

**BHB Board Meeting
Monday, July 13, 2015
5:30pm, VFW Curling Room**

The meeting was called to order by President Fetch.

Members Present: Sheldon Sime, Jason Frank, Sandy Stevahn, Suzanne Fuchs, Grant Mortenson, Steve Churchill, Melissa Long, Jason Fetch, Jason Fischer, Kristi Anderson-Schmidt, Joel Roloff, Craig Nelson, Heather Davis

Members Absent: Mike Odegaard, Ben Keup

Sheldon made a motion to approve last month's minutes. Melissa seconded the motion. All were in favor.

On Ice Structure Update

The job description has been approved and is up on the BHB website. Jason Fetch mentioned that we need to look at putting a closing date on the open position.

Ben Keup will be taking over the position of On Ice Director for Termites, Mites, and Squirts, since Jason Frank is resigning from the Board.

BHB has two open Board positions. One is the 2nd Vice President and the other is Member at Large.

The 2nd Vice President resigned. So, Heather Davis accepted the nomination as a replacement.

Jason Frank made a motion to approve Heather Davis as the new 2nd VP. Kristi seconded the motion. All were in favor.

The Member at Large opening is something the Board would like to have filled before our next Board meeting.

Gaming Board

Sheldon met with Melanie Mason last week along with the three people who've volunteered to be on the Gaming Board. They are Skip Fryhling, Stacia Keup, and Tim Brubakken.

Melanie talked about pull tabs and prize boards as options for BHB. We would want to do both, because we get two machines for the price of one. The bar where we put pull tabs can only charge for one machine so we'd be foolish not to do both.

Sheldon put together a list of all the gaming sites in Bismarck. This list is the bars we want to let know that we are interested in putting a pull tab machine and will be visiting them in January. Melanie did give us a list of establishments that don't have machines in it. We need to get 3-5 places so as to make some money.

Sheldon said that the Board is going to need to decide how much money we want to cash out for this. The thought is we will need between \$12-15,000 to get started. The monthly expense would run around \$1400.

We can purchase or rent the machines. Melanie thinks the best way to go is to lease. She is really excited about helping BHB get started in gaming.

BHB is not responsible for the prizes. We just fill the machines with the pull tabs.

The Attorney General's office will teach the Gaming Board how to deal with the pull tab machines and paperwork.

The Gaming Board will set a schedule as to who will go out to fill machines if a call comes in.

Another question raised was about how we want to pay the people working on the Gaming Board. The amount of money we make will depend on the location.

Jason Fetch would like all this information combined into a business case. He will work with Sheldon and the Gaming board to put together a presentation. The goal is to have this case ready by the next board meeting.

Some of the Board would like to see how much money the worst location is making and how much money the best location is making.

Jason Frank suggested doing a cost analysis about outright purchasing versus leasing the pull tab machines.

Jason Fetch suggested checking to see if this will have any impact on our Gun Raffle.

Intro to Hockey

The Intro to Hockey Committee ordered a bunch of one goal gear bags earlier this spring. They now need to order some sticks, socks, jerseys, and skates. Bill Curl said that the committee will need to order 166 skates, which will cost about \$5,000. The sticks will cost around \$200. Last year the cost for Intro to Hockey was \$22,500. This year the cost will be a little bit more. Bill will work on getting the pricing together for everything and send the Board the information.

Jason Fetch asked that as we continue with the program the Committee will need to provide a return on investment. This way we can see as a Board what we are retaining.

Regular Season

Jason Fetch and Suzanne talked about some of the issues that have been occurring with registration.

Suzanne gave an update on the number of players registered so far for this fall.

Kristi was wondering about jerseys and when she needs to get them ordered.

The Board talked about closing registration at the end of September so we have an idea as to how many jerseys we will need to order.

Preseason will start around September 14.

Tournaments

Sandy handed out a sheet listing the upcoming season's tournaments.

Jason Fischer and Sandy worked on setting these tournaments up. A lot of these are the same tournaments the teams do every year but there are a few new ones. Sandy hasn't registered for any tournaments yet, this is just to show us what would work out for teams.

The Board discussed the structure and thought behind going to these tournaments.

Sandy will forward this to Jason Fetch so he can run numbers and include the information in our forecasted budget sheet.

Jason Fischer talked about how by December 15 we need to have teams rostered. Jason and Sandy tried to be equitable with amount spent on each team. Jason wanted to know if the Board is okay with letting

teams go to additional tournaments, but the parents will be responsible for the entry and gate fees. This would only be for A teams. We would need to be upfront with the parents about this extra cost possibility.

An option would be that the teams have to meet so many games before getting the option of the extra tournament.

Sandy would like the Board to give her authority to book the tournaments.

Joel made a motion to approve authority to book tournaments based on the sheet provided and have authority to make changes if needed. Sheldon seconded the motion. All were in favor

Warm Ups and Apparel

Kristi will be sitting down with Scheels to see about having them carry certain items in the store.

Kristi will email the Board what Scheels does for warm ups with Fargo.

The question was asked about whether or not we wanted to have standardized on ice warm ups. Kristi also asked if anyone had any other thoughts on warm ups.

If we need extra jerseys will go to Scheels first.

Jason Fischer suggested having an official dryland shirt and shorts that Scheels puts on the order sheet or carries in store.

Photographer Contract

In the past, the Board opened the Photographer contract to proposals.

The question was raised as to whether we want to do a bidding process, just ask two or three people to come in and present, or do we go with someone we are happy with.

Platinum Photography is who we will be going with and the Board would like to see the pictures going back to being taken on ice.

Jason Fetch will check to see if Platinum Photography wants to do the pictures and if they would prefer to do all the pictures in one day. He will also see if they can come to next meeting and do a proposal.

Financial Report

Grant updated us on the financials.

He's going to look in to the money market account.

Grant is still getting used to how everything goes.

Jason Fischer will provide Grant with the information for the summer hockey coach payments.

Budget

Jason Fetch went over the budget sheet. He explained why he budgeted as he did.

Jason Fischer asked if we could have the Intro to Hockey equipment broken out on the budget sheet.

Fundraising

Heather mentioned she has some ideas for soliciting donations for the Meltdown.

On Ice Update

Jason Fischer asked about mini nets. Sheldon is working on filling out some donation requests through North Dakota Gaming that may help with us getting some new nets.

Jason Fischer mentioned we are looking at going with medium size nets and not with the minis.

Jason Fischer would like to have the coaching application on the website.

Dryland

Both contracts are signed.

We are still trying to contact state about our Bantam teams for this fall. Joel will try to get an answer.

Steve talked about Impact Testing. He's trying to get a hold of someone about being able to piggyback on Sanford's program.

Jason Fetch will talk with his contact at Sanford also.

This season we may just look at raising awareness.

Rink Funding

Right around 1.8million has been raised so far.

The Board discussed using social media to get this out to club about donating.

Parks & Rec

The contract has gone to the Park Board.

There are some repairs that need to be done to the rinks coming up in this next year.

For the good of organization

Sheldon made a motion to adjourn the meeting. Jason Fischer seconded the motion. All were in favor.

Meeting was adjourned at 8:00pm