			1 01 22 3116613
	1 DROCEEDINGS		(Commonsing at 1:00 n m.)
1	PROCEEDINGS	1	(Commencing at 1:00 p.m.)
2		2	PRESIDENT GROFF: We'll start
3		3	promptly at 1:00.
4		4	Good afternoon.
5		5	We're calling to order the National
6		6	Council meeting of the United States Adult Soccer
7	UNITED STATES ADULT SOCCER ASSOCIATION	7	Association.
8		8	So our first item is we take a Moment
9		9	of Silence to think of those friends, loved ones
10	NATIONAL COUNCIL MEETING	10	of our Soccer family that have passed away or who
11		11	are ill, so please take this moment to think of
12		12	them and wish them well.
13		13	(Moment of silence.)
14	Hyatt Regency O'Hare	14	PRESIDENT GROFF: First order of
15	Rosemont, Illinois	15	business is the roll call. Chair of the
16	October 6, 2012	16	Credentials Committee.
17	1:00 p.m 2:05 p.m.	17	MR. EJLALI: Hello and welcome. I'd
18		18	like to take a moment and have all Hall of Famers
19		19	stand and be recognized. All Hall of Famers,
20	Reported by	20	please.
21	Debra K. Resling, RMR, CRR	21	(Applause for the Hall of Fame
22	Resling Sportscript, Inc.	22	Attendees.)
23	4 Cheyenne Blvd.	23	MR. EJLALI: I'm going to do roll
24	Colorado Springs, CO 80905	24	call and please respond when called with "here"
25		25	or facsimile.
1	2 AGENDA		4
2	NOENSN.	1	(The following represents the roll
3		2	call being called by Mr. Ejlali; the answers by
	ITEM Page Line	3	the respective parties.)
4	1 Moment of Silence 3 8	4	Q President Richard Groff.
5	2 Roll Call 3 14 3 Credentials Report 13 6	5	A Here.
	4 Confirmation of Minutes - 13 17	6	Q Vice-President Bill Bosgraaf.
6	2011 AGM 5 Communication	7	A Here.
7	6 Reports of Officers and 14 2	8	Q Secretary Shonna Schroedl.
0	Committees	9	A Here.
8	7 Unfinished Business 8 Amendments to the Charter 24 5	10	Q Treasurer Toni Briggs.
9	Bylaws and Policies	11	A Here.
10	9 New Business 26 23 (a) Approval of New Members 26 24	12	Q Region 1 Deputy Director I mean,
	(b) Presentation 41 11	13	Region 1 Director, Fritz Marth.
11	(c) Centennial Membership 35 3	14	A Here.
12	Campaign (d) New National Competitions 37 25	15	Q Region 1 Deputy Director, Tony
	10 Adjournment 55 6	16	Falcone.
13 14		17	A Here.
15		18	Q Region 1 Secretary, Scott Mapes?
16		19	A (No response.)
17 18		20	Q Region 1 Treasurer, John Kahmke.
19		21	A Here.
20 21		22	Q Region 2 Director, Bruno Trapikas.
22		23	A Here.
23		24	Q Region 2 Deputy Director, Bill Davey.
24 25		25	A Here.
			11 11-11-1

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	5			7
1	Q Region 2 Secretary, Dyann Pugliese.	1	Α	Here.
2	A Here.	2	Q	Georgia.
3	Q Region 2 Treasurer, Wayne Wilson.	3		Here.
4	A (No response.)	4	Q	Hawaii.
5	Q Region 3 Director, Robert LaVielle.	5		Here.
	A Here.		_	Idaho.
6	_	6		Here.
7	Q Region 2 Deputy Director; here.	7	_	
8	Region 3 excuse me Karon Byers,	8		Illinois.
9	secretary?	9	_	Here.
10	A (No response.)	10		Indiana.
11	Q Region 3 Treasurer, Jeanne Smith.	11	Α	Here.
12	A Here.	12	Q	Iowa.
13	Q Region 4 Director, Dan Trainor.	13	Α	Here.
14	A Here.	14	Q	Kansas.
15	Q Region 4 Deputy Director, Mike	15		Here.
16	Maloney.	16	_	Kentucky.
17	A Here.	17	_	Here.
18	Q Region 4 Secretary, Barbara	18	_	Louisiana.
19	Trainor.	19		Here.
	_		_	Maine.
20	A (No response.)	20		
21	Q Region 4 Treasurer, Lori Stoneburner.	21	_	(No response.)
22	A Here.	22		Maryland.
23	Q Member-at-large, John Motta.	23	_	Here.
24	A Here.	24	Q	Massachusetts.
25	Q Member-at-large, Jim Hamilton.	25	A	Here.
	6			8
1	A Here.	1	Q	Metro D.C./Virginia.
2	Q Alabama.	2	Α	Here.
3	A (No response.)	3	Q	Michigan.
4	Q Alaska.	4	Ā	Here.
5	A (No response.) Here.	5	0	Minnesota.
6	(Laughter.)	6	Ã	Here.
7	Q Arizona.	7		Mississippi.
8	A Here.	8		(No response.)
	Q Arkansas.		_	Missouri.
9	_ <del>_</del>	9		
10	A Here.	10	_	(No response.)
11	Q California North.	11	Q	Montana.
12	A Here.	12	_	Here.
13	Q California South.	13		Nebraska.
14	A Here.	14	_	(No response.)
15	Q Colorado.	15	Q	New Hampshire.
16	A Here.	16	Α	(No response.)
17	Q Connecticut.	17	Q	New Jersey.
18	A Here.	18		Here.
19	Q Delaware.	19	0	New Mexico.
20	A (No response.)	20	Ã	Here.
21	Q Eastern New York.	21	_	Nevada.
22	A Here.	22		(No response.)
	Q Eastern Pennsylvania.		_	North Carolina.
23		23		
24	A Present. Q Florida.	24	A 0	Here.
25	V FIUTUA.	25	Ų	North Texas.

