

My name is **Janine Mabe**, and I am the Club Director for Palmetto Strikers Volleyball Club in Mt. Pleasant, SC. I have been leading the club since 2015, overseeing day-to-day operations, coach compliance, athlete programming, and all travel and event logistics. My connection to the sport also comes from being a volleyball parent; both of my daughters played club volleyball from 2010 to 2017, giving me firsthand insight into the athlete and family experience. Over the past decade, I've had the privilege of working closely with athletes, families, coaches, and Palmetto Region leaders, and I am deeply committed to supporting the continued growth of volleyball in South Carolina.

In addition to my volleyball leadership experience, I bring more than 20 years of professional expertise in organizational management, budgeting, staffing, conflict resolution, and program development. Throughout my career, I have led teams, managed budgets, improved operational systems, and strengthened communication and client relationships. These skills directly inform how I approach club governance and community engagement.

I am running for the PVA Board of Directors because I wish to contribute to the positive, transparent, and athlete-centered environment across our region. If elected to the Board, I will work collaboratively with the current board and region leadership to support ongoing initiatives and help strengthen processes already in motion. My goal is to be a constructive, solutions-focused partner who listens, contributes thoughtfully, and helps build alignment among clubs, officials, staff, and families. I look forward to supporting the board's efforts to enhance communication, promote consistency across the region, and create the best possible environment for all athletes in the Palmetto Region.

JANINE A. MABE

Candidate for Board of Directors — Palmetto Region Volleyball Association

VOLLEYBALL LEADERSHIP EXPERIENCE

Palmetto Strikers Volleyball Club — Club Director | Mt. Pleasant, SC | 2015–Present

- Direct daily club operations, strategic planning, and program development.
- Manage budgeting, A/P, A/R, and financial workflow.
- Oversee travel season logistics, camps, clinics, and academy operations.
- Track coach certifications, memberships, and USA Volleyball compliance.
- Serve as liaison and mediator between parents, athletes, and coaches.
- Coordinate team travel, hotel blocks, and staff itineraries for regional/national events.

RELEVANT PROFESSIONAL LEADERSHIP EXPERIENCE

Brand Name Real Estate, Real Estate Agent, 2010 – present, Charleston, SC

- Advise clients on market conditions, pricing, financing, and property value assessments
- Guide buyers through showings, inspections, and purchase decision-making.

Adecco (formerly Olsten Staffing), Branch Manager, July 2007 – June 2010, Charleston, SC

- Sold and managed key accounts while leading full-cycle recruiting for finance, accounting, and management roles.
- Provided employee counseling and resolution, improving satisfaction and performance.
- Presented and administered benefits programs including insurance, 401k, compensation, and performance reviews.
- Managed monthly P&L statements and resolved discrepancies.

Ultimate Staffing, Branch Manager, Nov 2003 – June 2007, Washington, DC

- Ranked 3rd nationally for direct-hire placement.
- Grew branch from 1 to 7 employees; increased net profit 300% year over year for 3 consecutive years.
- Led recruitment, training, and high-volume staffing operations.

Today's Legal Staffing — Selling Branch Manager, Oct 2001 – Oct 2003 | Washington, DC

- Opened new branch; managed staff, recruiting, and budgeting.

Acsys, Inc. (formerly Don Richard Associates), Washington, DC

Sr. Business Developer, Acsys Business Consulting, Feb 2000 – Oct 2001

- Recruited senior-level accounting and finance professionals for project roles.
- Grew revenue 318% over prior 12 months through business development.
- Conducted market research and led proposals for targeted clients.
- Trained Regional Account Managers and Business Developers.

Regional Account Manager, Apr 1999 – Jan 2000

- “Peak Performer” for sales; managed \$3.8M portfolio.
- Increased quarterly revenue by 20% through strong relationship building and cross-selling.

Corporate Staffing Specialist / Direct Hire Placement, Nov 1997 – Mar 1999

- Recruited and placed candidates into direct-hire roles.
- Developed client base through marketing, sourcing, and referrals.

ABS Complete Printing Services, Office Administrator, July 1992–Oct 1997, Upper Marlboro, MD

- Managed staff of 15, budgets, financials, A/P & A/R, and employee performance.

EDUCATION

B.A., Business Administration (Minor: Paralegal Studies), University of Maryland

A.A., Business Administration, College of Southern Maryland