

USASA
Profit & Loss by Class

	Committees	Employees	General and Administrative	Indirect Expense	Meetings	National Amateur Champ	National Cup	NBOD	Other Income	Player/Team Registration	Under 23 Cup	Veteran's Cup	Womens Tournament	TOTAL
Income														
4200 Affiliation Fees														0.00
4029 National Associate Fee										1,000.00				1,000.00
4060 National League Affiliation Fee										7,000.00				7,000.00
4062 Regional League Affiliation Fee										2,500.00				2,500.00
Total 4200 Affiliation Fees	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	10,500.00
4210 Player Registration														0.00
4001 Player Registration - Premier										330,600.00				330,600.00
4002 Player Registration - Standard									0.00	1,535,072.00				1,535,072.00
4003 Player Registration - Liab Only										198,283.00				198,283.00
4004 Player Registration - Indoor										18,550.00				18,550.00
4005 Player Registration - U20										8,766.00				8,766.00
4006 Player Registration - U23										22,130.00				22,130.00
4008 Player Registration -Tournament										27,258.00				27,258.00
Total 4210 Player Registration	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	2,140,659.00
4215 Team Registration														0.00
4058 USL Team Registration Fee										11,900.00				11,900.00
4076 NPSL Team Registration Fee										10,800.00				10,800.00
4086 MSSL Team Registration										2,925.00				2,925.00
4087 Great Lakes Team Registration										375.00				375.00
Total 4215 Team Registration	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	26,000.00
4220 Event Registration														0.00
5502 National Cup U23 Entry Fees											6,318.00			6,318.00
5511 National Cup Tourn Entry Fees							8,075.00							8,075.00
5531 Veterans Tournament Entry Fees												31,319.00		31,319.00
5551 Womens Tournament Entry Fees													1,122.00	1,122.00
Total 4220 Event Registration	\$	0.00	\$	0.00	\$	0.00	\$	8,075.00	\$	0.00	\$	6,318.00	\$	46,834.00
4300 Other Revenue Sources														0.00
4017 Mid-Year Meeting Registration					4,658.00									4,658.00
4034 Miscellaneous Income									2,578.29		0.00			2,578.29
4044 Interest Income									7,378.03					7,378.03
4048 Sponsorship									12,500.00					12,500.00
4050 Hotel Rebates									26.22					26.22
4089 Hall of Fame Ads					1,900.00									1,900.00
4090 Nike Contribution				137,500.00										137,500.00
4102 Player Passes										2,386.73				2,386.73
Total 4300 Other Revenue Sources	\$	0.00	\$	0.00	\$	137,500.00	\$	6,558.00	\$	22,482.54	\$	0.00	\$	168,927.27
Total Income	\$	0.00	\$	0.00	\$	137,500.00	\$	6,558.00	\$	22,482.54	\$	6,318.00	\$	2,392,920.27
Cost of Goods Sold														
5000 Direct Expense														0.00
5006 Player Registration Payments														0.00
8040 Player Medical Insurance										1,024,359.24				1,024,359.24
8050 USSF Player Fees										328,542.00				328,542.00
8055 Excess Liability										28,533.59				28,533.59
8060 National Affiliation Fee - USSF										9,166.67				9,166.67
Total 5006 Player Registration Payments	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	1,390,601.50
5500 Tournaments														0.00
5510 National Cup Tournament														0.00
5501 National Cup U23 Tournament														0.00
9022 NC U23's											14,307.83			14,307.83
Total 5501 National Cup U23 Tournament	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	14,307.83
9042-09 NC Comm. Tourn/Refs/Events/Awds							12,083.84							12,083.84
9042-10 NC Finals Hosting - Transp.							741.36							741.36