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	9		. 11
1	A Here.	1	A (No response.)
2	Q Ohio North.	2	Q Region 3 Secretary, Karon Beyer.
3	A Here.	3	A (No response.)
4	Q Oklahoma.	4	Q Region 4 Secretary, Barbara Trainor.
5	A Here.	5	A (No response.)
6	Q Oregon.	6	Q Alabama.
7	A Here.	7	A (No response.)
8	Q Pennsylvania West.	8	Q Delaware.
9	A Here.	9	A (No response.)
10	Q Rhode Island.	10	Q Maine.
11	A Here.	11	A (No response.)
12	Q South Carolina.	12	Q Mississippi.
13	A (No response.)	13	A (No response.)
14	Q South Dakota.	14	Q Missouri.
15	A Here.	15	A (No response.)
16	Q Southern Ohio.	16	Q Nebraska.
17	A Here.	17	A (No response.)
18	Q Tennessee.	18	Q New Hampshire.
19	A (No response.)	19	A (No response.)
20	Q Texas South.	20	Q Nevada.
	A Here.		
21	_	21	_ ` ' '
22	Q Utah.	22	Q South Carolina.
23	A Here.	23	A (No response.)
24	Q Vermont.	24	Q Tennessee.
25	A Here.	25	A (No response.)
	O Washington		12
1	Q Washington.	1	Q West Virginia.
2	A Here.	2	A (No response.)
3	Q West Virginia.	3	Q Wyoming.
4	A (No response.)	4	A (No response.)
5	Q Western New York.	5	Q ANSL.
6	A Here.	6	A (No response.)
7	Q Wisconsin.	7	MR. EJLALI: That concludes.
8	A Here.	8	PRESIDENT GROFF: Thank you, Darius.
9	Q Wyoming.	9	Yesterday, during the coaches and
10	A (No response.)	10	referees luncheon, we commented that we had a
11	Q USL.	11	video on the individual who won the Coach of the
12	A Here.	12	Year award. Our Vice-President Bill will
13	Q WPSL.	13	introduce the video and remind you of the winner.
14	A Here.	14	MR. BOSGRAAF: Hello, everybody. I
15	Q MPSL.	15	got a chance to talk to Chris Dorich yesterday,
16	A Here.	16	last night, this morning. I can tell you this
17	Q ANSL.	17	guy has been really, really excited about
18	A (No response.)	18	receiving this thing, and he's very, very honored
19	Q MSSL.	19	about having received this award. And he wants
20	A Here.	20	to thank all of you for believing in him and the
21	Q I will go through the ones that	21	work that he's been doing both locally,
22	didn't answer.	22	regionally and nationally for us. So, anyway,
23	Scott Mapes, Region 1 Secretary?	23	having said that, the video that was made over
24	A (No response.)	24	here was done without him knowing that;
25	Q Region 2 Treasurer, Wayne Wilson.	25	obviously, he didn't know that he was going to
<u> </u>	IJSASA Nationa		,

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13 15 win the national award. So it's short and sweet. the expenses related to that. 2 2 Anyway, thank you. So you can see we're very healthy. 3 (Video shown.) 3 We will be sending out the final audited PRESIDENT GROFF: Thank you, Bill. financial statements probably somewhere in the 4 4 Are you ready? November 15th time range, and we'll still keep 5 MR. EJLALI: Total vote count 188. current with the monthlies that are unaudited. 6 7 95, majority. 63, two-thirds. And if you have any questions at all, 7 8 PRESIDENT GROFF: We're having a you can e-mail me or call me, but I want to thank 8 9 discussion. 9 my staff, Jeane. She -- I hardly ever hear from MR. EJLALI: Yes, you're right. 122 her, so that's how good she's doing on these 10 10 11 is two-thirds -- no. 126. Excuse me. 11 financial statements. And I'm happy not to hear PRESIDENT GROFF: So two-thirds is from so many of you, as I have in the past, on 12 12 126. Does everyone agree? Okay. Great. the monthly financials, but that just is a 13 13 MR. EJLALI: Mr. President, and for testament to our staff and how hard they're 14 14 working on that. the record, Alabama did show. 15 15 PRESIDENT GROFF: Alabama is present. 16 16 (Applause.) PRESIDENT GROFF: Thank you, Tony. 17 The next item is confirmation of 17 18 minutes. Could I have a motion to approve the 18 Mr. Motta, you have a referee report. minutes? MR. MOTTA: Good afternoon, John 19 19 20 MR. HAMILTON: So move. Motta, chairman of the USASA Referee Committee. 20 PRESIDENT GROFF: Second? I just want to read one of the 21 21 UNIDENTIFIED SPEAKER: Second. 22 22 objectives from our Task Force that we did at the 23 PRESIDENT GROFF: All those in favor, Strategy Summit we had in Phoenix. And it said: 23 say aye? By the year 2013, deploy to all membership 24 24 25 Anyone opposed? 25 organizations a comprehensive coaching and adult 14 16 Carried unanimously. soccer focus referee development program. 1 1 2 We're going to go to the reports of 2 Well, I stand before you -- I stood 3 officers and committees, and the first one will 3 before you last year and said that we would have 4 be an update on our financial status from the 4 the referee program completed by this summer. We 5 treasurer. fell a little short on it, but some of you were 5 MS. BRIGGS: We just condensed the in the room yesterday when we unveiled the newly 6 6 balance sheet. This is not a formal report. I proposed -- the newly developed referee training 7 7 would never let that go out to anybody, but module for referees who want to do adult soccer. 8 8 9 that's a condensed so we could get it on one. I was totally impressed with the work that U.S. But for the most part, I was asked Soccer has done to fulfill our needs. And by 10 10 how much money do we have in the bank; we have February 13th, the final product will be 11 11 just a little over \$2 million sitting in the available to start rolling out to the state 12 12 13 bank. Our receivables and payables are pretty 13 associations to start developing and start 14 equitable, so we're current. We pay everything 14 training new referees in your state to referee within 30 days, and we always pay one month in the adult game. 15 15 16 arrears for U.S. Soccer and for our insurance 16 This training module will be totally 17 program. You can see that our net income for the focused on how to referee the adult games, 17 18 year is 291,000. We still haven't had our audit, something that has never been developed. So we 18 19 which starts next week, and I would expect that 19 have met the Strategy Summit's goal by 2013 to 20 to change just slightly, based on some of the have it done. It will be done in the -- by 20 21 calculations for interest. But we're still 21 February. So my challenge to everybody in the 22 waiting on a couple of accruals from some of 22 the -- I think we have three state associations 23 room is you guys challenged the referee committee 23 that haven't paid their player fees; we're to get this thing done. It is. It will be done. 24 waiting for those to come in and then to accrue Now I want to challenge all the members for next 25

