

White Bear Lake Hockey Association  
Monthly Gambling Membership Meeting  
(Open to All Membership)  
January 10, 2018

1. The following members were present: : Chris LeClair, Chris Olson, Terri Dresen, Heide Geir, Lorrar Rolfer, Harley Greene, Chris Gist, Jessica Goetl, Scott Ide, Brian Griffin, Sarah Smith, Michael Schmidt, Kevin McFarlane
2. Meeting called to order at 7:00 by Kevin McFarlane
3. Chris Gist approved December's gambling minutes. Heide Geir seconded. Motion carried.

**11/17 Monthly statistics**

Pull-tab sales were up \$8667 from October	Net Profit	\$187,191
Paddlewheel Sales were down \$10505 fr October	Net Profit	\$8,005
Bingo Sales were up \$8667 from October	Net Profit	\$21,640
Tipboard Sales were up \$6050 from October	Net Profit	\$2300
E-Gaming Sales were up \$347 from October	Net Profit	\$29,298.15
	Total	\$269,586.39

Payout Percentage: 83%

Balance as of today: \$498,140

*\*balance is high due to calendar raffle deposits\**

Allowable Expenses (February 2018)

- Routine

Lawful Purpose Expenditures (February 2018)

- Routine (City of WBL taxes)
- Routine (City of Vadnais Heights taxes)
- Routine (City of Maplewood taxes)

**3<sup>rd</sup> Annual Calendar Raffle-Update**

Total Calendars Sold:

2478 team sales = \$61,950

105 family sales = \$2,625

314 pull tab booth sales = \$7,850

141 additional sales = \$3,525

Total = \$75,950 (last year total \$69,300)

Buyouts = \$18,000

Total deposits \$75,950

Total Sales \$76,225

\*The calendar raffle reports, such as deposits and checks for prizes paid will be reconciled by our accountants, MN Gaming. They will review the calendar raffle and my records for our December tax return. At this point we are off by \$275.00, a total of 11 calendars\*

Expenses paid - \$15,000 (prizes)

Calendar cost - \$6,104.27

Total = \$21,104

Total:

Profit - \$93,950

Expenses - \$21,104

**TOTAL PROFIT = \$72,846!**

**Team Sales Winners:**

1<sup>st</sup> place – Bantam AA \$1000 selling 75

2<sup>nd</sup> place – Mite 2 Gray \$300 selling 18

3<sup>rd</sup> place – Mite 1 Orange \$200 selling 15

**Family Sales Winner:**

Cheya Gerard \$500 selling 20

Other expenses not directly related to the calendar raffle paid from General Account

Award prizes 1<sup>st</sup>, 2<sup>nd</sup> and 3<sup>rd</sup> place – teams \$1500

Award prizes 1<sup>st</sup> place – family \$500

\$5 reimbursement additional calendars sold - \$1350

I'd like to thank the team managers for all their help with the calendar raffle.

Overall, it went very smooth and the team managers were very helpful. THANK YOU!!

**Motion**

Chris motioned to donate \$76,000 from gambling to the Rink Improvement fund. Heidi Geir seconded. Motion carried.

**Player Appreciation Party**

What date should we do this? We've done it in February in the past and on a Saturday around 1pm. It is a 2 hour party with free food, games and prizes for players. General donated prizes for a raffle.

### **Employee Holiday Bonus**

Each year employees have received a holiday bonus. It was missed this year. The total paid for the employee bonus would be \$3150.

Less than 1 year - \$25

1 to 3 years - \$50

4 to 6 years - \$75

7 to 9 years - \$100

10 to 12 years - \$125

12+ years - \$150

Chris Olson motioned for the employees to receive their holiday bonuses that total \$3150. Heide Geir seconded. Motion carried.

### **Adjournment**

Chris Gist motioned to adjourn meeting. Scott Ide seconded. Motion carried. Meeting adjourned at 7:11 pm.

White Bear Lake Area Hockey Association  
Monthly Board Meeting  
(Open to All Membership)  
January 10, 2018

1. The following members were present: Chris LeClair, Chris Olson, Terri Dresen, Heide Geir, Lorry Rolfer, Harley Greene, Chris Gist, Jessica Goeltl, Scott Ide, Brian Griffin, Sarah Smith, Michael Schmidt, Kevin McFarlane
2. Meeting called to order at 7:11 by Kevin McFarlane
3. Approval of agenda: Chris Gist motioned to approve the agenda. Heide Geir seconded. Motion carried. Chris Gist approved December's meeting minutes. Heide Geir seconded. Motion Carried.