9042-14 NC Regional Travel Subsidy							60,000.00							60,000.00
9045-30 NC Awards Trophies							3,681.23							3,681.23
9055 National Cup Referees														0.00
9055-02 NC Ref. Airfare							4,369.59							4,369.59
9055-04 NC Ref. Gas,Parking,Tolls							250.53							250.53

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	Committees	Employees	General and Administrative	Indirect Expense	Meetings	National Amateur Champ	National Cup	NBOD	Other Income	Player/Team Registration	Under 23 Cup	Veteran's Cup	Womens Tournament	TOTAL
9055-05 NC Ref. Lodging							2,749.75							2,749.75
9055-06 NC Ref. Meals							1,296.91							1,296.91
9055-07 NC Ref. Misc. Expenses							31.42							31.42
9060-10 NC Ref Admin- Taxi,Limo,Shuttle							36.00							36.00
9060-17 NC Ref Admin - Auto Rental							690.55							690.55
9060-19 NC Ref Admin - Misc. Expenses							8.20							8.20
Total 9055 National Cup Referees	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	9,432.95
Total 5510 National Cup Tournament	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	100,247.21
5530 Veterens Cup Tournament														0.00
9015-03 VC Tourn. - Auto Rental												1,392.33		1,392.33
9015-04 VC Tourn. - Gas,Parking,Tolls												461.16		461.16
9015-05 VC Tourn. - Lodging												1,313.56		1,313.56
9015-06 VC Tourn. - Meals												2,171.00		2,171.00
9015-14 VC Tourn. - Office Supplies												3,815.78		3,815.78
9015-15 VC Field rental												17,750.00		17,750.00
9015-16 VC Comm. Hosting/Refs/Awards												10,987.75		10,987.75
9015-96 VC Tourn. - Trophies												4,042.79		4,042.79
9016-02 VC Tourn. Refs Airfare												1,215.86		1,215.86
9016-03 VC Tourn. Refs Lodging												20,117.44		20,117.44
9016-05 VC Tourn. Refs Meals												3,062.34		3,062.34
Total 5530 Veterens Cup Tournament	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	66,330.01
5550 Womens Tournament														0.00
5555 Womens Tourn Travel Subsidy													1,575.00	1,575.00
5556 Women's Tournament Expenses													11,745.53	11,745.53
Total 5550 Womens Tournament	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	13,320.53
5570 National Amateur Championship														0.00
9097-02 Airfare							762.54							762.54
9097-03 Auto Rental							540.41							540.41
9097-04 Gas,Parking,Tolls							61.00							61.00
9097-05 Lodging							531.30							531.30
9097-06 Meals							944.00							944.00
9097-13 Printing							3,152.03							3,152.03
9097-22 Office Supplies							1,374.26							1,374.26
9097-25 Trophies							414.28							414.28
Total 5570 National Amateur Championship	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	7,779.82
Total 5500 Tournaments	\$	0.00	\$	0.00	\$	0.00	\$	7,779.82	\$	85,939.38	\$	0.00	\$	187,677.57
Total 5000 Direct Expense	\$	0.00	\$	0.00	\$	0.00	\$	7,779.82	\$	85,939.38	\$	0.00	\$	1,578,279.07
Total Cost of Goods Sold	\$	0.00	\$	0.00	\$	0.00	\$	7,779.82	\$	85,939.38	\$	0.00	\$	1,578,279.07
Gross Profit	\$	0.00	\$	0.00	\$	137,500.00	\$	6,558.00	-\$	7,779.82	-\$	77,864.38	\$	814,641.20
Expenses														
5600 Indirect Expense														0.00
5004 Regional Support														0.00
8030-01 Regional Support Region I					40,000.00									40,000.00
8030-02 Regional Support Region II					40,000.00									40,000.00
8030-03 Regional Support Region III					40,000.00									40,000.00
8030-04 Regional Support Region IV					40,000.00									40,000.00
Total 5004 Regional Support	\$	0.00	\$	0.00	\$	160,000.00	\$	0.00	\$	0.00	\$	0.00	\$	160,000.00
5007 Grants					7,000.00									7,000.00
