

A dynamic action shot from an ice hockey game. In the foreground, a player's teal jersey and blue and white hockey stick are visible. In the background, a player in a yellow jersey and white helmet is skating, with a large spray of ice shavings kicked up behind them. The scene is set in an indoor arena with a dark, truss-like ceiling.

**Blue Blazer**  
EVENTS GROUP LLC

# TEAM TRAVEL & HOTEL SOURCING

## Let us do the hotel shopping for you.

*You just get ready for game time.*

We do all the leg work for you to find the best hotels at rates within your budget. We specialize in team travel events that require 10 or more sleeping rooms per night. We work with all major hotel brands. Our focus is on you and your team.

## When it matters.

*And it always matters.*

We negotiate your room rate, meeting room rental, any food & beverage, and A/V requirements you have - **at no cost to you.** Our complimentary service frees up your time while we leverage our industry contacts and buying power to deliver the highest level of hotel selection at the best rates and terms for your team.

## It's not complex.

*Terms. Conditions.*

*Risk. No sweat.*

1. We negotiate the contract rates and terms in the most advantageous way for you.
2. You sign the hotel's contract, and then send your rooming list (we have a template) and payment directly to the hotel.
3. In many cases we get hotels to waive pre-payment and allow individual guests to settle their room charge upon check-out.

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“Using your service for the first time went incredibly easy and efficient. We'll continue to utilize your hotel search services for our away games and our visiting teams.”

- Coach, New Jersey Hitmen  
USPHL 18 U AAA Tier 1

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“Your service allowed our coaches and parents to neutralize individual hotel preferences and settle on having you find us the best deal and accommodations.”

Coach, Southern Rhode  
Island Jr. Rams

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“You saved us \$20 under published internet prices each night on the room rates, and helped us get complimentary meeting space for the team.”

VP, Southern Rhode Island  
Youth Hockey Association

## FAQ's

### How does it work?

Before you contact any hotels, give us your travel dates, number of rooms you need, and your preferred destination. We will contact every appropriate hotel in that area to get you the absolute lowest room rates, best amenities and most flexible contract policies. We will email you a list of hotel options to choose from. Pick the option that works best for your group and we will have that hotel send you the proper contract for your review and signature. You never have to sign anything with us or pay us any money. The contract is between you and the hotel. You will send your rooming list and payment to the hotel like you normally would. You're just using us to save lots of your valuable time, and our relationships and buying power to negotiate the best rate, amenities, and contract policies for you.

### What do you charge for your service?

**This is a complimentary, no-cost service to you.** You never pay us anything. The hotels compensate us for sending them business. This way, we never have to charge our customers for our services. Because of our existing relationships, we often get better rates than if you were to call each hotel directly. Take advantage of us!

### Do you take away my travel rewards points if I use you?

Never. Any participating hotel that offers a travel rewards program (i.e., Marriott Rewards, Starwood Preferred Guest, Hilton Honors, etc.) will give YOU the points. We never take away any of your travel rewards points. We can communicate your rewards program number to the hotel to make sure your account is credited the points.

### I already contacted hotels but haven't contracted anything. Can I still use you?

Yes. Before contacting any other hotels, contact us right away so we can ensure you're getting the best rates, amenities, upgrades, and contract policies possible.

### Can you help me charter a bus or plane?

Yes. We can get you the absolute best rates for motor coach charters, van rentals and any other ground transportation requests, as well as charter air service. There is never a cost for this service.



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# CONTACT US.

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