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17 1 year to start implementing this. So what I will of time that's broken up, so, basically, they run ask is that every state association send one parallel. The only difference is going to be referee, a young referee that you can identify in 3 that we're going to deal with the adult issues, your state that has the potential of doing the 4 and, you know, they're going to use -- the Ds and adult games, to come to the Veterans Cup, and we Es obviously are using the youth issues again. 5 will do a whole training seminar around this new 6 Both of them lead to the C. You 7 adult referee training program. can't switch. You can't use one for the other. 7 8 So now, you've asked from us the You know, the youth are pretty particular about 8 9 training program. We've delivered. Now I'm 9 going through the Es and the Ds. If you want to do the adult side of it, don't do the E and then 10 asking you to help support it. And I'm going to 10 11 ask every state again to send one referee to 11 try to do a Level 2. You are going to be asked Veterans Cup this year so we can actually put to do a Level 1 again. Okay. We want to 12 12 this into effect. encourage people that have the Es and Ds to take 13 13 14 Thank you. these because I think there's a lot of 14 information in there that's valuable. But we 15 (Applause.) 15 PRESIDENT GROFF: Thank you, John. have got the latest, greatest stuff on a product 16 16 17 And now a report from the chair of that was more or less outdated and out of touch 17 18 the coaching committee. Bill. 18 with where the rest of the world was at. MR. BOSGRAAF: This is, I think, the And from what I learned is the 19 19 third time I've stood before you to tell you product that we had, and what the Federation 20 20 we're this close. For those who were able to 21 actually had, was not really being recognized in 21 attend the workshop this morning with the 22 the international market. And they have been 22 Federation people, I think we found out that we busy for the last year and a half updating, 23 23 are there, and I apologize that we are late -updating, and updating, and we're finally to a 24 24 25 very late -- in this stuff. We thought we were 25 point where we have that product in this country 18 20 going to have it done a lot earlier. And when I and we're fully integrated. So we want to move 1 spoke in March, I thought we were there. And I 2 forward. 3 think within two weeks, we got word from the 3 We made -- you know, we made a 4 Federation that they wanted to make more changes, 4 proposal to you guys earlier this year about the 5 which put it back into the end of February -- the first 20 -- the first 20 states that sign up for 5 6 end of April, beginning of May. And we decided a Level 1 course, they would get \$1,000 towards 6 to go a different tack and ended up going there, that. That's still hanging out there, and there 7 7 meeting with them again to finalize some things. is still money available, and there is some of 8 them that did apply that haven't been -- you 9 And we finally got to a point where the product, 9 it's there. know, that haven't been serviced yet, but they're 10 10 With that, I can tell you that we are on that list, and we're going to be going --11 11 at a point right now that instead of having the looking at that fairly soon. And hopefully, you 12 amateur course that we have had over many, many will take advantage of it. And we'll have all 13 14 years, we are now fully integrated with our own 14 the stuff available on the web, either through Level 1, our own Level 2, into the USSF coaching the Federation or through us or both. 15 15 16 program, and which is the same thing as an E and 16 So, anyway, that's basically it. 17 a D on the youth side. So this will become --17 (Applause.) 18 the Level 2 will become available at the 18 PRESIDENT GROFF: Thank you, Bill. 19 beginning of the year, but it works the same way 19 Like these two gentlemen, I also as the youth. You've got to fit -- you know, would like to talk about some things from the 20 20 Summit. Two of the objectives that we set --21 like they have to go through is; complete an E to 21 get to the D, we have to go through and go well, that's the wrong one. If you can't find 22 22 23 through a Level 1 in order to get to the Level 2. 23 it, I will make do.

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It doesn't take a full year to go

from one to the other, but it is a longer period

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MR. SCHOTT: It's coming.

PRESIDENT GROFF: It's coming.

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21 23 The first one was the very first one the day, unaffiliated players. 1 1 where we said by 2015 we would have 500,000 2 The second one was, we wanted to players registered in U.S. Adult Soccer. Well, I 3 double the participation in competitions. 4 can tell you that's going to be very tough. 4 When I read that, it didn't say Maybe 300,000 is a little more realistic by 2015. national competitions. It said all competitions. 5 6 And I do need to thank Bob Kepner and his At the national level, we are doing more. You membership committee for doing a really will hear about the National Women's Festival. 7 outstanding job in energizing all of our members 8 Duncan will talk about the Centennial coed 9 that we need to grow. Last year we had 242,959 9 tournaments that we're going to put on in four 10 players in our organization. This year we had different state associations. Those are new 10 11 242,398. Very close. But, remember, we lost a 11 competitions. But really what we need is more of 12 5,000 member in AYSO. We've had some those statewide competitions. State Cups, the 12 difficulties with USSSA, and so we lost about tournaments, more coed events. All of these are 13 14 10,000 players. On the other hand, that meant we competitions. So we need to do our part at the 14 grew by 10,000. 30 members increased, 30 out of national level; you need to do your part at the 15 15 60 members, state associations and national state level. 16 16 17 regional leagues, actually increased the 17 Every day I think about those eight 18 registration. That means more beer mugs, and 18 objectives. We certainly have heard that we made certainly this year it should have beer inside. one with the referees. We made another one with 19 19 20 Our goal is very clear. We need to the coaches. Our challenge is to meet all of 20 grow. And so the Board of Directors has said, those eight objectives by 2015. And I'm very 21 21 confident that this organization, with your help, 22 This is how we're going to do it. We're going to 22 propose it to you, and we are only as strong as can do that. Thank you. 23 23 each of our members. We're going to do the 2013 24 (Applause.) 24 25 Centennial campaign. This is so that we 25 PRESIDENT GROFF: I have to correct myself. 22 24 affiliate leagues that have never been affiliated Somehow I said Michigan. It was Minnesota that did 1 2 before. Now, we do have a program now with a 2 the 700 players. Thanks, Brian. 3 rebate, we had some states that said, Well, our 3 Are there any other reports of officers 4 leagues want to wait a year. And so you have 4 and committees? 5 your option. You can do the one with \$5 off of 5 And so the next item is bylaws. We have 6 the \$15, which is ten bucks, and you hold the one bylaw. Chair of the Rules Committee. 6 money and give it to them a year later, and that MS. NELSON: Thank you. As you may 7 7 may work in some markets. But with the have noticed, there is a single proposed bylaw 8 8 Centennial campaign, we'll send a rebate to a new 9 change in your book. And when it was put into league that's never been affiliated before the book, there were misprints. You should have 10 10 directly, \$4, after they register with you. also noticed on the tables at each place when you 11 11 Hopefully AYSO will return. Those came in, there is the amended printing of that 12 12 13 negotiations are going on. I feel very positive bylaw that gives the proper author, Tim Busch, 13 14 about that. 14 versus the National Board of Directors, and also 15 And lastly, I'm asking you to put on corrects the verbiage around the Rules Committee 15 16 some tournaments, one-day tournaments, for lots 16 recommendation. And so please take a look at 17 of reasons, futsal, Cinco de Mayo, a coed 17 that quickly. 18 tournament. That's why we have this tournament 18 One of the first tasks that I have to 19 registration fee. Michigan did it, and they had 19 have in order to get this bylaw moving forward is 700 players, unaffiliated, register for the first to have a motion to adopt, so the chair 20 20 21 time. 21 recognizes Tim Busch. 22 You can do this. It's a great MR. BUSCH: Actually, Kris, it will 22 program. You can set aside a day, maybe do it be my intent to withdraw the bylaw proposal.

