLETICKET PRIZES	2,600.00	0.10	3,000.00	0.13	2,600.00	0.10	3,000.00	0.13
BINGO PRIZES	<u>27,304.77</u>	<u>1.03</u>	<u>25,599.67</u>	<u>1.09</u>	<u>27,304.77</u>	<u>1.03</u>	<u>25,599.67</u>	<u>1.09</u>
TOTAL COST OF SALES	2,280,382.82	85.97	1,999,511.84	85.26	2,280,382.82	85.97	1,999,511.84	85.26
GROSS PROFIT	372,233.14	14.03	345,642.04	14.74	372,233.14	14.03	345,642.04	14.74
OPERATING EXPENSES								
PULL TAB EXPENSE	13,566.86	0.51	15,355.82	0.65	13,566.86	0.51	15,355.82	0.65
PADDLETICKET EXPENSE	68.93	0.00	0.00	0.00	68.93	0.00	0.00	0.00
WAGES & PAYROLL TAXES	30,028.47	1.13	25,481.83	1.09	30,028.47	1.13	25,481.83	1.09
ACCOUNTING EXPENSE	1,235.00	0.05	1,145.00	0.05	1,235.00	0.05	1,145.00	0.05
CASH SHORT/OVER	316.91	0.01	(8.06)	(0.00)	316.91	0.01	(8.06)	(0.00)
CASH SHORT REIMBURSED	(1.88)	(0.00)	0.00	0.00	(1.88)	(0.00)	0.00	0.00
E-TAB REVENUE SHARING	65,951.39	2.49	52,730.08	2.25	65,951.39	2.49	52,730.08	2.25
E-BINGO PROVIDER FEE	595.03	0.02	656.16	0.03	595.03	0.02	656.16	0.03
ADVERTISING EXPENSE	0.00	0.00	286.00	0.01	0.00	0.00	286.00	0.01
OFFICE & POSTAGE	6,723.98	0.25	11,181.86	0.48	6,723.98	0.25	11,181.86	0.48
LOCAL GAMB TAX -10%	28,036.41	1.06	26,628.62	1.14	28,036.41	1.06	26,628.62	1.14
MN COMB REC TAX	123,879.82	4.67	124,576.70	5.31	123,879.82	4.67	124,576.70	5.31
MN 5% TAX	1,437.33	0.05	1,022.26	0.04	1,437.33	0.05	1,022.26	0.04
REGULATORY FEE	3,399.85	0.13	3,188.04	0.14	3,399.85	0.13	3,188.04	0.14
RENT EXPENSE	<u>51,252.08</u>	<u>1.93</u>	<u>23,480.60</u>	<u>1.00</u>	<u>51,252.08</u>	<u>1.93</u>	<u>23,480.60</u>	<u>1.00</u>
TOTAL EXPENSES	326,490.18	12.31	285,724.91	12.18	326,490.18	12.31	285,724.91	12.18
OPERATING INCOME	45,742.96	1.72	59,917.13	2.55	45,742.96	1.72	59,917.13	2.55
LAWFUL PUROSE EXPENSES								
DONATION	<u>0.00</u>	<u>0.00</u>	<u>60,000.00</u>	<u>2.56</u>	<u>0.00</u>	<u>0.00</u>	<u>60,000.00</u>	<u>2.56</u>
TOTAL LAWFUL PURPOSE EX	0.00	0.00	60,000.00	2.56	0.00	0.00	60,000.00	2.56
NET INCOME (LOSS)	\$ 45,742.96	1.72	\$ (82.87)	(0.00)	\$ 45,742.96	1.72	\$ (82.87)	(0.00)

Exhibit B: Next Months Estimated Expenditures

MONTHLY EXPENDITURES TO HAVE BOARD APPROVAL

SITE RENTAL	\$50,000.00	PER MONTH APPROX.
COMPENSATION & TAXES	\$45,000.00	PER MONTH APPROX.
PAYROLL SERVICES	\$1000.00	PER MONTH APPROX.
CONTRIBUTION TO CITIES BLAINE 10% TAX	\$140,000.00	PER YEAR APPROX.
SUPPLIES SITES & OFFICE	\$3,000.00	PER MONTH
CONTRIBUTIONS TO B.Y.H.A.	\$1,500,000.00	PER YEAR APPROX.
PULL TAB DISPOSAL	\$5,000.00	PER YEAR APPROX.
WORKERS COMP.	\$2,500.00	PER YEAR APPROX.
COST OF PULLTABS	\$20,000.00	PER MONTH APPROX.
COMBINED RCPT TAX	\$120,000.00	PER MONTH APPROX.
REGULATORY FEE	\$4,000.00	PER MONTH
CASH SHORTAGES	\$800.00	PER MONTH APPROX.
ETAB REVENUE SHARE	\$70,000.00	PER MONTH APPROX.
EBINGO PROVIDER FEE	\$10,000.00	PER MONTH APPROX.
STATE LIC. RENEWAL	\$150.00	PER SITE PER YEAR
MANAGER LIC. RENEWAL	\$150.00	PER YEAR
UNIFORMS	\$3,000.00	PER YEAR
CPA	\$25,000.00	PER YEAR APPROX.
ADVERTISING	\$3500.00	PER MONTH
MEAT RAFFLE INVOICES	\$6,000.00	PER MONTH
PURSES FOR BINGO	\$6000.00	PER MONTH
MISC. ADMINISTRATIVE EXPENSES	\$3,000.00	PER MONTH APPROX.