5010 Database Rebate Program					1,484.00									1,484.00
5015 State Website Assistance					18,770.00									18,770.00
Total 5600 Indirect Expense	\$	0.00	\$	0.00	\$	187,254.00	\$	0.00	\$	0.00	\$	0.00	\$	187,254.00
5999 General and Admin Expense														0.00
6001 Board Expenses														0.00
6005 President								31.61						31.61
6000-05 President Lodging								2,288.36						2,288.36
6000-07 President Miscellaneous								30.00						30.00
Total 6005 President	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	2,349.97	\$	0.00	\$	2,349.97
6010 Vice President								507.20						507.20

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6010-02 VP Airfare								3,219.30						3,219.30				
6010-03 VP Auto Rental								692.35						692.35				
6010-04 VP Gas, Parking, Tolls								437.64						437.64				
6010-05 VP Lodging								2,719.71						2,719.71				
6010-06 VP Meals								411.26						411.26				
6010-08 VP Miscellaneous								40.00						40.00				
6010-12 VP Taxi,Limo,Shuttle								188.23						188.23				
Total 6010 Vice President	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	8,215.69	\$	0.00	\$	0.00	\$	0.00	\$	8,215.69
6020 Director Region I								50.00						50.00				
6020-02 Dir. Reg. I Airfare								1,122.75						1,122.75				
6020-04 Dir. Reg. I Gas, Parking, Tolls								209.30						209.30				
6020-05 Dir. Reg. I Lodging								1,858.30						1,858.30				
6020-06 Dir. Reg. I Meals								444.34						444.34				
6020-10 Dir. Reg. I Taxi Limo Shuttle								230.10						230.10				
Total 6020 Director Region I	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	3,914.79	\$	0.00	\$	0.00	\$	0.00	\$	3,914.79
6030 Director Region II														0.00				
6030-02 Dir. Reg. II Airfare								2,634.55						2,634.55				
6030-03 Dir. Reg. II Auto Rental								304.58						304.58				
6030-04 Dir. Reg. II Gas,Parking,Tolls								105.01						105.01				
6030-05 Dir. Reg. II Lodging								2,135.75						2,135.75				
6030-06 Dir. Reg. II Meals								371.66						371.66				
6030-10 Dir. Reg. II Taxi, Limo,Shuttle								110.30						110.30				
Total 6030 Director Region II	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	5,661.85	\$	0.00	\$	0.00	\$	0.00	\$	5,661.85
6040 Director Region III														0.00				
6040-02 Dir. Reg. III Airfare								2,719.60						2,719.60				
6040-03 Dir. Reg. III Auto Rental								205.53						205.53				
6040-04 Dir. Reg. III Gas,Parking,Tolls								116.69						116.69				
6040-05 Dir. Reg. III Lodging								1,921.07						1,921.07				
6040-06 Dir. Reg. III Meals								362.30						362.30				
6040-10 Dir. Reg. III Taxi,Limo,Shuttle								144.94						144.94				
Total 6040 Director Region III	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	5,470.13	\$	0.00	\$	0.00	\$	0.00	\$	5,470.13
6041 Director Region IV														0.00				
6041-02 Dir. Reg. IV Airfare								3,869.88						3,869.88				
6041-03 Dir. Reg. IV Auto Rental								46.54						46.54				
6041-04 Dir. Reg. IV Gas, Parking,Tolls								285.53						285.53				
6041-05 Dir. Reg. IV Lodging								4,331.74						4,331.74				
6041-06 Dir. Reg. IV Meals								776.54						776.54				
6041-10 Dir. Reg. IV Taxi, Limo,Shuttle								38.00						38.00				
Total 6041 Director Region IV	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	9,348.23	\$	0.00	\$	0.00	\$	0.00	\$	9,348.23
6042 Dep Director Region I														0.00				
6042-02 DD Reg. I Airfare								1,629.40						1,629.40				
6042-03 DD Reg. I Auto Rental								109.00						109.00				
6042-04 DD Reg. I Gas,Parking,Tolls								526.12						526.12				
