

**Mankato Area Hockey Association  
 Monthly Meeting Minutes  
 Monday, July 13, 2009  
 All Season's Arena  
 Mankato, MN**

**Board Members attending:** (X = present, E= excused absence)

Jason Westerlund, Pres.	X	Dave Breiter	E	Holli Loe	X
Jeff Nickels, V.P.	X	Darren Bruns	X	Ken Bentson	E
Sue Salzle, Treas.	X	Lynette Cline	X	Chad Lebert	X
Traci Hays, Secretary	X	Shaun Reddy	E	Tresa Lacina	X
Mike Steindl	X	Kirk Swenson	X	Char Rivers	X

**Other Members**

Jo Nickels, Gambling Mgr.	X				

**Meeting Called to Order:**

President Jason Westerlund called the meeting to order at 7:20 p.m.

**Attendance – Guests:** Ruthann Kragh and Tom Cusey

**Review and Approve current agenda**

Motion to approve agenda  
 M/S/P: Holli/Lynette

**Review and Approve Minutes of last regular meeting**

General discussion covering the minutes. Motion to approve minutes. Jo Nickels has sent out supplemental gambling reports for May and June. We need to forward those reports to Darren Bruns. Also approved previous month's gambling report with additional information.  
 M/S/P: Chad/Darren

**Gambling Manager Report and Expense Approval:** presented by Jo Nickels

Reviewed the LG1004. Discussed the need to shred the items in our storage facility in about a month.  
 M/S/P: Holli/Darren

\*\* There has been a change in the gambling laws and there is no longer a cap of \$2500.00 for gambling site rents. Rounders may be the only gambling site affected. Jo will work with Willie to re-write his lease.

**Treasurers Report:** - Sue Salzle

- Presented check register/expenditures
- We made \$274.00 on the Wild Tour
- We still have 1 Wild jersey, some pucks and a year book that we can use for future raffles.
- We discussed that we need to develop a master mass e-mailing list for everyone in the association to sue during the season.

- Sue went through and voided all outstanding checks which added \$12,962.94 back into our checking account balance.

M/S/P: Chad/Tresa

\*\* Our fiscal year ended in March 2009 so we need to fill out our preliminary 990 documents and turn them in. Sue will complete and get a copy to Jason Westerlund.

**Fundraising Report:** – April Austin /Char

- April Austin submitted a fundraising report via e-mail
- Coffee fundraiser
- We are going to offer hams as well as coffee and explore the option of wreaths as well. We need to find out what our profit etc. would be if we sold wreaths.
- We want to do something where we do not have to put out any money up front.
- Char will check into the wreaths.
- We are checking on prices with Elite and Hy-Vee for the hams.
- Estimate a profit of \$28,000.00 for coffee.
- Last year we made \$17,000.00 on the ham sales.
- We need to make a decision soon as to what direction we are going to go.
- Buyout would be \$150.00 for traveling teams and \$90.00 for in house.
- Incentive for selling above quota could possibly be MAHA clothing.
- Families could try to sell coffee and ham but it would be easier for each family to do one or the other.
- Tentatively September 24<sup>th</sup> is going to be our MAHA night at Rounders. This is a Thursday night and it would be from 6-10pm. More information to follow.
- It was suggested that if fundraising money has not been turned in then no placement jersey will be issued.

Motion to accept the fundraising report, incentive program and the buyout amounts.

M/S/P: Tresa/Kirk

**Expansion and Growth:** Kirk Swenson

- Has left messages with Pat Hentges
- We will try to get flyers into conference packets at the schools before registration.
- Do a comparison of other sports to show that hockey isn't as expensive as people think it is. Soccer, figure skating, baseball etc.
- Need to get flyer rough draft to Jeff.
- Kirk will try to get a meeting set up with Pat Hentges and Kirk, Jason and Darren will attend.
- Have an organizational meeting date on the flyer so individuals can come and learn more about the hockey program.

**Figure Skating:** \$1000.00 for 11 months and they get 3.75 hours of ice a week. \$75.00 to \$100.00 a month for coaches, \$500.00 for skates (used) and \$20.00 for 1 pair of tights (approximately 20 pairs a year).

**IP:** 10 hours for \$50.00 and they get a jersey to keep.

**Mites:** 35 hours of ice for \$130.00 - \$62.50 in fundraising, no calendars and \$40.00 for equipment rental.

\* Would also like to obtain the fees for entry level soccer, and skiing. April will assist with the numbers for skiing and Mike is going to try to obtain soccer numbers.

**Sponsorships – Traci Hays**

- Need to send out updated spreadsheet with the up to date status.
- Traveling team sponsors are pretty much taken care of.

**Operations Committee:** nothing to report

**Registrar Report – Holli Loe**

No report presented – The Executive Board of Directors met and feels that it is in the best interest of the association to replace Cyndi St. Pierre as the registrar for the association. Holli Loe has agreed to take back the position of registrar. We have asked Cyndi for the computer and books back. It was mentioned that Dana Kelm and/or Melinda Wedzina would be good options to replace Holli as registrar. Some changes will be occurring this year to avoid all of the last minutes needs of individuals.

**U14's - Need** to reach out to our neighboring associations to make a team if we need to.

- May need to have try-outs to move up individuals from other levels.
- Need to define move up process/policy
- When in the association need to play at correct level
- Need to have a move-up policy
- Bring to HOC a recommendation. We need to have this rule ironed out.

**Communications:** – Dave Breiter

- Nothing to report

**Registration:**

- Dates will be September 11<sup>th</sup> and 12<sup>th</sup> at the Sports Institute.
- 4-8pm on Friday and 9am to noon on Saturday
- There may be reps there from Warrior and Easton
- Steve from Play It Again will also be there
- Each individual will be given a card to bring to equipment rental which will be held on a different day at ASA.

\*\* Chad Lebert will work with Kent Hays and Tom Christenson to get the goalies together for an equipment check night.

**Handbook:** Define move up policy and cross play.

**Preliminary Budget:**

- Ice costs \$160,000
- Equipment \$10,000
- Operations Committee \$15,000
- Coaches \$35,000
- Officials \$20,000

\*\* These amounts total \$245,000.

**Miscellaneous Items:**

- First year at every level the skater will receive a new pair of home and away socks. We will not be issuing new socks to each individual at the start of every season.

**Follow-up Business:**

- Handbook (table until August)
- Move Up Policy - need to put recommendation together for HOC (table until August)

**Next Meeting Agenda Items:**

- Handbook Changes
- Preliminary Budget discussion

**Next Regular Meeting**

Monday, August 10th

Location NMFD at 7:00pm

**Adjournment:** 10:00pm

Motion to adjourn

M/S/P: Darren/Holli