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with an MLS club or do it with one of your other

high-level clubs and register those players for

I'm Tim Busch. I'm the president of

the Washington State Adult Soccer Association,

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25 1 the third-largest state association in the United They were approved provisionally by the Board of States. And I want to talk about what I was Directors, and today you will approve them as a trying to deal with or the philosophy behind the full member of U.S. Adult Soccer. I need a 3 bylaw. motion. 4 4 MR. MALONEY: So moved. 5 It is important that as individual, 5 regional and national leagues, and in the state 6 MR. EJLALI: Moved. associations, that we are clearly involved in the PRESIDENT GROFF: Second? 7 7 activities and understand what's going on with 8 UNIDENTIFIED SPEAKER: Second. 9 the National Board of Directors of this 9 PRESIDENT GROFF: Any discussion? 10 organization. Now that may sound like criticism, All those in favor, say aye? 10 11 and it was not intended that way. Because of the Anyone opposed? 11 12 change in the cycle for the meetings between our Peter, welcome. Please stand. 12 mid-year and the USSF AGM in June, we go for a 13 (Applause.) period of eight months without having a MR. MARIAHAZY: I just want to say a 14 14 face-to-face meeting. And I will tell you that couple of minutes -- just a couple of hours, take 15 15 this board has made decisions related to a nap -- I just want to say thank you. It's an 16 16 insurance that have been detrimental to our honor to be part of this. Obviously, Wisconsin 17 17 18 ability to grow in my state. And I think as a 18 has gone through some significant transitions group, I'm looking for more transparency in the over the past several years, and we are very 19 19 decision-making. And I have heard the arguments flattered to be part of this national 20 20 21 against having the National Council vote, and organization. The new leadership is, quite 21 frankly, spending a lot of time at the fields 22 Richard came into our Region and mentioned that 22 23 this isn't the forum to debate or discuss things. right now making sure leagues get going. I was 23 24 If not, I guess I should have stayed home. able to sit in on the recreational committee 24 25 But anyway, with new technology, I 25 meeting and listen to them, and there are three 26 28 believe when there are major issues that need to areas of focus for growth that we're looking for 1 be dealt with by our body that we clearly can use 2 in Wisconsin. In the ethnic areas --3 either Skype or you can use GoToMeeting and have 3 PRESIDENT GROFF: Peter, turn around 4 a series of informational items and allow 4 and talk into the mic. Just talk into the mic 5 electronic voting on major issues. And so rather 5 and everyone will hear you. 6 than have a huge argument about that today, it MR. MARIAHAZY: Okay. Sounds good. 6 isn't a matter of trust; it's verifying, and it's 7 But anyways, three areas of focus to 7 having us involved, because I believe not all the grow is the coed recreational, ethnic, and then 8 8 talent in USASA is up on the dais. There's a lot 9 the -- and I'm part of the youth organization, of talent, and we're the grassroots folks that those that grow out of ours and have a continuing 10 10 run this engine. spectrum of opportunities. So we're looking 11 11 And so I withdraw the motion. I forward to that growth. 12 12 appreciate everybody listening, but I think we And thank you for approving the 13 13 14 need to look at transparency and remaining 14 membership. PRESIDENT GROFF: It's great to have 15 involved in major decision-making. Thank you. 15 16 MS. NELSON: Thank you, Tim. 16 you. Thank you very much. 17 Are there any other rules-related 17 (Applause.) 18 items that need to be addressed at this point. 18 PRESIDENT GROFF: Mr. McGee, chair of 19 Any other proposals from the floor? 19 the Best Practices Committee. It's a very 20 Seeing none, I'm going to return the special presentation. 20 mic to Richard Groff. MR. MC GEE: For those who either 21 21 22 PRESIDENT GROFF: Thanks, Kris. don't know me or are not sure that they know me, 22 23 The next item is new business. 23 my name is Bob McGee, and I have been appointed the chairman of the Best Practices Committee. We have a new member to approve 24 24 today. This is the Wisconsin Soccer Leagues. If you are familiar with the bylaws 25

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- 1 of our organization, you know that there are
- 2 certain standing committees, and the Best
- 3 Practices Committee is not a standing committee,
- 4 but it's the creature of the formation of both
- the Summit and the NBOD that sits up here. So we
- have been selected to continue a process that was
- started in the Summit in Arizona, which is to 7
- develop best practices for our state
- 9 associations. And as part of that request, we
- 10 developed, over the last couple of years, a
- 11 series of policies, governance standards, and
- 12 guidelines. They have not been finally approved
- by the NBOD, but they have been out there for 13
- your consideration, the NBOD's consideration. 14

15 But this recent spring, we were asked

- 16 by the NBOD to establish not only best practices,
- 17 but minimum standards for state associations.
- 18 And we agreed to take on that task and try to do
- it. But in order for us to be able to establish 19
- what the minimum standards should be for state 20
- 21 associations, as well as the best practices for
- state associations, we needed to find out what 22
- 23 you are doing, what each state association may be
- doing in terms of governance, whether you are a 24
- 25 501(c)(3) organization or (c)(4) organization;
  - 30
- 1 whether you are a nonprofit corporation in your
- state or just an unincorporated association. We
- 3 needed to know information about how you
- 4 communicate with your members. We needed to know
- what your governing bodies were. For instance, 5
- 6 are they elected democratically? Are they
- 7 appointed? Do you even have elections? Do you
- have a board? Do you have an executive 8
- 9 committee? What do you do?