6042-05 DD Reg. I Lodging								2,607.09						2,607.09				
6042-06 DD Reg. I Meals								479.19						479.19				
6042-10 DD Reg. I Taxi,Limo,Shuttle								20.00						20.00				
Total 6042 Dep Director Region I	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	5,370.80	\$	0.00	\$	0.00	\$	0.00	\$	5,370.80
6043 Dep Director Region II														0.00				
6043-02 DD Reg. II Airfare								1,593.80						1,593.80				
6043-03 DD Reg. II Auto Rental								350.19						350.19				
6043-04 DD Reg. II Gas,Parking,Tolls								231.26						231.26				
6043-05 DD Reg. II Lodging								2,188.21						2,188.21				
6043-06 DD Reg. II Meals								283.53						283.53				
6043-10 DD Reg. II Taxi,Limo,Shuttle								66.00						66.00				
Total 6043 Dep Director Region II	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	4,712.99	\$	0.00	\$	0.00	\$	0.00	\$	4,712.99
6044 Dep Director Region III														0.00				
6044-02 DD Reg. III Airfare								1,370.49						1,370.49				
6044-04 DD Reg. III Gas,Parking,Tolls								376.37						376.37				

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6044-05 DD Reg. III Lodging																3,045.43												3,045.43
6044-06 DD Reg. III Meals																363.22												363.22
6044-10 DD Reg. III Taxi,Limo,Shuttle																184.11												184.11
Total 6044 Dep Director Region III	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	5,339.62	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	5,339.62
6045 Dep Director Region IV																												0.00
6045-02 DD Reg. IV Airfare																2,618.70												2,618.70
6045-04 DD Reg. IV Gas,Parking,Tolls																65.53												65.53
6045-05 DD Reg. IV Lodging																1,672.13												1,672.13
6045-06 DD Reg. IV Meals																160.38												160.38
Total 6045 Dep Director Region IV	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	4,516.74	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	4,516.74
6046 Treasurer																												0.00
6046-02 Treasurer Airfare																3,821.20												3,821.20
6046-04 Treasurer Gas,Parking,Tolls																203.81												203.81
6046-05 Treasurer Lodging																3,685.88												3,685.88
6046-06 Treasurer Meals																316.03												316.03
6046-10 Treasurer Taxi, Limo or Shuttle																137.47												137.47
Total 6046 Treasurer	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	8,164.39	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	8,164.39
6047 Secretary																												0.00
6047-02 Secretary Airfare																1,656.30												1,656.30
6047-04 Secretary Gas, Parking, Tolls																20.00												20.00
6047-05 Secretary Lodging																2,412.03												2,412.03
6047-06 Secretary Meals																92.78												92.78
6047-07 Secretary Misc. Expenses																20.94												20.94
6047-10 Secretary Taxi, Limo, Shuttle																149.50												149.50
Total 6047 Secretary	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	4,351.55	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	4,35

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	Committees	Employees	General and Administrative	Indirect Expense	Meetings	National Amateur Champ	National Cup	NBOD	Other Income	Player/Team Registration	Under 23 Cup	Veteran's Cup	Womens Tournament	TOTAL
Total 7045 Office Operations	\$ 0.00	\$ 0.00	\$ 159,355.52	\$ 3,049.56	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 162,405.08
