

**BYHA Monthly Meeting Minutes**  
**When: January 15th, 2024, at 7:00 pm**  
**Where: Fogerty Conference Room and Online via Microsoft Teams**

**Present:** Brad Keogh, Jed Rohlf, Lindsay Axelrod, Chris Pahl, Ron Leathers, Neal Verhulst, Jason Kacures, Rick Japor, Jeff Meister (See Exhibit D for list of attendees)

This meeting was called to order at 7:00 pm by Jeff Meister

**Motion made (Rick Japor), seconded by (Lindsay Axelrod) approve the agenda for tonight's meeting. Motion passed.**

**Secretary's Report: Lindsay A** – Pink tape was handed out to all managers, except for one team. I am working on getting the managers all the information they need to close out their seasons and get all items returned.

The following motions were made between the January and February meetings:

- Motion made by Ron Leathers to donate \$1000 to Vincent Grammer's Eagle Scout project, seconded by Lindsay Axelrod, motion passed.
- Motion made by Lindsay Axelrod to donate 4 sessions of ice to the Green Giants Tier 1 team, seconded by Brad Keogh, motion passed.
- Motion made by Rick Japor to donate \$500 to support the D10 Green Giants Tier 1 team, seconded by Lindsay Axelrod, motion passed.
- Motion made by Lindsay Axelrod to spend \$3650 for a new sign at Wild Bills, seconded by Neil Verhulst, motion passed.
- Motion made by Lindsay Axelrod to donate \$450 for pink tape from Howie's for all in house and traveling teams in support of MN Hockey Fights Cancer and to support families in our association battling Breast Cancer, seconded by Brad Keogh, motion passed.
- Motion made by Chris Pahl to cover the cost of goalie pads and chest protector for a player with a cost not to exceed \$1309.98, seconded by Ron Leathers, motion passed.
- Motion made by Ron Leathers to provide financial support to a family in the amount of \$835, seconded by Chris Pahl, motion passed.

**Motion made (Jason Kacures) second (Lindsay Axelrod) to approve the January 15<sup>th</sup>, 2024, meeting minutes. Motion passed.**

**Treasurer's Report:** Ron Leathers – Charitable gambling was the primary source of income (\$100,000). Registration income increased substantially after several reminders were sent to the membership to pay outstanding invoices. January program income totaled \$65,997

Primary expenses during the month were ice (\$51,120), donations (\$44,340) which includes the new heaters at Fogerty, training (\$17,195), and mite team sponsorships (\$13,000). Ice expenses do not include bills from 2 facilities that were not set up during January as we balanced gambling eligible expenses – resulting in approximately \$50,000 of un-booked ice expense.

Overall net revenue increased by \$33,018 during the month. Accounting for the additional ice expenses, overall net revenue is expected to decrease by approximately \$17,000 in January.

**Vice President's Report:** Brad Keogh - fun time of the year with a lot of playoff success! We are already prepping for next year and finalizing the programming for the summer! Note to the membership to behave during playoffs, remember you are representing Blaine! Good luck to all the teams!

**President's Report:** Jeff Meister - D10 is winding down and is busy running the D10 tournaments. Looking to get the summer training programming email out in the next day or two.

**Open Forum:** Donation Requests:

- A. Blaine High School Boys Basketball - \$7500
- B. Blaine High School Girls Basketball - \$5000
- C. Blaine Area Traveling Baseball - \$3000
- D. Blaine High School Girls Softball - \$2500.00
- E. Blaine High School All Night Senior Party - \$2000
- F. Blaine Youth Lacrosse Association - \$2500

**Ice Scheduler:** Kathy Brodzinski – No Update

**Girls Traveling Coordinator:** Jake Geisler – good weekend in Princeton 10's and 12's all played back-to-back! All the girls were cheering each other on, it was great! I would love to plan that again next year! Looking to get coaches to do some end of year evaluations for the players. Getting ready to plan for next year!

**Boys Traveling Coordinator:** Bryan Guse, Chris Fore, and Sam Ourada – Chris is wondering if we can tell if anyone got and/or did any of the Team Genius evals for players.

**In-House Coordinator:** Deni Sanders and Nicki Barry – No Update

**Bengal Aces Coordinators:** Shannon Shutte reported – Tuesday March 26<sup>th</sup>, 2024, 5:30pm to 8pm is the party. 256 kids that have qualified to attend which is 82% of the players.