And the reason we wanted to have that 10 is to have an inventory of what everybody does in 11

- 12 our national organization, in our state
- 13 associations.
- 14 The next purpose was to identify
- practices that you do that may be good practices 15
- 16 or best practices to share with other state
- 17 associations. Maybe you have a novel way of
- 18 communicating with your membership. Maybe it's
- 19 by Facebook. Maybe it's by Twitter. Maybe it's
- by a web site or LinkedIn, but if we can find 20
- 21 that one state association or several have
- 22 certain practices that are outstanding, they
- 23 should be shared with everyone and given a chance
- 24 for everyone to be able to adopt those practices.
- 25 So the second purpose of our

- committee was to try to identify what those best
- 2 practices are so that we can somehow share them
- 3 with everyone.

4 So the Best Practices Committee

5 suggested a survey, and that's what we have

handed out at the regional meetings. Each state 6

- president should have received a best practices 7
- 8 or governance survey. It's designed to be
- 9 answered by the president or whoever the
- 10 president designates. If the president decides
- 11 that the executive director of your state
- association is the best one capable of answering 12
- all those questions, then so be it. 13

But what we decided today is that

this survey, in addition to handing it out and 15

discussing it at today's meeting and the regional 16

meetings yesterday, is that this will be sent out 17

18 by e-mail by staff from the central office here

in Illinois. It will be sent out -- I have been 19

assured that it will be sent to every state 20

- 21 president in Microsoft Word format. If you need
- it to be converted to some other form, I'm sure 22
- the staff can do that. I'm seeing a nod of the 23
- head here. So if for some reason Microsoft Word 24
- 25 format doesn't seem to fit your computer or your

32

system, then you can certainly have it sent in 1

- 2 another format. It will be sent out by next
- 3 Friday at the very latest to every state
- 4 president, so make sure that the central office
- or USASA office has your correct e-mail address; 5
- 6 otherwise, you're not going to get it.

Once you receive it, we would like to

- have 100 percent participation from state 8
- 9 associations. We don't want to have 50 of 55.
- We want all 55 national state associations 10
- answering this survey. And be as honest and 11
- 12 forthright as you possibly can.

Also, if you have a program or a

14 policy that's not mentioned in the survey, let us

know about it. You will then be able, you, the 15

16 state president, or whoever you designate, will

17 be able to fill it out in an electronic form, and

18 the deadline for returning it to the USASA office 19 will be Thursday, November 15th.

20 If we do not get a survey back from a 21 state association, either my committee or our

committee members or the state -- or the USASA 22

23 office will be contacting you.

24 So, please, be as prompt and as 25 thorough as you can on this survey. It's going

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to help everyone.

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One of the other things, the purposes of the survey is to establish some state associations that may not have either the financial ability or the manpower ability, the number of volunteers or whatever, to have a best practice.

To give you an example, maybe, we may determine that every state association should be a 501(c)(3) organization, but a small state has applied before. They haven't been successful because it's an IRS determination.

13 If we find that that is a best practice and we're missing two or three state 14 associations, hopefully either the Best Practices 15 Committee or the NBOD can assign a staff person 16 to assist that state organization in getting that 17 18 status. So it's not just a way of making an inventory or trying to establish best practices 19 but to assist all state associations in reaching the level of best practices, so that's the whole 21 purpose behind it. 22

I'm also going to mention that if any 24 of the state association presidents, in going through this survey, are confused, not sure what

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- they should write or whatever it may be, they can contact a Best Practice Committee person. There
- 3 are two in Region 1, Steve Flamhaft, Kevin
- 4 Anderson. There are two in Region 2, which is
- 5 Harold Kahler and Peggy Polley. There's one in
- 6 Region 3, which is Andy Marion, who is not here
- today, but I also will help out in Region 3, 7
- because that's where I reside. And Region 4, 8
- it's Paul Scherer. And once again, with some of
- my experience in Region 4, you are certainly 10
- welcome to -- if Paul is not available, is just 11
- to contact me. 12

So we are there to help you get this finished if you have any questions.

I think that's everything that I need 15 16 to say about this. Now, once we get all of the 17 information in hand, we will go through it, 18 evaluate it, synthesize it. And hopefully way before the Centennial meeting in June we should 19 have a response so that we can tell you and tell 20 the NBOD exactly what we have learned about our 21

state associations. 22 23 Any questions you might have? Thank

you. 24 25

(Applause.)

1 PRESIDENT GROFF: Thanks, Bob.

The next thing we're going to talk 2

about is the Centennial membership campaign. I 3

mentioned that earlier. We're going to see some 4

specific points. The people sitting up front 5

here cannot register players. You need to

register the players. What we need to do is to 7

8 give you the tools to do that. This particular

9 campaign is to have you go out and recruit

unaffiliated leagues. What could we do that 10

would give you a sales tool in addition to all 11

the others, including the 25,000 insurance 12

package, all the other things that we do to make 13

your life easier when you approach an 14

unaffiliated league? 15

> Well, up to this point, we had the \$5 rebate: The \$15 player fee, you held \$5, you sent \$10 to the national office, and in the second year, you gave the \$5 back. That worked in some state associations.

In other state associations, they said, it's not important because our leagues don't want to wait. They will just sit on the sideline.

So for 2013 we're going to try

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something very radical. Any unaffiliated league, 1

they've never been affiliated with U.S. Adult 2

3 Soccer before, they need to register with you.

4 After they register -- and you are going to get,

hopefully, get them online registration, you will 5

send in the database, all those things will 6

happen. Once completely finished, everything is 7

perfect, we will send that league a check for \$4 8

9 a player.

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Now, this came out of one state who said they need to get the rebate immediately. The reason it's \$4 is now the fee is 14, so it comes back to roughly 10 bucks. That's what we think. If you have a league that's on, considering this might be a very attractive alternative for you.

