

| Board Members: | Present | Board Members: | Present | Visitors: | Present |
|-----------------------|----------------|-----------------------|----------------|------------------|----------------|
| Dave Simons | X | Greg Hammond | | Dan Nerka | |
| Ryan Taylor | X | Andy Gross | X | Annie Dybsetter | |
| Michael Ahern | X | Skip Longen | X | Katie Nelson | |
| Jamie Shepard | X | | | Dawn Erb | |
| Scott Macho | | | | Scott Henderson | |
| Elliot Vesper | | | | | |
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*** Note: Minutes subject to board approval ***

Call to Order:

Meeting called to order at 7:01pm

Gambling Report:

Presidents Report:

Mr. Simons reviews the goals and

Mr. Simons reports that the mite numbers are growing and there is a focus on the U8 girls. Squirts numbers are looking good and there is hope for an A team. Peewees and Bantams are looking to Co-Op with Inver Grove Heights to provide the appropriate levels of play. He also states there are enough numbers to host a U10 team as well. U12 is an area of focus and the board plans to meet with the DOC and review options in the following months.

Mr. Simons reviews the avenues of fundraising.

Mr. Simons thanks the members for their time and also the association members in attendance.

Vice President Report:

Mr. Ryan reports that he is looking into more ways to improve communication between the families and the association. Specifically communication between teams and coaches.

Treasurer's Report:

Mr. Ahern states that we essentially broke even. The budgeted revenue was \$193k. The actual revenue was \$183k. He states that there are 2 aspects to the budget. There is a hockey operations and an administration budget. The budgeted level for the budget was \$148k for hockey operations and the administration was \$45k. Mr. Ahern reports that the actual cost for hockey operations was \$163k and \$40k for administration. Mr. Ahern reports that all in all there is a \$19k deficit.

Mr. Ahern reports that our registration revenue was \$10k down from last year.

Mr. Ahern reports that our fundraising revenue was \$10k down from last year.

Mr. Ahern states that our revenue for tournaments was down \$5k from last year.

Mr. Ahern reports that our program endowment is set. He states that we have \$6,050 restricted and \$48,000 in unrestricted with a total of \$54k.

Mr. Ahern reports that the tournaments that we hosted made a \$20k profit. The 2 peewee tournaments made \$7,900. The 2 squirt tournaments made \$7,600. Mr. Ahern reports that the Bantam B1 Regional tournament brought in \$2,800. He states that we host the regionals in order to increase our chances of hosting a State tournament for District 8 where we make more profit.

Mr. Ahern also reports that the squirt C tournament that we Co-hosted with Inver Grove Heights brought in \$1,000.

Mr. Ahern reports that each team in our association had a minimum of 3 tournaments. Two local tournaments and one out of town.

Mr. Ahern states that our dryland rental revenue is \$8,400.

Mr. Ahern states that the Wild Strength and Conditioning program, Fitness groups, and other clinics are scheduled to rent the dryland facility.

Mr. Ahern states that there will be an emphasis on our teams next year to increase the use by our association teams. The DOC and the assistant DOC are formulating a plan to make the use of the room easier, for an example have it scheduled for the team.

Mr. Ahern states that there has been discussions with the city regarding naming rights for the dryland facility which could possibly increase revenue.

Recruitment Update:

Mr. Gross states that his goals for last year were to raise youth hockey awareness throughout the community. Another goal was to be the go to person for community members interested in joining hockey. He also has a goal to promote affordability for the growing sport and hoping to gain interest.

Mr. Gross reports that he participated in all the events hosted by the community. He also states that he started a summer floor hockey league in August with the assistance of Ms. Shepard and Mr. Hammond. His goal is to try and encourage kids from other sports and kids to try the sport.

Mr. Gross reports that he also partnered with the Kids Choice programs through the school and asked the city council for a grant for the ice time. The event was called the Enrichment Program. He states that that was a huge success with numbers at the event.

Mr. Gross reports that things to improve for next year is to meet the goal of the 2 on 2 challenge through USA Hockey. He would like to make the Silver division.

Mr. Gross also states that one thing he plans to incorporate into the summer months is the 10,000 puck challenge. He would like the players in the association to have a goal of shooting 10,000 pucks over the summer months. He would also like to ask the parents for their honesty and he would also like to plan to meet two times a month to help manage the improvement and skill development.

Fundraising Update:

Mr. Hammond was not present.

Events Update:

Mr. Longen reports that the 5k/10k is still in the planning and approval stage. He states that it will be held at the Kaposia Landing.

He states that in order to make profit we would be from the sponsorship and registration. The goal would be for \$5,000 in sponsorships and 200 racers.

Mite Update:

Mr. Longen reports that there were 3 traveling teams. He states that each team had 6 home games and 6 away games and also 2 tournaments. He also states that the 2 U6 teams also had a scrimmage at the end of the year with the Johnson/Como/North St. Paul association.

Mr. Longen also states that there will be a advanced and intermediate teams according to the way the numbers fall at their age group.

Mr. Longen states that the advanced mite team will look into more full ice games after the first of the year with the understanding that we are allowed 6 for the year.

Adjourn

Meeting adjourned at 8:08pm