7050 Depreciation			11,000.00											11,000.00
7071 Nike Equipment				137,500.00										137,500.00
Total 8500 Office Operations	\$ 0.00	\$ 0.00	\$ 170,355.52	\$ 140,549.56	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 310,905.08
9200 Committee Expense														0.00
6052 Standing Committee														0.00
6052-01 Standing Comm - Airfare	1,001.53													1,001.53
6052-02 Standing Comm. - Auto Rental	47.49													47.49
6052-03 Standing Comm. - Gas, Park, Tol	2.28													2.28
Total 6052 Standing Committee	\$ 1,051.30	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 1,051.30
6055 Referee Committee														0.00
6055-02 Ref. Comm. Airfare	3,589.18													3,589.18
6055-05 Ref. Comm. Lodging	3,587.97													3,587.97
6055-14 Ref. Comm. Auto Rental	1,117.63													1,117.63
6055-15 Ref. Comm. Equipment Rental	30.34													30.34
6055-16 Ref. Comm. Gas,Parking,Tolls	269.24													269.24
6055-17 Ref. Comm. Meals	1,295.30													1,295.30
6055-21 Ref. Comm. Taxi,Limo,Shuttle	25.00													25.00
6055-23 Ref. Comm. Misc. Expense	10.05													10.05
Total 6055 Referee Committee	\$ 9,924.71	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 9,924.71
6069 Women's Cup Committee														0.00
6069-03 Women's Cup Comm Auto Rental	292.09													292.09
6069-04 Women's Cup Comm Gas Park Toll	90.47													90.47
6069-05 Women's Cup Comm Lodging	1,029.44													1,029.44
6069-06 Women's Cup Comm Meals	220.74													220.74
Total 6069 Women's Cup Committee	\$ 1,632.74	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 1,632.74
8071 Hall of Fame Committee	431.20													431.20
8071-01 HOF Comm. Airfare	996.20													996.20
8071-03 HOF Comm. Lodging	632.12													632.12
Total 8071 Hall of Fame Committee	\$ 2,059.52	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 2,059.52
9014 Veterans' Cup Committee														0.00
9014-02 VC Comm. Airfare	865.82													865.82
9014-03 VC Comm. Auto Rental	413.91													413.91
9014-04 VC Comm. Gas,Parking,Tolls	29.54													29.54
9014-06 VC Comm. Meals	605.04													605.04
9014-07 VC Comm. Taxi,Limo,Shuttle	198.00													198.00
9014-17 VC Comm. Miscellaneous Expenses	30.66													30.66
Total 9014 Veterans' Cup Committee	\$ 2,142.97	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 2,142.97
9030 National Cup Committee														0.00
9030-02 NC Comm - Airfare	1,578.90													1,578.90
9030-05 NC Comm - Lodging	2,639.04													2,639.04
Total 9030 National Cup Committee	\$ 4,217.94	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 4,217.94
Total 9200 Committee Expense	\$ 21,029.18	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 21,029.18
Total 5999 General and Admin Expense	\$ 21,029.18	\$ 362,347.06	\$ 170,355.52	\$ 140,549.56	\$ 80,256.08	\$ 0.00	\$ 0.00	\$ 81,330.44	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 855,867.84
Total Expenses	\$ 21,029.18	\$ 362,347.06	\$ 170,355.52	\$ 327,803.56	\$ 80,256.08	\$ 0.00	\$ 0.00	\$ 81,330.44	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 1,043,121.84
Net Operating Income	-\$ 21,029.18	-\$ 362,347.06	-\$ 170,355.52	-\$ 190,303.56	-\$ 73,698.08	-\$ 7,779.82	-\$ 77,864.38	-\$ 81,330.44	\$ 22,482.54	\$ 788,944.23	-\$ 7,989.83	-\$ 35,011.01	-\$ 12,198.53	-\$ 228,480.64
Net Income	-\$ 21,029.18	-\$ 362,347.06	-\$ 170,355.52	-\$ 190,303.56	-\$ 73,698.08	-\$ 7,779.82	-\$ 77,864.38	-\$ 81,330.44	\$ 22,482.54	\$ 788,944.23	-\$ 7,989.83	-\$ 35,011.01	-\$ 12,198.53	-\$ 228,480.64

Accrual Basis