Anybody have any questions? It's very simple. Only for the year 2013. It's the U.S. Soccer Centennial celebration, and we would like to hit 265,000 players in our organization.

You have a question.

21 Question? 22

23 Mr. Kepner.

MR. KEPNER: I do have a question. I

25 apologize for my voice to everybody.

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39 37 Use online registration. Does that they're going. They're going to be able to 1 2 mean from the get-go? And all -- the affiliate 2 budget for how much money it's going to cost them new leagues, they are using it? to get there and stay there. They will know that 3 3 4 PRESIDENT GROFF: It's not required. 4 they will have a minimum of three matches, full It's a -- I think it's something we are hoping matches. Our Open division will be playing 5 6 will happen for that new league. mid-week, and this is to help accommodate W 7 MR. KEPNER: Okay. That wasn't League and WPSL which have traditionally 7 8 clear. So it's a hope they use. scheduled weekend games for their league games. 9 PRESIDENT GROFF: A hope. It will 9 So we'll have Tuesday, Wednesday, Thursday 10 make our lives all easier, right, Bob? 10 matches for the Open. 11 MR. KEPNER: I would definitely 11 The other divisions will be playing agree, but I just wanted clarity. That's all. Friday, Saturday, Sunday. 12 12 13 PRESIDENT GROFF: Not required. All \$300 entry fee for all of the 13 that is required is that the league register with divisions. The deadline is April 12th for Open 14 14 and Over-30, and May 15th for Under-23 and 15 the state association. 15 MR. KEPNER: Okay. Thank you. Amateurs. We are going to have liberal 16 16 PRESIDENT GROFF: During the year 17 17 substitution rules and player pool roster rules 18 2013. 18 to help attract more teams. And why we're doing this for 2013 is So we ask for your support in getting 19 19 that wonderful date on December 31st when we have the word out to all of your women's leagues and 20 to tell U.S. Soccer how many players we have. We teams. From the national office, we will be 21 21 would like to say to them, we have 265,000 22 doing marketing and advertising of this event, 22 23 but we need your help to make this a successful players. 23 All right. We talked about some new event and get teams there. So that is the 24 24 25 national competitions. 25 summary of this event. 38 40 The first one is going to be from Does anybody have any specific 1 1 2 Shonna to talk about the Women's Festival. 2 questions on this? Yes. 3 MS. SCHROEDL: Hello. I think many 3 UNIDENTIFIED SPEAKER: I --4 of you have already heard discussion regarding 4 MR. HAMILTON: You have to stand up the Women's Festival, USASA women's and speak into the microphone so the court 5 5 6 championships. After quite a bit of conversation reporter can get it. 6 this last year, I think it was -- it stemmed from UNIDENTIFIED SPEAKER: Just one 7 7 the women's symposium we had at the 2012 clarification, I just don't understand --8 8 9 mid-year, but there was much conversation 9 MR. MALONEY: Please state your name throughout regions for many years before that and association. 10 10 about doing something to revise the women's MR. PINORI: Peter Pinori, Eastern 11 11 national cups to try to attract more teams to 12 12 New York. 13 participate. And we looked at a lot of different 13 What's the difference between Open 14 options. And for 2013, the first Women's 14 and Amateur? Festival, which will be the USASA women's MS. SCHROEDL: Open is geared towards 15 15 16 championships, will take place June 25th through the very high-level premier teams, W league, 16 the 30th, Overland Park, Kansas. We will be 17 WPSL, those top teams. Amateur is going to -- we 17 18 having divisions in Open, Amateur, Under-23, and will have more specific rules out in the next 18 19 Over-30. 19 month or so, but, you know, obviously, amateur The attraction of this event is teams, you won't be able to have any professional 20 20 21 instead of entering national cups where it's a 21 players, and there will be a few other possible one match and you are out and not restrictions, so... 22 22 23 knowing where you are going to travel and how 23 Anything else? Great. Thank you. much it's going to cost, it will be one location We look forward to having this be a successful 24 at the end of June, so teams know exactly where event with the help of everyone. 25

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41 (Applause.) plan is to attack the unaffiliated market, get 1 2 PRESIDENT GROFF: Thank you, Shonna. them in, show them what we're about. Show them 3 The next presenter will be Duncan, 3 that we can put on competitions as well as 4 but before that, Duncan and the staff, I would 4 anybody else within the cities that they live. like them to stand up. I know how much work that Get them to register through the three-day player 5 5 went into this event. I want to thank them. We pass, so we get their information, and then we 7 should all thank them. They did a great job. can start to talk to them and say, Look, this is 7 8 (Applause.) what we're about. This is the value that we 9 MR. RIDDLE: Just waiting for the 9 bring to you. And trying to attract more slides. members. 10 10 11 I did a presentation this morning and 11 Is there another slide? Oh, just the some people were there, but just, since I have tournament format. It will be a one-day 12 12 been in place, we have been doing a lot of tournament. 6 v 6. There will be some rules 13 13 obviously around that. Two women on the field at analyzing of the current market of soccer players 14 14 in this country and our rivals. There's a lot of any time. 30-minute games, very short, so they 15 15 organizations now taking players that should get guaranteed -- if we get -- we're aiming to 16 16 17 really be coming into this organization. 17 get 24 teams, just to test it, so that each --18 The estimated market now for adult 18 there will be four groups of 6 or six groups of players is nearly 6 million adult players playing 4, depending on the facilities that we use, so 19 19 in this country. So you can see from our each team will be guaranteed three, four games, 20 20 21 figures, we have only taken a small percentage. high energy. And then the big part of that day 21 22 A lot of our rivals are the big social clubs in will be to get the football done and then go have 22 23 the cities, the park districts, as we know, other a couple of beers afterwards, which is what that 23 organizations like the YMCA, running their own groups wants. That is the market that we're 24 24 25 private leagues. Another big part of that market 25 after. 44 42 is the 20- to 30-year-olds that live in the Any questions? 1 2 cities. They want it as easy as possible, and 2 Good. Thank you. 3 they actually prefer to play small-sided games. 3 (Applause.) 4 So what we are planning to do -- just 4 PRESIDENT GROFF: We certainly want to thank Washington, Illinois, Massachusetts, and to show you that, so out of that 5.7 million in 5 5 the 20-to-30 bracket, there's about 3 million Florida for being partners in that event, and if 6 6 players estimated playing currently in this it's something that really excites you and you 7 7 country. want to do, contact Duncan. We have all of next 8 8 Now, what we want to do as part of 9 9 year to do this, and it certainly -- it would be the Centennial celebrations is to put on a number an excellent model to see if you can expand your 10 10 of coed tournaments around the country, membership into the coed market. 11 11 partnering with our state associations. And a Mr. Kepner. 12 12 MR. KEPNER: I am going to ask Duncan 13 number of the state associations have been very 13 14 enthusiastic, came to me with some of the ideas, 14 a question, if I might. PRESIDENT GROFF: Go right ahead. many of them are actually trying to break this 15 15 16 market anyway. So what we want to do is a number 16 MR. KEPNER: Okay. The source of the 17 of tournaments. Florida are very, very keen to 17 information about the 8.7 million market, adult 18 doing something in February. They have been 18 players, what is that source, Number 1? I'm not 19 looking at that for some time, and they want our 19 questioning it; I'm just curious. And Number 2, support. Tim Busch in Seattle, again, has does it exist in a format that the equivalent 20 20 realized there's a big market in Seattle that 21 21 information is available at -- on a geographical he's not tapping into and wants to get the basis, if not necessarily state level, regionally 22 22 23 unaffiliated players on board. 23 or whatever. Is that -- might that be available? So we're going to run four 24 And clearly, the direction of my 24 tournaments next year with those groups, and the question is that just as it's useful at a 25

