

# Willmar Hockey Association

## Profit and Loss Comparison

May 1, 2022 - January 9, 2023

|                                      | TOTAL                     |                                |
|--------------------------------------|---------------------------|--------------------------------|
|                                      | MAY 1, 2022 - JAN 9, 2023 | MAY 1, 2021 - JAN 9, 2022 (PY) |
| <b>Income</b>                        |                           |                                |
| Fundraising Income                   | 560.00                    | 0.00                           |
| Association Apparel                  | 0.00                      | 660.00                         |
| Bingo                                | 6,352.00                  | 10,509.00                      |
| Donation Practice Jerseys            | 0.00                      | 460.00                         |
| Donations                            | 300.00                    | 4,880.00                       |
| Evergreen Sales                      | <b>78,263.34</b>          | <b>90,335.75</b>               |
| Ice Melt Income                      | 2,840.00                  | 2,165.00                       |
| Kwik Trip Cards                      | 0.00                      | 9.54                           |
| Tournament Clothing                  | <b>0.00</b>               | <b>1,077.92</b>                |
| <b>Total Fundraising Income</b>      | <b>88,315.34</b>          | <b>110,097.21</b>              |
| Home Tournament Income               | 29,900.00                 | 11,212.99                      |
| Bantams - Entry Fees                 | <b>5,600.00</b>           | <b>8,530.10</b>                |
| PeeWee - Entry Fees                  | <b>7,800.00</b>           | <b>7,196.87</b>                |
| Regular Season                       | 0.00                      | 0.00                           |
| 10U - 12U                            | <b>9,600.00</b>           | <b>0.00</b>                    |
| <b>Total Regular Season</b>          | <b>9,600.00</b>           | <b>0.00</b>                    |
| Squirts - Entry Fees                 | <b>3,600.00</b>           | <b>9,799.00</b>                |
| <b>Total Home Tournament Income</b>  | <b>56,500.00</b>          | <b>36,738.96</b>               |
| Miscellaneous Income                 | 0.00                      | 0.00                           |
| Board Insurance                      | 0.00                      | 773.00                         |
| Interest Income                      | <b>54.96</b>              | <b>6.97</b>                    |
| <b>Total Miscellaneous Income</b>    | <b>54.96</b>              | <b>779.97</b>                  |
| On Ice Income                        | 40.00                     | 0.00                           |
| Membership Dues                      | <b>71,443.05</b>          | <b>73,619.17</b>               |
| Summer Ice Program                   | 0.00                      | 0.00                           |
| Power Skating                        | 0.00                      | 450.00                         |
| Weekend Warrior Mini-Camps           | 16,055.12                 | 8,082.16                       |
| <b>Total Summer Ice Program</b>      | <b>16,055.12</b>          | <b>8,532.16</b>                |
| <b>Total On Ice Income</b>           | <b>87,538.17</b>          | <b>82,151.33</b>               |
| Parks & Rec Registration             | 0.00                      | -50.00                         |
| Public Relations Income              | 0.00                      | 0.00                           |
| Window Decal Sales                   | 341.00                    | 0.00                           |
| <b>Total Public Relations Income</b> | <b>341.00</b>             | <b>0.00</b>                    |
| PULL TABS INCOME                     | 10,573.00                 | 0.00                           |
| Services                             | 0.00                      | -1,118.08                      |
| <b>Total Income</b>                  | <b>\$243,322.47</b>       | <b>\$228,599.39</b>            |
| <b>GROSS PROFIT</b>                  | <b>\$243,322.47</b>       | <b>\$228,599.39</b>            |

