## Minutes of the USASA Board of Directors Meeting Held via conference call on Wednesday, December 28, 2011

## **Attendees**

Richard Groff (President), Toni Briggs (Treasurer), Fritz Marth (Region I Director), Tony Falcone (Region I Deputy Director), Bruno Trapikas (Region II Director), Bill Davey (Region II Deputy Director), Darius Ejlali (Region III Deputy Director) Dan Trainor (Region IV Director), Jim Hamilton (Director at-Large), John Motta (Director at-Large), Duncan Riddle (Executive Director), Barbara Trainor (On-line registration Committee).

## Not in Attendance/Excused

Bill Bosgraaf (Vice President), Shonna Schroedl (Secretary), Rob La Vielle (Region III Director), Mike Maloney (Region IV Deputy Director)

The meeting came to order just after 9:00 PM EST. [Topic numbers below do not necessarily correspond to Agenda numbering]

- 1. Minutes of the December 14, 2011 USASA NBOD meeting were approved with one modification, that being on the topic of liability insurance. The minutes are to be modified to reflect liability insurance simply as \$5 million and avoid braking that figure down to "\$2 million plus \$3 million excess."
- 2. The meeting then went into Executive Session until 9:15 PM for discussion on USL payment matters.
- 3. The meeting returned to Open Session at which time Richard Groff informed the NBOD of renewed interest by Futsal organizations to organize adult competitions. Specifically he mentioned an independent [youth] Futsal organization which currently has an affiliation with Eastern New York Youth Soccer and now wants to begin an adult soccer program. In this regard, Richard has discussed insurance options with Tom Hayes who provided an initial base estimate of around \$4.00 per player which we would then need to mark-up for additional liability, and D&O insurance (and overhead to come up with a registration fee). A question was raised as to why we wouldn't charge Futsal organizations the same insurance rate and general fee as we do for other indoor participation, at which point is was noted that the first step in the process should be to determine whether this Futsal organization even wants to become a USASA member. Further discussion will take place at the upcoming USASA NBOD meeting in Kansas City.
- 4. Barbara Trainor presented an update on the on-line registration vendor selection process. She reported that both short-listed vendors, Sportsvite and Affinity, will come to the upcoming USASA NBOD meeting in Kansas City and give an approximately one-hour long (each) presentation/demonstration to the Board. The first presentation will be at 3 PM and the second at 4:30 PM. Each vendor will be provided a half-hour for preparation.

- 5. Richard Groff proposed a modification to the Data Base Rebate Program. He noted that the expectation of monthly payments from state associations is not in keeping with the actual practices, and that most payments are received based on the AGM and MYM dates. Richard suggested therefore that we issue rebates twice yearly: at the AGM for receipts through January 30<sup>th</sup>; and at the MYM for receipts through September 15. Bruno Trapikas commented that any registration data should be checked against actual remittances.
- 6. Tony Falcone reminded the Board that those USASA policies which are currently being developed should be submitted in advance of the upcoming USASA NBOD meeting in Kansas City. Richard Groff stated that he would like to have at least four policies ready for discussion at that meeting.
- 7. The next NBOD meeting will be held January 14 and 15, 2012 in Kansas City, MO.
- 8. The meeting adjourned at 9:45 PM EST.

Minutes recorded by Fritz Marth, Region I Director.