**Goalie Coordinator:** Jermaine Davis reported - No update

**Coaching Coordinator:** Jon Jonasson – No report

**Manager Coordinator:** Liz Literski – No report

**Volunteer Coordinator:** Sarah Kathman – No report

**Registrar:** Nancy M – just wrapping up the season. D10 is working on some rule changes for next year around Mite Waivers and Coaches registrations. Hoping to circumvent some issues from this season.

**Recruitment & Retention Coordinator:** Greg Schutte – Taste of hockey is all set for September.

**Girls High School Coordinator:** – Heather Caven – Girls are planning on having STP this season for all travelling ages this year! It looks like two hours of training twice a week.

**Boys High School Coordinator:** Neal Verhulst – No Blue Line Buddies on Senior Night or Parent Night...working with the high school early in the year to know when those dates are and avoid them.

**Fundraising Coordinator:** Cami Mertz - No update

**Sponsorship Coordinator:** Bob Wilkerson – No update

**Boys & Girls Tournament Coordinators:** Julie Verhulst and Nancy Burley – No Update

**Concussion Coordinator:** Laura Zachman – No update

**Apparel Coordinator:** Allie Hasling reported – No update

**Communications and Social Media** – Chris Fore and Katie Cady – Need some additional information for the newsletter for this month.

**Tournament Coordinator (hosted)** - Chris Fore - Tournaments are scheduled for next year.

**Girls Traveling Director:** Neal V. reported – 10A's were District Champions! 10B's were the runners up in Districts, they were the 4 seed and upset the #1 seed. 10B2's were district champs as well. 12A's are looking to win the next two and make it to Regions! 15's start this week. Wrapping up the season and planning for next year. Neil plans to have a meeting in early summer with the 15's to see what people are planning. Summer programs hopefully will help keep girls engaged.

**Boys Traveling Director:** Jason K. reported – Squirt B1 White took 2<sup>nd</sup> in the District Tournament! Bantam AA and the Bantam A's are in for Regionals. B1's are still in it for Regions, Pee wee AA is playing for the 3<sup>rd</sup> spot and pee wee A is playing to continue as well.

**In-House Director:** Jed Rohlf reported that a lot of teams are playing their last jamborees in the next few weekends. Cubs' graduation happened a few weekends ago. Summer Academy registration is ready, and ice is planned out.

**Equipment Director:** Chris Pahl reported that heading into his busy time with equipment return. All the managers and coaches have been notified of the return dates and what he needs back.

**Hockey Director: Rick J.** reported that in the last month he has been trying to get to all the trainers and see how the season went. The training partners really like the blocks of time for each team. Looking at changing the tryout plans and additional training partners for the upcoming season. 10U's really like the acceleration time! There were the smallest number of cancellations this year compared to any other.

**Charitable Gambling Report:** Suzanne S. reported that this month's charitable gambling contribution was \$80,000. The annual audit will be coming up next month.

**Motion made (Jason Kacures) second (Lindsay Axelrod) to approve the January 2024 charitable gambling report. Motion passed.**

**Motion made (Chris Pahl) second (Jason Kacures) to approve the March 2024 proposed Gambling expenditures as shown in the attached report. Motion passed.**

**Old Business:** No old business.

**New Business:** No New Business

**Motion made by (Jason Kacures) seconded by (Lindsay Axelrod) to close the session. Motion passed.**

Session closed at 8:07 pm.

**Exhibit A: Charitable Gambling Report**

**BLAINE YOUTH HOCKEY ASSOCIATION**  
**STATEMENT OF REVENUES**  
**AND EXPENSES - REGULATORY BASIS**  
**FOR THE PERIOD THEN ENDED**  
**January 31, 2024 and 2023**

