

**Mass Adult State Soccer**  
**Profit & Loss**  
 January through December 2017

	Jan - Dec 17
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
Miscellaneous	10.00
Member Registration	142,907.52
Team Registration	2,813.00
Sponsorships	0.00
Tournament Passes	-140.00
<b>Total Income</b>	145,590.52
<b>Gross Profit</b>	145,590.52
<b>Expense</b>	
<b>Administration</b>	
AED Subsidy	2,000.00
Bank Fees	321.50
Facility Rental	3,023.00
Food Services	813.46
Game Tickets	6,492.06
Internet Services	2,560.00
Legal Services and Fees	2,726.65
Miscellaneous	213.81
Newsletter	500.00
Office Supplies	524.99
Postage and Delivery	398.93
Promotional Materials	3,071.11
Services	
Administrative	32,195.23
Financial	2,755.00
<b>Total Services</b>	34,950.23
Software	74.36
Telephone	2,745.00
Travel	
Air	1,017.00
Auto	950.18
Lodging	1,030.47
Meals	859.19
<b>Total Travel</b>	3,856.84
Website	
Development	7,593.15
Hosting	5,293.18
<b>Total Website</b>	12,886.33
<b>Total Administration</b>	77,158.27
<b>Competitions</b>	
Tournament Equipment	460.83
Other Competition	
Awards	156.60
Site Fees	566.67
Miscellaneous	12.49
<b>Total Other Competition</b>	735.76
Champions Cup	
Field Fees	1,375.00
Referee fees	2,062.00
Miscellaneous	175.18
<b>Total Champions Cup</b>	3,612.18
National Cup	2,449.75

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	<u>Jan - Dec 17</u>
<b>New England Soccer Open</b>	
Apparel and Banners	115.12
Facilities	0.00
<b>Total New England Soccer Open</b>	<u>115.12</u>
<b>Regional Cup</b>	
Field Fees	250.00
Referee Fees	890.00
Travel	850.00
<b>Total Regional Cup</b>	<u>1,990.00</u>
<b>Veterans Cup</b>	
Registration Subsidy	5,400.00
<b>Total Veterans Cup</b>	<u>5,400.00</u>
<b>Competitions - Other</b>	<u>900.00</u>
<b>Total Competitions</b>	15,663.64
<b>Registration</b>	
Card Printing and Mailing	11,666.29
Credit Cards Fees	5,331.61
Paypal Processing Fees	1,562.26
Registration Expense	
Amateur	117,088.00
Coach	40.00
<b>Total Registration Expense</b>	<u>117,128.00</u>
<b>Total Registration</b>	<u>135,688.16</u>
<b>Total Expense</b>	<u>228,510.07</u>
<b>Net Ordinary Income</b>	-82,919.55
<b>Other Income/Expense</b>	
Other Income	
Interest	1,212.82
<b>Total Other Income</b>	<u>1,212.82</u>
<b>Net Other Income</b>	<u>1,212.82</u>
<b>Net Income</b>	<u><u>-81,706.73</u></u>