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45 1 national level, it strikes me that that kind of that, but those are formal surveys done by information would be extremely useful at the 2 professional sports survey firms. And they both state level. come out significantly higher than that. 3 3 MR. RIDDLE: Bob, I totally agree. MR. KEPNER: Right. You are saying 4 4 that would be a different body. I mean the Much of the information comes from the Sports 5 5 Goods Manufacturers Association. It's Foundation, is what you are saying, has collected 7 information that is not widely available. We information or has received it of a similar 7 have to beg, steal and borrow a little bit to get 8 nature that could be useful. 9 access to that information. However, we can now 9 MR. HAMILTON: And a formal, share it. The presentation I did this morning, professionally done surveys. They're a little 10 10 we're going to put online next week so people can old, but I don't think the numbers have gone down 11 get to it. much. 12 12 13 On the geographical, we have some but 13 MR. KEPNER: I would urge that not complete right now, but I'm working on serious consideration be given to sharing it so 14 14 getting that from the official -- the people that that it could be used by each state association. 15 15 actually did the survey, so we're trying to get PRESIDENT GROFF: As I look at the 16 16 that and we will help you with that. agenda, we're now at Good of the Game. 17 17 18 MR. KEPNER: And listening to the 18 MR. FLAMHAFT: Steven Flamhaft, response, it occurs to me -- again, I did Eastern New York. 19 19 attend -- or sat in and watched the NBOD meeting 20 Duncan, can I ask a question, please? 20 on Thursday, and it appears that there are some Can you go through step by step how you intend to 21 21 resources available that USASA has that could be proceed in a state? For example, the Spanish 22 22 23 used to provide additional information league in New York, how are they going to be told 23 particularly at the state level, but this kind of about this tournament? Is it the state 24 24 25 information can be very valuable, and 25 association responsibility? Is it the NBOD? 46 48 particularly, in, you know, USASA National Office Take it, please and expand on it, 1 staff and so on, you can access it, you can --2 please. 3 obviously, there's a cost involved, but not every 3 MR. RIDDLE: They're going to be 4 state association is going to be able to do that 4 state competitions for one thing. with the professional level of expertise that you We're going to ask the states to help 5 5 6 can, and your staff, and therefore, it strikes me probably organize it. The states are going to be 6 that this would be a phenomenal service for the 7 regularly informed. Florida in Orlando --7 NBOD and the staff to provide to the membership. MR. FLAMHAFT: And you are going to 8 8 9 MR. RIDDLE: Sure, I agree. And what 9 provide a model for each state to do this? we're trying to do with this is trying to see if MR. RIDDLE: Yes, we have a basic 10 10 it works first, before -- and make sure that outline, but probably that would depend upon the 11 11 we've got it right before we then start to push state to modify that. 12 it out to more states just to make sure we're on PRESIDENT GROFF: Tim. 13 14 track with it. 14 MR. BUSCH: Yes, sir. PRESIDENT GROFF: Is your event a 15 MR. KEPNER: Thank you. 15 16 MR. RIDDLE: Thank you. 16 7-v-7 tournament? 17 MR. HAMILTON: There's at least two 17 Maybe explain so Steve understands. 18 formal surveys that I'm aware of. One was done 18 This is a combination of partnership between state associations and the staff that -- with 19 about maybe ten years ago by the diversity 19 committee of U.S. Soccer. By the way, those two support, to make this happen. 20 20 21 numbers are low, according to these two surveys. MR. BUSCH: We talked when Richard --21 22 The second was done -- I think it was also done excuse me -- when Duncan was out, I believe, in 22 23 by the Sporting Goods Manufacturers 23 June. Association -- it was done maybe seven or eight 24 We have one of the premier, I think,

years ago, and I think the Foundation still has

soccer complexes in the country at Starfire in

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1 Tukwila, where the Sounders train, and we were

talking, I think, about maybe either two or three

- days in a 7 v 7. I wasn't going to bring it up 3
- in this particular format because that's more 4
- detail, but that seemed to make sense to us.
- That particular complex has four turf fields,
- again the pro pick team plays there, and it's 7
- kind of the hub of all soccer, tons of our folks
- 9 that are affiliated and tons of folks that are

10 not. And we thought the benefit was to be able

11 to have signage well in advance to be able to 12 promote the tournament.

So I think you are absolutely right, Richard. I think we deal with it based upon what makes sense. And Teddy Mitalas, who runs the complex, is a long-time member of our group, and we've modified it for our market, basically.