**CONSOLIDATED**

	1 Month Ended Jan. 31, 2024		1 Month Ended Jan. 31, 2023		10 Months Ended Jan. 31, 2024		10 Months Ended Jan. 31, 2023	
		Pct		Pct		Pct		Pct
<b>RECEIPTS</b>								
INTEREST INCOME	\$ 6.73	0.00	\$ 7.33	0.00	\$ 76.98	0.00	\$ 84.38	0.00
PULL TAB RECEIPTS	1,012,572.00	40.64	1,221,144.00	51.19	10,604,606.00	44.26	12,352,001.00	52.48
E-TAB RECEIPTS	1,392,209.50	55.88	1,095,280.00	45.91	12,723,180.00	53.10	10,653,962.50	45.26
E-BINGO RECEIPTS	42,025.80	1.69	20,538.50	0.86	260,075.80	1.09	158,711.50	0.67
PADDLETICKET RECEIPTS	4,380.00	0.18	3,810.00	0.16	36,660.00	0.15	28,530.00	0.12
RAFFLE RECEIPTS	0.00	0.00	9,250.00	0.39	0.00	0.00	9,250.00	0.04
BINGO RECEIPTS	40,452.00	1.62	35,532.00	1.49	334,622.00	1.40	334,869.00	1.42
<b>TOTAL RECEIPTS</b>	<b>2,491,646.03</b>	<b>100.00</b>	<b>2,385,561.83</b>	<b>100.00</b>	<b>23,959,220.78</b>	<b>100.00</b>	<b>23,537,408.38</b>	<b>100.00</b>
<b>COST OF SALES</b>								
PULL TAB PRIZES	858,353.00	34.45	1,041,591.00	43.66	8,997,784.44	37.55	10,517,952.00	44.69
E-TAB PRIZES	1,210,603.35	48.59	966,955.00	40.53	11,093,184.95	46.30	9,322,918.55	39.61
E-BINGO PRIZES	35,721.92	1.43	17,457.71	0.73	221,064.32	0.92	134,904.65	0.57
PADDLETICKET PRIZES	2,720.00	0.11	2,540.00	0.11	23,600.00	0.10	18,000.00	0.08
BINGO PRIZES	28,165.93	1.13	23,329.89	0.98	270,261.64	1.13	267,397.32	1.14
<b>TOTAL COST OF SALES</b>	<b>2,135,564.20</b>	<b>85.71</b>	<b>2,051,873.60</b>	<b>86.01</b>	<b>20,605,895.35</b>	<b>86.00</b>	<b>20,261,172.52</b>	<b>86.08</b>
<b>GROSS PROFIT</b>	<b>356,081.83</b>	<b>14.29</b>	<b>333,688.23</b>	<b>13.99</b>	<b>3,353,325.43</b>	<b>14.00</b>	<b>3,276,235.86</b>	<b>13.92</b>
<b>OPERATING EXPENSES</b>								
PULL TAB EXPENSE	14,635.67	0.59	16,322.92	0.68	145,991.68	0.61	160,415.34	0.68
PADDLETICKET EXPENSE	68.93	0.00	0.00	0.00	480.59	0.00	131.77	0.00
BINGO PAPER SUPPLY	0.00	0.00	0.00	0.00	1,599.82	0.01	1,087.34	0.00
WAGES & PAYROLL TAXES	19,551.32	0.78	23,159.15	0.97	248,362.86	1.04	274,484.23	1.17
ACCOUNTING EXPENSE	2,617.00	0.11	2,440.00	0.10	18,647.00	0.08	17,550.00	0.07
CASH SHORT/OVER	705.16	0.03	(302.07)	(0.01)	3,483.62	0.01	2,265.41	0.01
CASH SHORT REIMBURSED	(248.41)	(0.01)	(116.96)	(0.00)	(1,164.84)	(0.00)	(388.63)	(0.00)
E-TAB REVENUE SHARING	62,029.24	2.49	49,996.54	2.10	535,776.72	2.24	442,825.99	1.88
E-BINGO PROVIDER FEE	920.08	0.04	531.42	0.02	5,936.79	0.02	3,482.86	0.01
ADVERTISING EXPENSE	0.00	0.00	286.00	0.01	2,574.00	0.01	2,665.70	0.01
INSURANCE W/C EXPENSE	0.00	0.00	0.00	0.00	0.00	0.00	903.00	0.00
DUES & SUBSCRIPTIONS	0.00	0.00	0.00	0.00	0.00	0.00	276.30	0.00
OFFICE & POSTAGE	2,831.27	0.11	2,016.41	0.08	40,269.42	0.17	34,141.29	0.15
MN UBIT TAX	0.00	0.00	21.00	0.00	0.00	0.00	21.00	0.00
LOCAL GAMB TAX -10%	26,763.41	1.07	27,202.48	1.14	106,036.57	0.44	121,602.28	0.52
MN COMB REC TAX	121,362.30	4.87	125,425.66	5.26	1,100,868.55	4.59	1,126,913.11	4.79
MN 8.5% TAX	786.77	0.03	488.61	0.02	6,266.14	0.03	6,260.36	0.03
REGULATORY FEE	3,397.97	0.14	3,111.73	0.13	30,023.02	0.13	29,429.53	0.13
RENT EXPENSE	49,077.91	1.97	22,665.68	0.95	381,917.49	1.59	219,775.87	0.93
<b>TOTAL EXPENSES</b>	<b>304,498.62</b>	<b>12.22</b>	<b>273,248.57</b>	<b>11.45</b>	<b>2,627,091.43</b>	<b>10.96</b>	<b>2,443,842.75</b>	<b>10.38</b>
<b>OPERATING INCOME</b>	<b>51,583.21</b>	<b>2.07</b>	<b>60,439.66</b>	<b>2.53</b>	<b>726,234.00</b>	<b>3.03</b>	<b>832,393.11</b>	<b>3.54</b>
<b>LAWFUL PUROSE EXPENSES</b>								
DONATION	80,000.00	3.21	68,452.19	2.87	770,000.00	3.21	918,452.19	3.90
ORG LICENSE / FEES	0.00	0.00	0.00	0.00	1,050.00	0.00	1,050.00	0.00
<b>TOTAL LAWFUL PURPOSE EX</b>	<b>80,000.00</b>	<b>3.21</b>	<b>68,452.19</b>	<b>2.87</b>	<b>771,050.00</b>	<b>3.22</b>	<b>919,502.19</b>	<b>3.91</b>
<b>NET INCOME (LOSS)</b>	<b>\$ (28,416.79)</b>	<b>(1.14)</b>	<b>\$ (8,012.53)</b>	<b>(0.34)</b>	<b>\$ (44,816.00)</b>	<b>(0.19)</b>	<b>\$ (87,109.08)</b>	<b>(0.37)</b>