MUST BE INCLUDED IN MEETING MINUTES MONTHLY WITHOUT FAIL!

Updated September 2023

Exhibit C: Gambling Report Summary

BLAINE YOUTH HOCKEY ASSOCIATION
GAMBLING REPORT SUMMARY

April-24

REVENUES	372,233
EXPENSES	(326,490)
NET INCOME	<u>45,743</u>

BEGINNING PROFIT CARRYOVER	164,523.88
PROFIT CARRY OVER +/-	<u>45,742.96</u>
ENDING PROFIT CARRYOVER	<u>210,266.84</u>

		Percentage of Income
Pulltabs (Net)		
OLE PIPER INN	72,718	
BROADWAY PIZZA	6,359	
WILD BILLS	53,933	
CLIVE'S	<u>20,624</u>	
	153,634	41.27%
Etabs		
OLE PIPER INN	54,366	
BROADWAY PIZZA	74,480	
WILD BILLS	58,397	
CLIVE'S	<u>20,751</u>	
	205,994	55.34%
E-Bingo		
OLE PIPER INN	610	
BROADWAY PIZZA	1,173	
WILD BILLS	845	
CLIVE'S	<u>822</u>	
	3,450	0.93%
Sports Tipboard		
OLE PIPER INN	-	
BROADWAY PIZZA	-	
WILD BILLS	-	
CLIVE'S	<u>-</u>	
	-	0.00%
Paddlewheel		
OLE PIPER INN	900	
BROADWAY PIZZA	400	
WILD BILLS		
CLIVE'S	<u></u>	
	1,300	0.35%
Bingo		
OLE PIPER INN	(815)	
BROADWAY PIZZA	2,280	
WILD BILLS	5,936	
CLIVE'S	<u>447</u>	
	7,848	2.11%
Raffle		
OLE PIPER INN		
BROADWAY PIZZA	-	
WILD BILLS	-	
CLIVE'S	<u>-</u>	
	-	0.00%
Interest	7	

Taxes	
MN COMBINED RECEIPTS	123,879.82
MN 8.5%	1,437.33
REGULATORY BOARD FEE	3,399.85
LICENSE & PERMITS	
LOCAL 10%	28,036.41
FEDERAL UBIT	
STATE UBIT	<u>-</u>
	156,753.41
Total allowable expenses	
GAMES PURCHASED	13,635.79
COMPENSATION & TAXES	30,028.47
PENALTIES & INTEREST	
ACCOUNTING	1,236.00
BOND	-
ETAB REV SHARING	65,951.39
EBINGO PROVIDER FEE	595.03
RENT	51,252.08
OFFICE & SUPPLIES	6,723.98
CASH SHORT	316.91
CASH SHORT REIMB	(1.88)
REPAIRS & MAINTENANCE	<u>-</u>
	169,736.77

Donations	
Donation	<u>-</u>

Net Revenues 372,233.14

Expenses 326,490.18

**BLAINE YOUTH HOCKEY ASSOCIATION
GAMBLING REPORT SUMMARY**

April-24

	<u>OLE PIPER INN</u>	<u>BROADWAY PIZZA</u>	<u>WILD BILLS</u>	<u>CLIVE'S</u>	<u>TOTAL</u>
GROSS RECEIPTS	928,390.80	575,659.60	816,741.55	331,817.45	2,652,609.40
PRIZES PAID	800,611.83	490,967.33	699,629.95	289,173.71	2,280,382.82
NET RECEIPTS	127,778.97	84,692.27	117,111.60	42,643.74	372,226.58
PRIZE PAYOUT %	86%	85%	86%	87%	86%
GAME CLOSED	80	5	66	34	185
INTEREST EARNED	2.43	1.51	1.77	0.85	6.56
EXPENSES	56,835.30	41,397.02	43,769.14	27,735.31	169,736.77
TAXES PAID	53,907.99	34,670.49	43,822.31	24,552.62	156,753.41
NET PROFIT	17,038.11	8,626.27	29,721.92	(9,643.34)	45,742.96
			YTD NET PROFIT		46,342.96
			YTD CONTRIBUTIONS		-

Exhibit D - Attendees: See Attached Online attendees: NONE