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|                                     | TOTAL                     |                                |
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|                                     | MAY 1, 2022 - JAN 9, 2023 | MAY 1, 2021 - JAN 9, 2022 (PY) |
| <b>Expenses</b>                     |                           |                                |
| Fundraising Expenses                | 200.00                    | 200.00                         |
| Association Apparel Expenses        | 0.00                      | 6,240.00                       |
| Bingo                               | 6,033.00                  | 10,051.14                      |
| Evergreen Expenses                  | 15,000.00                 | 54,107.60                      |
| Evergreens - cost                   | 38,142.90                 | 0.00                           |
| <b>Total Evergreen Expenses</b>     | <b>53,142.90</b>          | <b>54,107.60</b>               |
| Gambling Taxes Paid                 | 578.92                    | 0.00                           |
| Jamboree Clothing Expenses          | 0.00                      | 945.00                         |
| Tournament Clothing Expenses        | 0.00                      | 912.00                         |
| <b>Total Fundraising Expenses</b>   | <b>59,954.82</b>          | <b>72,455.74</b>               |
| Miscellaneous Expenses              | 452.66                    | 0.00                           |
| Team Apparel                        | 4,453.94                  | 0.00                           |
| <b>Total Miscellaneous Expenses</b> | <b>4,906.60</b>           | <b>0.00</b>                    |
| On Ice Expenses                     | 168.00                    | 660.12                         |
| Away Tournament Fees                | 1,550.75                  | 0.00                           |
| 10U                                 | 900.00                    | 2,275.00                       |
| 12U                                 | 0.00                      | 3,650.00                       |
| Bantam                              | 1,550.75                  | 3,025.75                       |
| Bantam B (deleted)                  | 1,420.00                  | 0.00                           |
| Peewee                              | 4,587.75                  | 5,570.75                       |
| Peewee B (deleted)                  | 2,800.00                  | 0.00                           |
| Squirt                              | -1,660.00                 | 3,500.00                       |
| Squirt B (deleted)                  | 3,750.00                  | 0.00                           |
| <b>Total Away Tournament Fees</b>   | <b>14,899.25</b>          | <b>18,021.50</b>               |
| Coach Reimbursements                | 11,252.50                 | 10,105.00                      |
| Coaches Clothing                    | 70.98                     | 2,244.15                       |
| Coaches Education                   | 0.00                      | 1,450.00                       |
| Equipment                           | 0.00                      | 4,149.86                       |
| Jerseys                             | 10,054.90                 | 23,417.96                      |
| Pucks                               | 0.00                      | 342.68                         |
| Socks                               | 3,473.84                  | 0.00                           |
| <b>Total Equipment</b>              | <b>13,528.74</b>          | <b>27,910.50</b>               |
| Goalie Camp Reimbursement           | 500.00                    | 0.00                           |
| Hockey Operations                   | 0.00                      | 188.66                         |
| Home Ice                            | 27,595.00                 | 5,291.00                       |
| District Referees                   | 6,410.00                  | 0.00                           |
| <b>Total Home Ice</b>               | <b>34,005.00</b>          | <b>5,291.00</b>                |
| Insurance                           | 1,095.00                  | 1,071.00                       |

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|                                  | MAY 1, 2022 - JAN 9, 2023 | MAY 1, 2021 - JAN 9, 2022 (PY) |
| Membership Dues Refund           | 1,440.00                  | 900.00                         |
| Registrations                    | <b>1,771.27</b>           | <b>0.00</b>                    |
| Team Fees                        | 0.00                      | 700.00                         |
| Weekend Warrior Mini-Camps       | 11,055.12                 | 17,380.00                      |
| <b>Total On Ice Expenses</b>     | <b>89,785.86</b>          | <b>85,921.93</b>               |
| Operations Expenses              | 17.69                     | 0.00                           |
| Advertising                      | 0.00                      | 725.00                         |
| Bank Fees                        | 444.81                    | 789.00                         |
| On Line Reg/Payment Fee          | 780.00                    | 0.00                           |
| <b>Total Bank Fees</b>           | <b>1,224.81</b>           | <b>789.00</b>                  |
| Income Tax Return                | 2,260.00                  | 0.00                           |
| Mileage Reimbursements           | 6,368.15                  | 547.98                         |
| Office Supplies                  | -517.00                   | 149.05                         |
| Postage and office expenses      | 215.00                    | 192.00                         |
| Public Relations Expenses        | 20.00                     | 20.00                          |
| <b>Total Operations Expenses</b> | <b>9,588.65</b>           | <b>2,423.03</b>                |
| Player Yard Signs/Decals         | 286.00                    | 0.00                           |
| PULL TABS EXPENSE                | <b>18,763.63</b>          | <b>0.00</b>                    |
| Tournament Expenses              | <b>3,923.58</b>           | <b>2,327.03</b>                |
| <b>Total Expenses</b>            | <b>\$187,209.14</b>       | <b>\$163,127.73</b>            |
| NET OPERATING INCOME             | <b>\$56,113.33</b>        | <b>\$65,471.66</b>             |
| NET INCOME                       | <b>\$56,113.33</b>        | <b>\$65,471.66</b>             |