**Exhibit B: Next Months Estimated Expenditures**

**MONTHLY EXPENDITURES TO HAVE BOARD APPROVAL**

SITE RENTAL	\$50,000.00	PER MONTH APPROX.
COMPENSATION & TAXES	\$45,000.00	PER MONTH APPROX.
PAYROLL SERVICES	\$1000.00	PER MONTH APPROX.
CONTRIBUTION TO CITIES BLAINE 10% TAX	\$140,000.00	PER YEAR APPROX.
SUPPLIES SITES & OFFICE	\$3,000.00	PER MONTH
CONTRIBUTIONS TO B.Y.H.A.	\$1,500,000.00	PER YEAR APPROX.
PULL TAB DISPOSAL	\$5,000.00	PER YEAR APPROX.
WORKERS COMP.	\$2,500.00	PER YEAR APPROX.
COST OF PULLTABS	\$20,000.00	PER MONTH APPROX.
COMBINED RCPT TAX	\$120,000.00	PER MONTH APPROX.
REGULATORY FEE	\$4,000.00	PER MONTH
CASH SHORTAGES	\$800.00	PER MONTH APPROX.
ETAB REVENUE SHARE	\$70,000.00	PER MONTH APPROX.
EBINGO PROVIDER FEE	\$10,000.00	PER MONTH APPROX.
STATE LIC. RENEWAL	\$150.00	PER SITE PER YEAR
MANAGER LIC. RENEWAL	\$150.00	PER YEAR
UNIFORMS	\$3,000.00	PER YEAR
CPA	\$25,000.00	PER YEAR APPROX.
ADVERTISING	\$3500.00	PER MONTH
MEAT RAFFLE INVOICES	\$6,000.00	PER MONTH
PURSES FOR BINGO	\$6000.00	PER MONTH
MISC. ADMINISTRATIVE EXPENSES	\$3,000.00	PER MONTH APPROX.