18 PRESIDENT GROFF: Great.

And, Arthur, could you comment on

what you foresee the event being in Florida? 20 21

MR. MATTSON: Yeah, we have some 22 flexibility with whether it's going to be a 7 v 7

or a 6 v 6. But one important thing I wanted to 23

note about the February time frame is that the 24

25 Central Sports Commission contacted me several

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months ago, and said, Hey, we are -- and not to 2 get a long story about how this all came about,

3 but Central Florida is hopefully going to be the

4 winter home for MLS at Disney's Sports Complex,

the Wide World of Sports. And what they wanted 5

to do is they wanted to kind of kick this off. 6

Now, Disney has had MLS teams come during this time frame and play before, but now

9 they're backed up with a million dollars of

marketing money from the state of Florida to make 10

this happen -- in other words, to kind of model

what Florida does for the Major League Baseball 12

teams.

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With this in mind, they came to us and asked us if we could host a small-sided

16 tournament during the month of February

17 this-coming year to coincide with this MLS, you

18 know, extravaganza that they are going to have.

- 19
- They're going to have multiple games. I think they have six MLS teams committed right now, and 20
- they have got two more that are on the fence. 21
- But they wanted to have the short-sided game for 22
- 23 adults during this time frame, and they wanted to
- tie it in with offering discounted tickets for
- the MLS games.

And I told them, Sure, sure, we would 1

2 certainly like to do something like that, I said,

but, we don't want to have it just for the 3

Florida teams. We would certainly like to open 4

it up. And that was exactly their thoughts too, 5

because they came to the conclusion that our

target market is a lot of the same people that 7

are watching these MLS games.

9 So what they've done is they have set aside some money to market to the MLS fans that 10 11 could potentially be our future, you know, participants that might want to come down, 12

like -- in other words, Florida is huge in the 13

winter for the snowbirds coming in to watch the 14

baseball games. That's the only reason why this 15

huge group comes to Florida. And they want the 16

same thing for the MLS fans to come down, but 17

18 they wanted to offer them a little extra by

having this adult game.

So I went to Duncan, and I asked him, Hey, you know, I would like the national organization to help promote this for us. And he goes, Oh, this is perfect timing because we're looking to do something like that, so it was kind

of a meeting of the two worlds at a perfect time

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for this to happen. 1

So does that answer your question?

PRESIDENT GROFF: Yes, thank you.

Any other questions on this

particular event? 5

How about other Good of the Game 6

7 items?

MR. BUSCH: Richard, Tim Busch, 8

9 Washington.

Since we're talking about MLS, I 10

would invite everybody to tune into ESPN tomorrow 11

evening at 6:00 Pacific time. We will have a 12

sold-out stadium at CenturyLink as the Sounders 13

14 take on the Timbers, as they're going to decide

who gets the Cascadia Cup which is a trophy that 15

16 goes back probably a dozen years between

17 Vancouver, Seattle, and Portland. Linda Rimmer,

18 and I are on the advisory group for the team, for

19 the Sounders, and they debated about whether or

not they should allow -- they used to have the 20

minimum of about 800 visiting fans, and whether 21

or not they should open up the whole stadium. 22

23 The decision was made to do it, so I think it's

24 going to be an extraordinary thing to watch on

TV. I will get home in time to be at the match. 25

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53 55 PRESIDENT GROFF: I think they're dedicated. Come on. 1 2 going for a record crowd, right? 2 (Applause.) 3 MR. BUSCH: I think the note I saw PRESIDENT GROFF: Thank you very 3 was that I think the initial Galaxy game in L.A. 4 4 much. might have been about a 100 or a 1,000 more, but Additional Good of the Game. 5 it's the second-largest. And we're averaging 6 Motion to adjourn? nearly 40,000 per game this year. UNIDENTIFIED SPEAKER: So move. 7 7 8 PRESIDENT GROFF: This will be in the 8 PRESIDENT GROFF: Second? 9 60,000; correct? 9 UNIDENTIFIED SPEAKER: Second. MR. BUSCH: It will be a sell-out, PRESIDENT GROFF: All in favor? 10 10 11 60,000, 68,000. 11 Thank you very much. Please leave 12 PRESIDENT GROFF: Fantastic. your voting cards in the room. 12 (Applause.) 13 (Adjourned at 2:05 p.m.) 13 PRESIDENT GROFF: Mr. Kepner. 14 14 MR. KEPNER: I think this falls into 15 15 the category of the Good of the Game. And that 16 16 is back in April you and the NBOD wrote about a 17 17 18 conference call meeting of your group, the NBOD, 18 and all the committee chairs, a good -- great 19 19 20 meetina. 20 One of the outcomes of that was the 21 21 concept of rather than having committees sort of 22 22 work in single paths all by themselves, the 23 23 concept of having a weaving together of them. 24 24 25 I'm standing here before us simply to continue to 25 56 54 REPORTER'S CERTIFICATE 1 1 encourage that kind of concept. The membership 2 committee did interact, had a joint conference I, DEBRA K. RESLING, RMR, Certified Realtime 3 3 call with the IT. Later, it had a joint Reporter within Colorado, appointed to take the 4 4 conference call with Best Practices. So I'm within proceedings do certify that the within 5 5 speaking not just to NBOD -- you are up there and proceedings of the USASA National Council Meeting 6 the rest of us are all down here -- but I'm 7 were taken by me stenographically in Rosemont, Illinois, on October 6, 2012 then reduced to 8 really talking to all of us saying that working 7 typewritten form; that the foregoing is a true 9 interactively to the better good of the entire 8 transcript of the proceedings had. 10 9 organization is a good idea. In witness hereof I have hereunto set my 11 A good example would be, obviously, I 10 hand this 16thth day of October, 2012. 12 mean, Bob McGee, you stood up there and were 11 13 talking about things that are best practices. A 12 14 Debra K. Resling, RMR good bit of what the Membership Committee does is 15 Certified Realtime Reporter 14 deal with matters that are going to be considered and Notary Public. reasonably best practices. To the extent that 15 4 Cheyenne Boulevard 16 16 it's possible, committees of all forms in our Colorado Springs, CO 80905 17 organization, I encourage that they work 17 18 together. My commission expires February 28, 2013 19 PRESIDENT GROFF: Thank you, Bob. 18 20 Quite honestly, we have about 17 committees. 19 20 21 Those committees are very valuable, and the 21 22 chairs of those committees are an incredible 22 23 resource. Right now, I would like all the 23 committee chairs to stand up, and we should thank 24 them for all the volunteer hours they have 25

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