Open Forum: Chris LeClair suggested that an email be sent to coaches about when sharing ice; don't take the locker rooms next to each other in case there is a game after the practice. There is a potential for something to happen between teams after the game and/or teams can't talk strategy if the locker rooms are right next to each other. Terri said that she'd send an email regarding this to the managers and coaches. Chris also said there is also a big problem with the ice scheduling. There are a lot of reschedules due to tournaments and bunch of double bookings for games and practices with multiple teams. We need to set up a meeting in the next week to meet with Emily and Chad to figure out where to go from here. Scott Ide said he'd contact Chad to get the meeting set up.

Lorry stated again that she needs to get shifts sooner than later. There are still approx. 200 members that have not fulfilled their DIBS hours, but she needs schedules to see how many shifts are even available.

4. Treasurer's Report: Heide Geir
  - Still don't have any ice bills to send out to teams
  - General Fund: \$14,749.00
  - Rob Sund: \$3829.18
  - Savings: \$34917.60
  - Rink Improvement: \$54682.00
  - Receiving emails from a few managers about some parents that have not paid their team fees. Heide will invoice them and then have it set up where they can't register their player for next season without paying the team fee first. Terri will send out an association wide email regarding this.
5. Vice President of Business Operations report: Rob Thilmany

- Our jersey coordinator has stepped down so we need someone to step up
- Maybe we look at having the parents pay for their player's jersey at the time of registration and the players keep their jersey at the end of each season. We wouldn't have a need for a jersey coordinator then.

6. Vice President of Hockey Report: Chris Gist

- Joel Cessna is stepping down as the Boys traveling director at the end of this season. It's going to be a huge loss.
- We need to have level coordinators put in place especially during tryouts.

7. President's Report: Kevin McFarlane

- We will be putting names on the wall of the WBSC potentially in a tiered fashion, for people who have donated to the rink improvements.
- Have spoke to a few banks regarding fundraising
- Met with Ramsey County, they thought we were giving up ice at Vadnais and solely going to WBSC. They asked if we would be willing to work with Mahtomedi to use County. We will have rights to County Arena next year. Mahtomedi's contract is up then.
- The City of WB sent Kevin a picture of what the new rink will look like once completed. They approved everything that we had asked for.
- Knows of a gentleman that is interested in putting a 3v3 rink at WBSC. Kevin told him to get a hold of the City ASAP for a possible addition.
- Need to update our wall of fame with more than just Division 1 players and figure out what we want to do with our trophies.

D2 Representative: Chris LeClair

- Hosting the C Peewee tournament at WBSC Feb 22-25.
- Asked Heide to send out an email to team managers to not issue any refunds until after March 1<sup>st</sup>.

8. Boys Hockey Director report- Joel Cessna (via email)

- Would like to post an ad for coaches for next season in March's issue of Lets Play Hockey.
- Also sending out a survey to all team managers that need to be given to the PLAYERS to complete. It is NOT for parents to take or participate in.

9. Girls Hockey Director report- Sarah Smith

- Girls' hockey day is January 13. USA families will be there selling apparel to support the girls going to the Olympics.

10. Player Development Report- Scott Ide – Player Development

- Met with the JV and Varsity coach over Christmas to discuss development. They want to get more involved again.
- Still looking for ice for the summer program. Will know more in the next 3-4 weeks.
- Some coaches are jumping over the concrete wall at WBSC while impatiently waiting for the room to be opened upstairs. This needs to stop immediately!!

11. Coordinators Report – Brian Griffin

- Winterblast Mite 3 and 4 starts this coming weekend. We have a heated trailer.
- Winterblast games run from 8am – 9pm.
- Looking at expanding the Winterblast next season. More info to come.
- Will be getting a kickback from the Village Inn for this tournament.

12. Junior Gold Coordinator – Tim Fletcher

- Not present

13. Old Business

None

14. New Business: None

15. Meeting Adjournment

Chris Gist motioned to adjourn meeting. Heide Geir seconded. Motion carried

Meeting adjourned at 8:17 pm