**MUST BE INCLUDED IN MEETING MINUTES MONTHLY WITHOUT FAIL!**

**Exhibit C: Gambling Report Summary**

**BLAINE YOUTH HOCKEY ASSOCIATION  
GAMBLING REPORT SUMMARY**

January-24

REVENUES	366,082
EXPENSES	(384,499)
NET INCOME	<u>(28,417)</u>

BEGINNING PROFIT CARRYOVER	160,923.17
PROFIT CARRY OVER +/-	<u>(28,416.79)</u>
ENDING PROFIT CARRYOVER	<u>132,506.38</u>

		Percentage of income
<b>Pulltabs (Net)</b>		
OLE PIPER INN	72,084	
BROADWAY PIZZA	1,886	
WILD BILLS	56,147	
CLIVE'S	<u>24,102</u>	
	164,219	43.31%
<b>Etabs</b>		
OLE PIPER INN	35,503	
BROADWAY PIZZA	60,135	
WILD BILLS	52,348	
CLIVE'S	<u>33,620</u>	
	181,606	51.00%
<b>E-Bingo</b>		
OLE PIPER INN	1,129	
BROADWAY PIZZA	2,308	
WILD BILLS	1,602	
CLIVE'S	<u>1,264</u>	
	6,304	1.77%
<b>Sports Tipboard</b>		
OLE PIPER INN	-	
BROADWAY PIZZA	-	
WILD BILLS	-	
CLIVE'S	<u>-</u>	
	-	0.00%
<b>Paddlewheel</b>		
OLE PIPER INN	1,260	
BROADWAY PIZZA	400	
WILD BILLS		
CLIVE'S	<u></u>	
	1,660	0.47%
<b>Bingo</b>		
OLE PIPER INN	1,628	
BROADWAY PIZZA	2,146	
WILD BILLS	8,980	
CLIVE'S	<u>(468)</u>	
	12,286	3.45%
<b>Raffle</b>		
OLE PIPER INN		
BROADWAY PIZZA	-	
WILD BILLS	-	
CLIVE'S	<u>-</u>	
	-	0.00%
<b>Interest</b>	7	

Taxes	
MN COMBINED RECEIPTS	121,362.30
MN 8.5%	786.77
REGULATORY BOARD FEE	3,387.97
LICENSE & PERMITS	
LOCAL 10%	26,763.41
FEDERAL UBIT	
STATE UBIT	<u>-</u>
	152,310.45
<b>Total allowable expenses</b>	
GAMES PURCHASED	14,704.60
COMPENSATION & TAXES	19,561.32
PENALTIES & INTEREST	
ACCOUNTING	2,617.00
BOND	
ETAB REV SHARING	62,029.24
EBINGO PROVIDER FEE	920.00
RENT	49,077.91
OFFICE & SUPPLIES	2,631.27
CASH SHORT	705.16
CASH SHORT REIMB	(248.41)
REPAIRS & MAINTENANCE	<u>-</u>
	152,188.17
<b>Donations</b>	
Donation	<u>80,000.00</u>
	80,000.00

Net Revenues 366,081.83

Expenses 384,498.62

**BLAINE YOUTH HOCKEY ASSOCIATION  
GAMBLING REPORT SUMMARY**

January-24

	<u>OLE PIPER INN</u>	<u>BROADWAY PIZZA</u>	<u>WILD BILLS</u>	<u>CLIVE'S</u>	<u>TOTAL</u>
GROSS RECEIPTS	876,449.90	514,418.95	746,737.15	354,033.30	2,491,639.30
PRIZES PAID	764,846.39	447,543.19	627,659.39	295,515.23	2,135,564.20
NET RECEIPTS	111,603.51	66,875.76	119,077.76	58,518.07	356,075.10
PRIZE PAYOUT %	87%	87%	84%	83%	86%
GAME CLOSED	83	4	67	41	195
INTEREST EARNED	2.49	1.55	1.82	0.87	6.73
EXPENSES	54,132.00	37,360.06	39,879.80	20,816.31	152,188.17
TAXES PAID	54,028.76	32,354.30	44,522.95	21,404.44	152,310.45
NET PROFIT	3,445.24	(2,837.05)	34,676.83	16,298.19	51,583.21
			YTD NET PROFIT		(44,816.00)
			YTD CONTRIBUTIONS		770,000.00



BYHA MONTHLY BOARD MEETING SIGN-IN (PLEASE PRINT YOUR NAME)

DATE: 2-19-24

1	Sumanni Lawan	21	
2	Shannon Schutte	22	Jordan Axelrod
3	Heather Cayen	23	Kyle Busch
4	CHRIS FORT	24	Nancy Mantus
5	SAKE BEISZ	25	
6	Krista Nielsen	26	
7	Carnie Krautkramer	27	
8	Kyle Busch	28	
9	Joe Fildon	29	
10	Laura Kroger	30	
11	Ann Delziel	31	
12	Sarah Tuitan	32	
13	Katie Cady	33	
14	Amber Schuler	34	
15	Marc Bjorklund	35	
16	David Diamond	36	
17	Naanno Gremten	37	
18	Tyler Buffo	38	
19	Bryan Bakke	39	
20		40	